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Salesforce Certified Platform App Builder Sample Questions (Q123-Q128):

NEW QUESTION # 123
At Universal Containers, the Account object has a Master-Detail relationship with an Invoice custom object. The App Builder would like to change to a lookup field, but is not able to do so. What could be causing this?

- A. The Account record includes Invoice roll-up summary fields.
- B. The invoice must have at least one Master-Detail field for reporting.
- C. The Account is included in the workflow on the Invoice object.
- D. The Invoice records have existing values in the Account.

Answer: A

Explanation:
The Account record includes Invoice roll-up summary fields. This is correct because roll-up summary fields are only available on the master object in a master-detail relationship, and changing the field type to lookup would delete the roll-up summary fields

NEW QUESTION # 124

Cloud Kicks (CK) keeps track of its shoe inventory in Salesforce. When an order's status is changed to Activated, the inventory for the ordered shoe is reduced. At that point, a SOAP web service on the CK website must be called so that the website is updated to display the correct inventory amount for the shoe.
What should an app builder use to communicate to the CK web service when a shoe's inventory has changed?

- A. After-Save Record-Triggered flow
- B. Workflow rule
- C. Before-Save Record-Triggered flow
- D. Process Builder

Answer: A

Explanation:
To communicate to the CK web service when a shoe's inventory has changed, an app builder should use an after-save record-triggered flow. An after-save record-triggered flow is a type of flow that runs after a record is saved and can perform actions such as updating related records, sending emails, calling external services, etc. An after-save record-triggered flow can use an Apex action to invoke a SOAP web service using a WSDL file. [Source]

NEW QUESTION # 125

UC has a requirement that an opportunity should have a field showing the value of its associated account's billing state. This value should not change after the opportunity has been created. Is there a recommended solution to configure this automated behavior?

- A. Workflow
- B. Apex
- C. Formula field
- D. Roll-up summary field

Answer: A

Explanation:
Apex. This is correct because Apex is a programming language that can perform complex logic and manipulate data in Salesforce. Apex can be used to create a trigger on the opportunity object that copies the value of the billing state from the related account record when the opportunity is created, and prevents it from being changed afterwards. The other options are not suitable for this requirement because they either cannot copy data from a related object (formula field, roll-up summary field) or cannot prevent data from being changed (workflow).

NEW QUESTION # 126

After universal containers converted qualified leads. Sales reps need to be able to report on converted leads. How should an app builder support for this requirement?

- A. Ensure the representative has read access to the original lead records
- B. Assign the representative view and edit converted leads permission
- C. Create a custom report type with converted leads as the primary object
- D. Enable preserve lead status in the lead conversion settings

Answer: C

Explanation:
The solution that an app builder should use to meet this requirement is creating a custom report type with converted leads as the primary object. A custom report type is a template that defines the objects and fields that are available for a report. The app builder can create a custom report type that has converted leads as the primary object and includes fields from related objects, such as accounts, contacts, and opportunities. This way, sales reps can create reports on converted leads and see their related information. Option A is incorrect because enabling preserve lead status in the lead conversion settings does not affect the reporting on converted leads, but rather allows users to retain the original lead status after conversion. Option B is incorrect because assigning the representative view and edit converted leads permission does not affect the reporting on converted leads, but rather allows users to view and edit converted lead records. Option C is incorrect because ensuring the representative has read access to the original lead records does not affect the reporting on converted leads, but rather allows users to view the original lead records.

NEW QUESTION # 127
An app builder has modified a Lightning record page for a case and has added an email button item to the page layout; however, users are unable to see the new item on the layout.
What are two potential reasons why users are unable to view the item on the Case Lightning record page?
Choose 2 answers

- A. The page layout excludes the case feed component.
- B. The case page layout also contains custom buttons.
- C. The page layout includes the case feed component.
- D. The email button contains JavaScript.

Answer: C,D

Explanation:
The email button item will not be visible on the Lightning record page if the page layout includes the case feed component or if the email button contains JavaScript. The case feed component replaces the standard buttons on the page layout with actions in the feed. The email button item will not work if it contains JavaScript because JavaScript buttons are not supported in Lightning Experience.

NEW QUESTION # 128
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