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### SAP Certified Associate - SAP S/4HANA Cloud Private Edition, Sales Sample Questions (Q23-Q28):

#### NEW QUESTION # 23

A new plant has been defined in your SAP S/4HANA system.

To which organizational element do you assign this new plant for it to be an allowed delivering plant for sales orders?

- A. Warehouse number
- B. Distribution channel
- C. Distribution chain.

- D. Division

**Answer: A**

#### **NEW QUESTION # 24**

Which field from the material master is used in route determination in a sales order?

- A. Material freight group
- B. Loading group
- **C. Transportation group**
- D. Weight group

**Answer: C**

#### **NEW QUESTION # 25**

You maintain a sales order with several items and apply a manual freight charge. The system should automatically distribute the freight charge among the items based on the net value.

What do you need to do?

- A. Set up calculation type B (fixed amount) for the freight charge.
- **B. Set up condition type groups for the freight charge.**
- C. Set up the freight charge as a header condition.
- D. Assign a group condition routine to the freight charge.

**Answer: B**

#### **NEW QUESTION # 26**

You want to set up a discount with a scale value (condition type K029) that is based on the material group "spare parts". The discount should be granted for all items in a sales order that are spare parts.

What do you need to set up for condition type K029 so it meets this requirement?

- **A. You need to set up condition type K029 as a group condition.**
- B. You need to set the Condition Update indicator for condition type K029.
- C. You need to set up condition type K029 as a header condition.
- D. You need to set the Condition Index indicator for condition type K029.

**Answer: A**

#### **NEW QUESTION # 27**

When an outbound delivery is created for a sales order, from which object does the system determine the default delivery type to be used?

- A. Shipping point
- B. Sales order item category
- **C. Sales order type**
- D. Shipping conditions

**Answer: C**

#### **NEW QUESTION # 28**

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