

Free PDF 2026 SAP C_TB120_2504: SAP Certified Associate - SAP Business One—High-quality Updated Testkings



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SAP C_TB120_2504 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.
Topic 2	<ul style="list-style-type: none"> Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.

Topic 3	<ul style="list-style-type: none"> • Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.
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SAP Certified Associate - SAP Business One Sample Questions (Q15-Q20):

NEW QUESTION # 15

When you create a new company, default settings and values are applied automatically in the company details. What influences the default settings?

- A. License
- **B. Localization**
- C. Local currency
- D. Chart of accounts template

Answer: B

NEW QUESTION # 16

A service representative creates a service call at midnight for a customer with a contract. The contract's service level agreement specifies a resolution time of 8 hours. The service call shows a resolution deadline of noon. Why is the deadline further out than 8 hours?

- A. The response time from the contract is added to the resolution time.
- B. The equipment card contains a different resolution time.
- C. Resolution time calculation is affected by the hours of coverage listed in the contract.
- **D. The time period for resolution begins once a technician is assigned.**

Answer: D

NEW QUESTION # 17

You created sales quotations for three leads. One of the quotations was accepted with the condition that delivery be made today. What action do you need to take before you can create a delivery document for this sales quotation?

- **A. Convert the lead to a customer.**
- B. Change the status of the sales quotation.
- C. Copy the sales quotation to a sales order.
- D. Perform an availability check.

Answer: A

NEW QUESTION # 18

You need to record a balance transfer between two customers. How do you select each customer in the journal entry? Note: There are 2 correct answers to this question.

- A. Double click to select from the list of business partners.
- **B. Choose the list of business partners from the context menu.**
- C. Press Tab and choose from the list of business partners.
- **D. Press Ctrl+Tab to select from the list of business partners.**

Answer: B,D

NEW QUESTION # 19

Data ownership is used in a company and the "business partner and document method is selected. A sales employee adds a sales quotation for a business partner.

How will the system apply data ownership rules if there is NOT an owner in the business partner master data?

- A. Based on the company relationship
- B. Based on the business partner contact
- C. Based on the sales employee's authorizations
- **D. Based on the document owner**

Answer: D

NEW QUESTION # 20

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