

NP-Con-102最新受験攻略 & NP-Con-102関連日本語版問題集



Salesforce資格試験はそんなに難しいのですか？弊社の資料を利用したら、NP-Con-102試験は簡単になります。お客様に最高のSalesforce問題集を入手させるために、我々は常に問題集の質を改善し、ずっと最新の試験のシラバスに応じて問題集を更新しています。我々のNP-Con-102問題集の解答を暗記すれば、お客様は必ずこの試験に合格することができます。

NP-Con-102試験の準備はあなた自身の挑戦であり、あなたはより良い生活を受け入れるために困難を克服する必要があります。MogiExamこの試験に関しては、NP-Con-102トレーニング資料が不可欠です。私たちは、NP-Con-102試験の準備中のストレスを軽減し、試験を良い姿勢で処理できるように、質の高いサービスを提供することに取り組んでいます。私たちのNP-Con-102試験問題を選択した場合、Salesforce Certified Nonprofit Cloud Consultant (NPC)成功はそれほど遠くないと思います。

>> [NP-Con-102最新受験攻略](#) <<

NP-Con-102関連日本語版問題集 & NP-Con-102問題トレーリング

当社のNP-Con-102ガイド急流を購入するすべての顧客情報は、外部に対して機密情報です。当社から漏洩したプライバシー情報について心配する必要はありません。あなたの名前、電子メール、電話番号で連絡できる人はすべて社内のメンバーです。お客様から提供されたプライバシー情報は、オンラインサポートサービスでのみ使用でき、専門スタッフによるリモートアシスタンスを提供できます。当社の専門家は、毎日NP-Con-102試験問題の更新を確認し、お客様に常に情報を提供しています。NP-Con-102テストガイドについて質問がある場合は、オンラインでメールまたはお問い合わせください。

Salesforce Certified Nonprofit Cloud Consultant (NPC) 認定 NP-Con-102 試験問題 (Q104-Q109):

質問 # 104

A nonprofit needs more insight into why some corporate sponsorships are closing and why others are lost. They want to evaluate information including pipeline value, number of opportunities, Pardot score, win/lost percentage, stage value, and a table of opportunities. The system admin wants to deploy a solution quickly. Which solution should a consultant recommend?

- A. B2B Marketing Analytics
- B. Salesforce Reports**
- C. Insights Platform Data Integrity
- D. NPSP Advanced Mapping

正解: **B**

解説:

When a nonprofit requires immediate visibility into their opportunity pipeline and win/loss metrics, the most efficient and "quick to

deploy" solution is Salesforce Reports and Dashboards.

Why Salesforce Reports is the best fit:

* Standard Functionality: Reports are a native part of the Salesforce platform. There is no additional software to install or license to procure.

* Cross-Object Reporting: Salesforce allows for "Opportunities with Pardot (Account Engagement)" report types. This allows the consultant to pull in the Pardot Score alongside standard Opportunity fields like Stage, Amount, and Probability.

* Visual Analytics: Using a Dashboard, the consultant can create a "Corporate Sponsorship Pipeline" view. They can include:

* Funnel Charts: For pipeline value by stage.

* Summary Tables: To list the specific opportunities.

* Gauge Charts: For the win/loss percentage.

* Speed of Deployment: A consultant can build a comprehensive dashboard meeting all these requirements in a matter of hours, whereas B2B Marketing Analytics (Option B) requires a complex setup process involving the "Analytics Studio," data syncs, and specialized licenses.

Why other options are incorrect:

* Advanced Mapping (Option A): This is a data import tool, not an analytics or reporting tool.

* Insights Platform (Option D): This is used for data cleansing and duplicate management, not for pipeline performance analysis. By leveraging standard reports, the nonprofit gets the "insight" they need immediately using the data already sitting in their NPSP instance.

質問 # 105

A nonprofit has engaged a consultant to help export detailed accounting transactions to its existing external financial system using Accounting Subledger Starter Edition. The nonprofit requires export of all pledges when they are booked. Which solution should the consultant recommend?

- A. Set "Pledged" stage to "Committed" in Stage to State Mapping.
- B. Use Flow to create Ledger Entries on Opportunity update.
- C. Upgrade to Accounting Subledger Growth Edition.
- D. Set "Pledged" stage to "Finalized" in Stage to State Mapping.

正解: A

解説:

Accounting Subledger (ASL) is designed to bridge the gap between Fundraising (Salesforce) and Finance (General Ledger). It uses a "Stage to State" mapping to determine when a fundraising record is ready to be processed as an accounting transaction.

In the Starter Edition of ASL, the system looks for specific "States" to trigger record creation:

* Committed: This state indicates that a donor has made a formal promise to give (a Pledge), but the cash has not necessarily been received yet. In accounting terms, this creates an Accounts Receivable entry.

* Finalized: This state usually indicates that the cash has been received and the transaction is closed.

The Solution for Pledges:

To meet the requirement of exporting pledges "when they are booked," the consultant must map the organization's "Pledged" Opportunity stage to the Committed Accounting State.

Step-by-Step Configuration:

* Navigate to Accounting Subledger Settings.

* Go to Stage to State Mapping.

* Locate the Pledged stage (or whatever custom stage the nonprofit uses for booked pledges).

* Map this stage to Committed.

* Save the settings and run the subledger job.

Once this mapping is in place, as soon as an Opportunity is moved to the "Pledged" stage, ASL will generate Ledger Entries that reflect the revenue as "Committed." These entries can then be exported to the external financial system to record the expected income on the organization's books.

質問 # 106

A consultant is preparing records for an annual grantmaking competition. The Program and Budget for each have been created. The consultant has a list of four Budget Categories that must be added to the Budget and displayed in a specific order. What should the consultant do to ensure that the categories are listed correctly?

- A. Add each Budget Category, and then rearrange them in the Related List.
- B. Add each Budget Category in reverse of the desired order.

- C. Include a sequence number value for each Budget Category added.

正解: C

解説:

In Nonprofit Cloud for Grantmaking, managing budgets effectively is crucial for both the grantmaker and the applicant. When setting up a Budget, the consultant uses Budget Category records to define how funds are allocated (e.g., Personnel, Travel, Supplies, Overhead).

In many grant applications, the order in which these categories appear is strictly defined by institutional policy or reporting requirements. Unlike standard Salesforce related lists, which often default to sorting by

"Created Date" or "Name," the Grantmaking data model utilizes a Sequence Number to control display logic.

Step-by-Step Implementation:

* Define Categories: Identify the necessary categories for the grant (e.g., 1. Personnel, 2. Equipment, 3. Travel, 4. Admin).

* Assign Sequence Numbers: When creating the Budget Category records (or the Budget Category Value records associated with a specific budget), the consultant must populate the SequenceNumber field.

* Category A gets a sequence of 10.

* Category B gets a sequence of 20.

* Using increments of 10 is a best practice, as it allows for the insertion of new categories later without renumbering the entire list.

* Verification: Once the sequence numbers are saved, the Lightning components used in the Grantmaking portal and internal pages will automatically respect this numerical order when rendering the budget table.

This approach ensures that the budget remains consistent across the entire application lifecycle—from the initial proposal to the final disbursement tracking. Option A is incorrect because "rearranging" in a related list via the UI is not a persistent configuration that carries over to portals or documents. Option C is a "hack" that relies on default sorting which is unreliable and difficult to maintain as the record count grows. Using the standard sequence field is the architecturally sound method in NPC.

質問 # 107

A nonprofit organization wants grant seekers to be able to add collaborators in Experience Cloud to help complete grant applications. What should the organization configure in Nonprofit Cloud for Grantmaking?

- A. Group Membership
- B. Compliant Data Sharing
- C. Permission sets

正解: B

解説:

In the Grantmaking lifecycle, transparency and collaboration are key, especially during the application phase. A lead applicant (grant seeker) often needs to bring in subject matter experts, accountants, or board members to help draft specific sections of a complex funding proposal.

To enable this within an Experience Cloud portal, Salesforce utilizes Compliant Data Sharing (CDS). CDS allows for granular, record-level sharing that can be managed directly by end-users (the grant seekers) rather than requiring an administrator to manually adjust sharing rules or public groups every time a collaborator is added.

Step-by-Step Configuration for the Consultant:

* Enable CDS: The consultant must first enable "Compliant Data Sharing" in the Setup menu for the relevant objects, such as Individual Application or Funding Award.

* Define Participant Roles: Roles like "Collaborator," "Reviewer," or "Signatory" are defined. Each role is assigned a specific access level (Read or Read/Edit).

* Add Related Lists: The consultant adds the "Participants" related list to the page layout used in the Grantmaking Portal.

* User Empowerment: Once configured, a grant seeker can navigate to their application in the portal, click "Add Participant," and search for other users within their organization to grant them access to that specific application.

This feature ensures that sensitive financial and program data is shared only with authorized individuals, maintaining a high level of security and "compliance" while still promoting the collaborative effort necessary for high-quality grant applications. Permission sets (Option C) provide the broad ability to use the portal, but CDS provides the specific mechanism for peer-to-peer record sharing.

質問 # 108

A nonprofit organization is setting up Outcome Management in Nonprofit Cloud to track the effectiveness of its job skills training program. The overall goal of the program is to reduce unemployment among its clients.

What should the organization use to represent the goal in the Outcome Management objects?

- A. A Benefit
- B. An Indicator Result
- C. An Outcome

正解: C

解説:

In the Outcome Management framework, there is a clear distinction between the "service" provided, the "metric" used for measurement, and the "long-term change" desired.

To represent the "overall goal"-which in this case is the broad, systemic change of "reducing unemployment"-the consultant must use the Outcome object. An Outcome is the North Star of the Impact Strategy; it defines the qualitative "Future State" the organization is working toward.

Key Components of the Outcome Strategy:

* Outcome (The Goal): "Reduced Unemployment" or "Economic Self-Sufficiency." This is a high-level record that acts as a container for all related measurements.

* Indicator Definition (The Metric): To see if the Outcome is being met, you need a metric, such as the "Percentage of program graduates employed within 90 days."

* Outcome Activity: This is the link that connects the high-level Outcome to the specific Program (Job Skills Training).

* Indicator Result (The Data): This object (Option C) holds the actual numerical values (e.g., "85%") collected during a specific timeframe. It represents the proof of the goal's achievement, not the goal itself.

* Benefit (Option B): This represents the specific service delivered (e.g., "Resume Workshop").

Delivering a benefit is an activity that contributes to an outcome, but it is not the outcome itself.

By defining the goal as an Outcome, the consultant allows the organization to aggregate data from multiple programs and timeframes to see the cumulative impact they are having on unemployment in their community.

質問 # 109

.....

一部の候補者は、自社のNP-Con-102ソフトウェアテストシミュレーターを購入する場合があります。ソフトバージョンをインストールできるパーソナルコンピューターの台数を尋ねられます。実際、コンピューターの数に制限はありません。したがって、NP-Con-102ソフトウェアテストシミュレータを購入すると、同時にマルチユーザーをサポートします。無制限にコンピューターにインストールできます。あなたが訓練学校である場合、教師が気軽に発表して説明するのに適しています。優れたNP-Con-102ソフトウェアテストシミュレータは合格率が高く、MogiExamは長期的な協力を待ちています。

NP-Con-102関連日本語版問題集: <https://www.mogixam.com/NP-Con-102-exam.html>

Salesforce NP-Con-102最新受験攻略 簡単な注文操作: ちょうど2つのステップがご注文を完了します、Salesforce NP-Con-102最新受験攻略 購入前に無料デモダウンロード、Salesforce NP-Con-102最新受験攻略 試験の受験に自信を持たないで諦めることをしないでください、成功を収めたいなら、我々のNP-Con-102試験問題集を使ってみましょう、低価格で高品質、Salesforce NP-Con-102最新受験攻略 すべてのお客様が快適に過ごせるように、当社はすべてのお客様に完璧で思いやりのあるサービスを提供することをお約束します、もし君はSalesforceのNP-Con-102認定試験に合格するのを通じて、競争が激しいIT業種での地位を高めて、IT技能を増強するなら、MogiExamのSalesforceのNP-Con-102試験トレーニング資料を選んだほうがいいです。

恋人の家に遊びに来てまず家探しとか、これらの法律は、生来の概念における経験のすべての対NP-Con-102象を表現しています、簡単な注文操作: ちょうど2つのステップがご注文を完了します、購入前に無料デモダウンロード、試験の受験に自信を持たないので諦めることをしないでください。

実用的-正確的なNP-Con-102最新受験攻略試験-試験の準備方法NP-Con-102関連日本語版問題集

成功を収めたいなら、我々のNP-Con-102試験問題集を使ってみましょう、低価格で高品質。

- NP-Con-102模擬試験 □ NP-Con-102資格模擬 □ NP-Con-102関連日本語内容 □ ➔ www.japancert.com □
□ で使える無料オンライン版“NP-Con-102”の試験問題NP-Con-102必殺問題集
- 信頼的NP-Con-102最新受験攻略 - 認定試験のリーダー - 唯一無二NP-Con-102関連日本語版問題集 □ □
www.goshiken.com □ で使える無料オンライン版▶ NP-Con-102 ◀ の試験問題NP-Con-102合格率
- 最高NP-Con-102 | 素敵なNP-Con-102最新受験攻略試験 | 試験の準備方法Salesforce Certified Nonprofit Cloud

Consultant (NPC)関連日本語版問題集 ❤ 最新 □ NP-Con-102 □ 問題集ファイルは ✓ www.goshiken.com □ ✓ □ にて検索NP-Con-102必殺問題集

- NP-Con-102模擬問題 □ NP-Con-102試験解答 □ NP-Con-102問題集 □ Open Webサイト⇒ www.goshiken.com 検索【 NP-Con-102 】無料ダウンロードNP-Con-102日本語参考
- 素敵-正確的なNP-Con-102最新受験攻略試験-試験の準備方法NP-Con-102関連日本語版問題集 □ 「 www.japancert.com 」から「 NP-Con-102 」を検索して、試験資料を無料でダウンロードしてくださいNP-Con-102問題無料
- 素敵なNP-Con-102最新受験攻略 - 合格スムーズNP-Con-102関連日本語版問題集 | 完璧なNP-Con-102問題トレーリング □ 今すぐ➡ www.goshiken.com □で □ NP-Con-102 □を検索して、無料でダウンロードしてくださいNP-Con-102必殺問題集
- 信頼できるNP-Con-102最新受験攻略 - 合格スムーズNP-Con-102関連日本語版問題集 | 一生懸命にNP-Con-102問題トレーリング □ Open Webサイト[www.it-passports.com]検索▷ NP-Con-102 ◇無料ダウンロードNP-Con-102関連日本語内容
- Salesforce NP-Con-102最新受験攻略: 最高NP-Con-102関連日本語版問題集素晴らしい □ 「 www.goshiken.com 」に移動し、[NP-Con-102]を検索して無料でダウンロードしてくださいNP-Con-102日本語参考
- NP-Con-102資格講座 □ NP-Con-102教育資料 □ NP-Con-102模擬試験 □ □ NP-Con-102 □を無料でダウンロード[www.mogixam.com]で検索するだけNP-Con-102試験対策書
- NP-Con-102関連日本語内容 □ NP-Con-102模擬試験 □ NP-Con-102資料的中率 □ 今すぐ□ www.goshiken.com □で“NP-Con-102”を検索し、無料でダウンロードしてくださいNP-Con-102必殺問題集
- Salesforce NP-Con-102最新受験攻略: 最高NP-Con-102関連日本語版問題集素晴らしい □ ウェブサイト□ www.xhs1991.com □から➡ NP-Con-102 □を開いて検索し、無料でダウンロードしてくださいNP-Con-102試験対策書
- www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, myportal.utt.edu.tt, bbs.t-firefly.com, www.stes.tyc.edu.tw, bbs.t-firefly.com, Disposable vapes