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SAP Certified Associate - SAP S/4HANA Cloud Private Edition, Sales Sample Questions (Q46-Q51):

NEW QUESTION # 46

Which time components are used to calculate the confirmed delivery date in a sales order? Note: There are 2 correct answers to this question.

- A. Loading time of the shipping point
- B. Pick/pack time of the warehouse number
- C. Transit time of the route
- D. Transportation lead time of the forwarding agent

Answer: A,B

NEW QUESTION # 47

Where do you configure the default billing type to be used for delivery-related billing?

- A. Copying control
- B. Sales document item category
- C. Sales document type
- D. Delivery type

Answer: C

NEW QUESTION # 48

When an outbound delivery is created for a sales order, from which object does the system determine the default delivery type to be used?

- A. Shipping conditions
- B. Shipping point
- C. Sales order type
- D. Sales order item category

Answer: C

NEW QUESTION # 49

To which elements do you assign a partner determination procedure? Note: There are 3 correct answers to this question.

- A. Delivery type
- B. Delivery item category
- C. Account group
- D. Business partner category
- E. Sales item category

Answer: A,C,E

NEW QUESTION # 50

You want to set up automatic pricing in a sales order. Which actions should you take to achieve this? Note: There are 2 correct answers to this question.

- A. Set up condition tables and assign them to the relevant access sequences.
- B. Set up condition types and assign them to the relevant pricing procedure.
- C. Set up the pricing procedure and assign it to the relevant sales document type.
- D. Set up condition tables and assign them to the relevant condition types.

Answer: A,B

NEW QUESTION # 51

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