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The Manufacturing Cloud Accredited Professional exam is an excellent opportunity for individuals who want to demonstrate their expertise in the Manufacturing Cloud solution. Manufacturing Cloud Accredited Professional Exam certification is recognized globally and can help individuals to advance their careers in the manufacturing industry. Manufacturing-Cloud-Professional exam covers a wide range of topics, including the Manufacturing Cloud data model, forecasting, planning, and collaboration, and is designed for individuals with experience in manufacturing operations. By passing Manufacturing-Cloud-Professional exam, individuals will be recognized as Manufacturing Cloud Accredited Professionals by Salesforce and can showcase their skills to potential employers.

Salesforce Manufacturing-Cloud-Professional (Manufacturing Cloud Accredited Professional) Exam is a certification program designed for professionals working in the manufacturing industry. Manufacturing-Cloud-Professional Exam is designed to test your knowledge and skills in using Salesforce Manufacturing Cloud, which is a specialized CRM platform tailored to meet the unique needs of manufacturing companies. Manufacturing-Cloud-Professional exam is intended for professionals who are responsible for designing, implementing, and managing Salesforce Manufacturing Cloud solutions.

The Manufacturing Cloud Accredited Professional certification exam is a valuable credential for professionals who work in the manufacturing industry and want to enhance their knowledge and skills in using Salesforce solutions. Manufacturing Cloud Accredited Professional Exam certification demonstrates a candidate's expertise in Salesforce Manufacturing Cloud and their ability to help manufacturing organizations achieve their goals and succeed in a competitive global marketplace.

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Salesforce Manufacturing Cloud Accredited Professional Exam Sample Questions (Q133-Q138):

NEW QUESTION # 133

Which insights does a user get from Order Forecasting for Manufacturing CRMA app?

- A. Forecasted value only for the specified time period
- **B. Forecasted value, range of forecasts, and accuracy**
- C. Forecasted value only for the next 3 months

Answer: B

NEW QUESTION # 134

Universal Containers has implemented Rebate Management and wants to define the Benefit information section of a Rebate Type Benefit. Which Sequence of Minimum and Maximum Range values would be valid?

- **A. 0 to 100**
- B. 101 to 200
- C. 201 to 300
- D. 301 to 400

Answer: A

Explanation:

Rebate Management allows businesses to create and manage rebate programs that reward their partners for meeting sales targets. A rebate program consists of a rebate type, which defines the incentive structure, and a rebate agreement, which specifies the eligible partners and products. A rebate type benefit is a component of a rebate type that defines the thresholds of an incentive and how payouts are scaled for varying quantities and amounts. A benefit tier is a subcomponent of a rebate type benefit that specifies a range of sales targets and applicable benefit values. The minimum and maximum range values of a benefit tier must be positive integers and must not overlap with other benefit tiers in the same benefit. Therefore, the sequence of 0 to 100 is valid, while the other sequences are not. Reference: Rebate Management, Create and Manage Rebate Programs, Rebate Management Workflow

NEW QUESTION # 135

During the discovery phase, sales leadership at Universal Containers says that their run rate business is hard to forecast because their customer constantly orders more or fewer engine control units than contractually agreed upon. Which Manufacturing Cloud capability should a consultant recommend for managers to discuss these variances with sales reps and for sales reps to monitor their customers?

- A. Use a formula field on the Sales Agreement Product Schedule object to calculate the forecast deviation.
- **B. Set up the CRM Analytics template app and leverage embedded dashboards for forecast deviation on the Account page.**
- C. Leverage a Data Processing Engine (DPE) job to calculate the forecast deviation.

Answer: B

NEW QUESTION # 136

Which Manufacturing Cloud function has an out-of-the-box Submit for Approval quick action?
Sales Agreements

- **A. Experience Cloud for Manufacturing**
- B. Account Based Forecasting
- C. Order Management
- D. Account Manager Target

Answer: A

Explanation:

Experience Cloud for Manufacturing is a digital platform that enables manufacturers to create personalized and engaging experiences for their customers, partners, and employees. One of the features of Experience Cloud for Manufacturing is the ability to submit sales agreements for approval using a quick action. This quick action allows users to initiate an approval process for a sales agreement record from the Experience Cloud site, without having to switch to the Salesforce app12. References:

- * Experience Cloud for Manufacturing
- * Create Automation for Submitting Positions for Approval

NEW QUESTION # 137

Which two options are available to integrate Oracle ERP orders data with Manufacturing Cloud?

- A. Use the ERP integration template
- B. Use an AppExchange ISV solution
- C. Use ANT Migration
- D. Use API integration with custom logic

Answer: B,D

Explanation:

Explanation

Salesforce Manufacturing Cloud can be integrated with Oracle ERP orders data using two options:

Use an AppExchange ISV solution: This option allows you to leverage existing solutions from independent software vendors (ISVs) that are available on the Salesforce AppExchange platform. These solutions are designed to simplify and automate the integration process between Salesforce and Oracle ERP systems. Some examples of AppExchange ISV solutions are rSTAR, DBSync, and Jitterbit.

Use API integration with custom logic: This option allows you to use the Salesforce APIs and the Oracle ERP APIs to create custom logic for integrating the orders data between the two systems. You can use any programming language or tool that supports REST or SOAP web services to build the integration logic. You can also use the MuleSoft Accelerator for Manufacturing, which is a prebuilt integration solution that connects Salesforce Manufacturing Cloud with Oracle ERP Cloud1.

References:

ERP and Salesforce: Everything Manufacturers Need To Know

Integrate Salesforce.com with Oracle Integration Cloud

Oracle Cloud Using the Salesforce Adapter with Oracle Integration Cloud All About Integrating Oracle ERP and Salesforce CRM-rSTAR Technologies What Is Manufacturing Cloud? - Salesforce

NEW QUESTION # 138

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