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ED-Con-101 Reliable Exam Blueprint, Detail ED-Con-101 Explanation

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Salesforce Certified Education Cloud Consultant Sample Questions (Q178-Q183):

NEW QUESTION # 178
The advancement team uses Education Cloud for Advancement for its fundraising operations. The team wants a tool to help

determine whether they will meet the campaign goal.
Which analytics tool should the consultant recommend?

- A. Campaign Influence
- B. Tableau Prep Conductor
- C. CRM Analytics

Answer: C

Explanation:
CRM Analytics, formerly known as Einstein Analytics, is a powerful analytics tool within Salesforce that provides advanced data analysis and visualization capabilities. For the advancement team looking to determine whether they will meet their campaign goal, CRM Analytics can offer detailed insights into fundraising performance, donor contributions, and campaign progress. This tool allows the team to create dashboards and reports that track key metrics and help predict future outcomes based on historical data.
Reference:
CRM Analytics
Education Cloud for Advancement

NEW QUESTION # 179
An elementary school plans to implement the K-12 Architecture Kit in a new org. The school wants to be able to send SMS messages to parents.
Which solution should the consultant recommend to meet the requirement?

- A. App on the AppExchange
- B. Marketing Cloud
- C. Education Data Architecture

Answer: A

Explanation:
The K-12 Architecture Kit does not have a native feature to send SMS messages to parents. However, there are several apps on the AppExchange that can provide this functionality, such as Mogli SMS1, SMS Magic, or Twilio for Salesforce. These apps can integrate with Salesforce and allow users to send and receive SMS messages from within the platform. The consultant should recommend the school to explore the available apps on the AppExchange and choose the one that best suits their needs and budget. Marketing Cloud is a Salesforce solution that provides digital marketing tools, such as email, mobile, social, and web. Marketing Cloud can also send SMS messages to contacts, but it is a more complex and expensive solution than an app on the AppExchange. Marketing Cloud may not be necessary for the school's requirement of sending simple SMS messages to parents. Education Data Architecture (EDA) is a Salesforce solution that provides a flexible data architecture for educational institutions. EDA does not have a native feature to send SMS messages either.
Reference:
1: 7 obstacles & text messaging solutions for K-12 school ... - Mogli1
2: SMS-Magic Converse Text Messaging - AppExchange
3: Twilio for Salesforce - AppExchange
4: Marketing Cloud Overview - Salesforce
5: Education Data Architecture Overview - Salesforce

NEW QUESTION # 180
A university is experiencing performance degradation issues such as record locking, long search times, and long record save times.
What is the likely cause for all of these issues?

- A. TDTM
- B. Insufficient code coverage
- C. Data skew
- D. Insufficient data storage

Answer: C

Explanation:
Data skew is the likely cause for all of these issues, such as record locking, long search times, and long record save times. Data

skew is a condition that occurs when a large number of child records are associated with a single parent record, or when a large number of records are owned by a single user. Data skew can affect performance and functionality, such as locking records, slowing down queries, and increasing save times. TDTM, insufficient code coverage, and insufficient data storage are not likely causes for all of these issues. Reference:

https://help.salesforce.com/s/articleView?id=sf.data_skew.htm&type=5

https://developer.salesforce.com/blogs/engineering/2012/04/avoid-account-data-skew-for-peak-performance.html

NEW QUESTION # 181

Career Services uses a separate event management system for its employment events' attendance and registration, and Marketing Cloud to promote the event. It wants to integrate student data in Salesforce to identify engaged prospects by matching them with event attendance, career interest, and credit completion toward an academic major.
Which integration direction should the consultant recommend?

- A. One-way integration between Marketing Cloud and the event system
- B. Two-way integration between the event system and Marketing Cloud
- C. Two-way integration between the event system and Salesforce

Answer: C

Explanation:
The integration direction that the consultant should recommend for Career Services is C. Two-way integration between the event system and Salesforce1. This is because a two-way integration can allow for bi-directional data exchange and synchronization between the event system and Salesforce, which can enable Career Services to match student data in Salesforce with event attendance, career interest, and credit completion toward an academic major. A two-way integration can also help Career Services to segment and target students based on their engagement and preferences, and to measure the effectiveness and impact of their events and campaigns2.
Reference:

https://help.salesforce.com/s/articleView?id=sf.mc_co_marketing_cloud_connect.htm&type=5

https://trailhead.salesforce.com/en/content/learn/modules/marketing-cloud-connect

NEW QUESTION # 182

A consultant for university has built customizations in a sandbox environment that is a different version from the production org.
What should the consultant do first to avoid any issues?

- A. Submit a case to Salesforce Support to update the production org.
- B. Manually update the production org by installing the release update from Github.
- C. Package the customizations, refresh the sandbox and reinstall the customization.
- D. Deploy the customizations into the production org via change sets.

Answer: C

Explanation:
The consultant should package the customizations, refresh the sandbox, and reinstall the customization as the first step to avoid any issues when deploying from a sandbox environment that is a different version from the production org. Packaging the customizations means creating an unmanaged package that contains all the components and metadata that are part of the custom solution. Refreshing the sandbox means creating a new copy of the sandbox environment from the production org. Reinstalling the customization means installing the unmanaged package into the refreshed sandbox environment. This step can help avoid any issues that may arise from deploying from a sandbox environment that is a different version from the production org, such as compatibility errors, missing dependencies, or data loss. Manually updating the production org by installing the release update from GitHub, submitting a case to Salesforce Support to update the production org, or deploying the customizations into the production org via change sets are not steps that the consultant should take first to avoid any issues when deploying from a sandbox environment that is a different version from the production org. Reference:

https://help.salesforce.com/s/articleView?id=sf.packaging_overview.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.data_sandbox_create.htm&type=5

https://trailhead.salesforce.com/en/content/learn/modules/application-lifecycle-and-development-models/test-your-applications

NEW QUESTION # 183

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