

# Salesforce Certified-Business-Analyst Braindumps - Certified-Business-Analyst New Dumps Free



## Salesforce

Certified-Business-Analyst Exam  
Salesforce Certified Business  
Analyst Exam

## Questions & Answers

(Demo Version - Limited Content)

Thank you for Downloading Certified-Business-Analyst Exam PDF Demo

Get Full File:



P.S. Free 2026 Salesforce Certified-Business-Analyst dumps are available on Google Drive shared by Actual4Exams:  
<https://drive.google.com/open?id=16OZ5f3uFTA7zgDtMvcsvn35HyLpDbT3H>

We attach importance to candidates' needs and develop the Certified-Business-Analyst practice materials from the perspective of candidates, and we sincerely hope that you can succeed with the help of our practice materials. Our aim is to let customers spend less time to get the maximum return. By choosing our Certified-Business-Analyst practice materials, you only need to spend a total of 20-30 hours to deal with exams, because our Certified-Business-Analyst practice materials are highly targeted and compiled according to the syllabus to meet the requirements of the exam. As long as you follow the pace of our Certified-Business-Analyst practice materials, you will certainly have unexpected results.

Salesforce Certified Business Analyst certification exam is a valuable credential for professionals who want to excel in their careers as business analysts. Salesforce Certified Business Analyst Exam certification program tests the skills and knowledge of candidates in various areas of business analysis and is highly recognized by employers. With this certification, professionals can open up many career opportunities and demonstrate their expertise in Salesforce business analysis.

Salesforce Certified Business Analyst certification is a valuable credential that demonstrates a professional's expertise in analyzing and documenting business processes and requirements in the Salesforce environment. To prepare for the exam, candidates should have a solid understanding of Salesforce fundamentals, as well as experience in analyzing business processes and requirements, designing solutions, and implementing changes in Salesforce. Earning this certification can help professionals advance their careers in the Salesforce ecosystem and demonstrate their value to organizations that use Salesforce.

## 100% Pass 2026 Certified-Business-Analyst - Salesforce Certified Business Analyst Exam Braindumps

Candidates who participate in the Salesforce practice exam should first choose our latest braindumps pdf. It will help you pass test with 100% guaranteed. Besides, our Certified-Business-Analyst exam prep can help you fit the atmosphere of actual test in advance, which enable you to improve your ability with minimum time spent on Certified-Business-Analyst Dumps PDF and maximum knowledge gained.

### Salesforce Certified Business Analyst Exam Sample Questions (Q170-Q175):

#### NEW QUESTION # 170

The sales team at Universal Containers has concerns that the process for distributing new leads is too slow. The VP of sales has engaged a business analyst (BA) to help map out a process to distribute new leads quickly. The BA sets up a meeting with stakeholders and learns a stakeholder already has a solution in mind. What should the BA do next?

- A. Implement the solution now to save time in the planning phase.
- B. Ask the stakeholder to demo their solution to the project team.
- C. Gather requirements and then note the proposal solution.

**Answer: C**

#### NEW QUESTION # 171

Cloud Kicks is conducting sprint planning for an Experience Cloud user portal project. The focus for this sprint is on the minimum viable product. Which requirement should the business analyst prioritize?

- A. Items requested by the majority of users
- B. Items that are user-friendly features
- C. Items that are crucial to the business

**Answer: C**

Explanation:

The minimum viable product (MVP) is the version of a product that has just enough features to satisfy early customers and provide feedback for future development. The MVP should focus on the items that are essential to the business value and goals, not on the items that are nice to have or preferred by some users. Therefore, the business analyst should prioritize the items that are crucial to the business over the items that are user-friendly features or requested by the majority of users. References:

Certification - Business Analyst - Trailhead, under "About the Exam"

Get Started with Salesforce Business Analyst Certification Prep, under "The Salesforce Business Analyst Certification" Cert Prep: Salesforce Business Analyst | Salesforce Trailhead, under "Get Started with Salesforce Business Analyst Certification Prep"

#### NEW QUESTION # 172

Cloud Kicks has decided to implement a case management process through Service Cloud. A business analyst (BA) has been tasked with writing requirements for this new feature. Which process should the BA follow to draft and finalize the requirements?

- A. 1. Review information from the discovery.  
2. Draft requirements.  
3. Ask clarifying questions.  
4. Draft user stories.  
5. Share user stories with the technical team so they can begin building.
- B. 1. Review information from the  
2. Ask clarifying questions.  
3. Draft requirements.

4. Refine and confirm requirements.

5. Prioritize which requirements will be included in the minimum viable product.

- C. 1. Review information from the discovery.  
2. Ask clarifying questions.  
3. Draft requirements.  
4. Share requirements with the technical so they can begin building.  
5. Create user acceptance criteria and test cases.

**Answer: B**

Explanation:

Explanation

This answer states that following these steps is the process that the BA should follow to draft and finalize the requirements for implementing a new Service Cloud feature for Cloud Kicks. Reviewing information from the discovery means that the BA revisits the information or data that was collected during the discovery phase, such as business goals, stakeholder needs, pain points, opportunities, etc. Asking clarifying questions means that the BA seeks to understand and verify the information or data that was collected, and to resolve any ambiguities or conflicts among them. Drafting requirements means that the BA writes down the statements that describe what the solution must do or have to meet the business goals and stakeholder needs. Refining and confirming requirements means that the BA revises and validates the requirements with the stakeholders, and ensures that they are clear, concise, consistent, and complete. Prioritizing which requirements will be included in the minimum viable product means that the BA determines which requirements are essential or desirable for delivering a solution that provides value to the stakeholders, and which requirements can be deferred or excluded from the scope. References:

<https://trailhead.salesforce.com/en/content/learn/modules/salesforce-business-analyst-quick-look/use-user-stories>

#### NEW QUESTION # 173

A business analyst (BA) at Northern Trail Outfitters has been asked to explain a sales process improvement idea and collaborate on a plan for implementation. Several sales users in various locations have been identified to participate.

Which technique should the BA use to optimize effectiveness and build a shared understanding of the idea and approach?

- A. One-on-one meetings
- B. Demo prototype
- C. Virtual whiteboard

**Answer: C**

Explanation:

Explanation

A virtual whiteboard is a technique that a business analyst can use to optimize effectiveness and build a shared understanding of an idea and approach with sales users in various locations. A virtual whiteboard is an online tool that allows multiple participants to collaborate visually by drawing, writing, or annotating on a shared screen. It can help them brainstorm ideas, create diagrams, or give feedback in real time. A demo prototype is a technique that can be used to show how an idea works or looks like, but not to collaborate on it. One-on-one meetings are techniques that can be used to communicate with individual stakeholders, but not with a group.

References:

<https://trailhead.salesforce.com/content/learn/modules/salesforce-business-analyst-certification-prep/collaboratio>

#### NEW QUESTION # 174

A business analyst (BA) is working with the support team at Cloud Kicks (CK) on a Service Cloud implementation. The BA has decided to create a process map to understand CK's current merchandise return process.

What are the top three benefits of creating a process map?

- A. Engages stakeholders, identifies improvements, and starts the change process
- B. Identifies improvements, decreases project costs, and starts the change process
- C. Builds accountability, increases revenue, and decreases overall time spent on requirements

**Answer: C**



