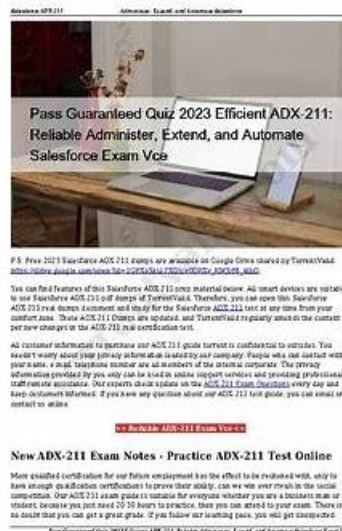


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To prepare for the ADX-211 Exam, candidates should have a strong understanding of Salesforce administration, including the ability to create and manage users, profiles, and permissions. They should also be familiar with Salesforce automation tools like workflows, process builder, and flow. Additionally, candidates should have experience with creating and managing reports and dashboards, as well as data migration and data management.

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Salesforce Administer, Extend, and Automate Salesforce Sample Questions (Q184-Q189):

NEW QUESTION # 184

Cloud Kicks (CK) has a sneaker of the month product that is sold as an annual subscription at the price of \$1. What type of product scheduling should the CK administrator set up to accurately capture that information?

- A. Inbound Scheduling
- B. Revenue Schedule Only
- C. Quantity and Revenue Schedules.

Answer: C

Explanation:
Quantity Schedule Only

NEW QUESTION # 185

Cloud Kicks has Service and Sales Manager roles that need to be able to see all Accounts. Currently, they each have their own custom profile. The organization-wide defaults are set to Private and a sharing rule share access to Accounts to the sales and service teams based on criteria.

What should the administrator do to allow the service and sales Manager to see all Accounts?

- A. Configure a custom profile for each manager that gives them view All on Accounts.
- B. Create a permission set with view All on Accounts and assign it to the Service and Sales Managers.
- C. Set the organization-wide default for Accounts to Public Read Only.
- D. Move the Service and Sales Managers higher in the role hierarchy.

Answer: B

Explanation:
A permission set is a collection of settings and permissions that can extend users' functional access without changing their profiles. By creating a permission set with view All on Accounts and assigning it to the service and sales managers, an administrator can grant them access to all account records in their org without modifying their existing profiles. Reference:
https://help.salesforce.com/s/articleView?id=sf.users_permissionsets.htm&type=5

NEW QUESTION # 186

Universal Containers has four sales regions: North America, APAC, EMEA, and LATAM. Each sales region is led by a VP of Sales. Each of the VPs wants to have a dashboard emailed to them every Monday morning that contains components with only the data for their region. How can an administrator meet this requirement?

- A. Create one dashboard that includes a filter for each region, scheduled to be delivered on Monday mornings.
- B. Create one dashboard using Visualforce to create a filter, scheduled to be delivered on Monday mornings.
- C. Create a reporting snapshot and check the dashboard option, scheduled to be delivered on Monday mornings.
- D. Create a separate dashboard with data specific to each sales VP, scheduled to be delivered on Monday mornings.

Answer: D

NEW QUESTION # 187

The Marketing Manager at Universal Containers wants to change the column headings for several of the fields on opportunity reports.

What approach should an administrator take to meet the requirements?

- A. Edit the fields Available for Reports sections in the Opportunities report type to make the changes.

- Answer: C**

Which permission do you need to manage entitlements? Choose two answers. * (1 Point)

Answer: B,C

NEW QUESTION # 189

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