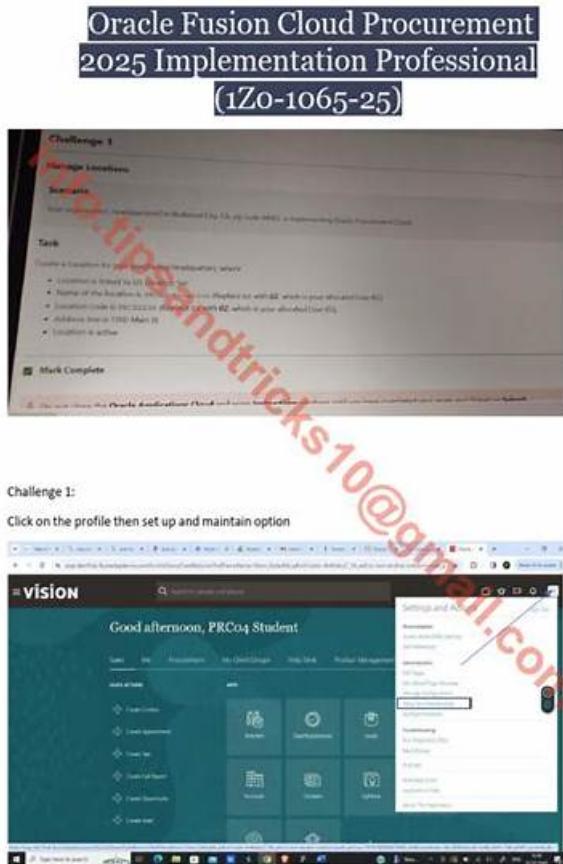


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Oracle Fusion Cloud Procurement 2025 Implementation Professional Sample Questions (Q37-Q42):

NEW QUESTION # 37

When creating a negotiation, the category manager wants to send it to all supplier contacts for a supplier. Which is the most efficient way to achieve this?

- A. Create a negotiation by using a negotiation template with each supplier contact added.
- B. Create a negotiation and add each supplier contact to it.
- **C. Create the negotiation by using a negotiation style with the appropriate supplier control selected.**
- D. Create a negotiation and send it to the supplier bidder contact for forward distribution.

Answer: C

Explanation:

The most efficient way to send a negotiation to all supplier contacts for a supplier is to use a negotiation style that has the supplier control option of "All supplier contacts" enabled. This option allows you to automatically include all the contacts associated with a supplier when you add the supplier to the negotiation. You do not need to manually add each contact or rely on the supplier bidder contact to forward the negotiation. You can also create a negotiation template with this option enabled and use it to create a negotiation.

:

Examples of Negotiation Controls, Section 1: "Examples of Negotiation Controls", Subsection: "Supplier Controls" Create Supplier Negotiations from Template, Section 1: "Create Supplier Negotiations from Template"

NEW QUESTION # 38

To streamline negotiation communication between organization and your suppliers, you have opted into the share enterprise contracts supplier feature in supplier portal?

- **A. The contract is in Active status.**
- B. The contract is of sell intent.
- C. The contract is in amendment status
- **D. The contract is of Buy intent.**
- E. The contract is in Draft status.

Answer: A,D

NEW QUESTION # 39

Your client wants to be able to automate the process to ask employees to evaluate their suppliers periodically and enable a touchless process to track supplier performance over time.

Which feature do they need to opt in to?

- A. Assess Supplier Eligibility for Sourcing
- B. Full Supplier Profile Change Management
- C. Sourcing Programs
- **D. Conduct Internal Surveys for Supplier Qualification**

Answer: D

Explanation:

The feature that enables the automation of supplier evaluation by employees is Conduct Internal Surveys for Supplier Qualification. This feature allows you to create and publish internal surveys to collect feedback from employees who have interacted with suppliers. You can use predefined or custom questions, assign survey respondents, and schedule survey frequency. The survey responses are automatically captured and aggregated in the supplier qualification work area, where you can view the supplier performance scores and trends over time. This feature helps you to monitor and improve supplier performance, as well as identify potential risks and opportunities.

:

Conduct Internal Surveys for Supplier Qualification

NEW QUESTION # 40

How does the AI-enhanced spend classification process improve procurement efficiency?

- A. By generating purchase requisitions
- B. By automating supplier negotiations
- C. By enhancing accuracy in categorizing spend transactions

Answer: C

NEW QUESTION # 41

Which two actions must you perform to implement and enable abstracts with negotiations?

- A. Enable the suppliers to view the Abstract Listing page
- B. Create the Configure Abstract Listing page
- C. Create the abstract controls for the negotiation
- D. Create the negotiation controls to support abstracts
- E. Create a negotiation style that supports abstracts

Answer: B,E

NEW QUESTION # 42

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