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SAP C-S4CS-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	• This section of the exam measures the skills of the project manager and covers best practices for implementing with a cloud mindset, assembling the implementation team, and conducting Fit-to-Standard Workshops.
Topic 2	• Data Migration and Business Process Testing: This section of the exam measures the skills of the implementation consultant and covers migrating data from legacy systems and testing configured business processes using both manual and automated methods.
Topic 3	• This section of the exam measures the skills of the cloud solutions consultant and covers the fundamentals of cloud computing, SAP's enterprise portfolio, and various Cloud ERP deployment options and enablement packages.
Topic 4	• Organizational Units and System Data for Sales: This section of the exam measures the skills of the sales consultant and covers organizational units and best practices for managing system data related to sales in SAP S • 4HANA Cloud Public Edition.
Topic 5	• Solution Processes Implementation for Core Sales: This section of the exam measures the skills of the sales consultant and covers the execution of core sales solution processes, including the use and configuration of essential business functions in SAP S • 4HANA Cloud Public Edition.
Topic 6	• Configuration and the SAP Fiori Launchpad: This section of the exam measures the skills of the implementation consultant and covers configuring business processes using SAP Central Business Configuration and utilizing the capabilities of the SAP Fiori Launchpad.
Topic 7	• Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q45-Q50):

NEW QUESTION # 45
You are working on a Sales Order Processing with Collective Billing (BKZ) process in SAP S/4HANA Cloud Public Edition. Which of the following split criteria always prevent the combination of multiple sales orders into a single outbound delivery? Note: There are 2 correct answers to this question.

- A. Shipping point
- B. Plant
- C. Payment terms
- D. Ship-to party

Answer: A,D

NEW QUESTION # 46
Depending on the resolution agreed with the customer, which further process steps can be automated in SAP S/4HANA Returns Management when a return order is created?
Note: There are 2 correct answers to this question.

- A. Creation of a returns delivery
- B. Shipment of replacement goods to the customer
- C. Issue of a refund to the customer's account
- D. Inspection of returned goods

Answer: A,C

NEW QUESTION # 47
Which fields in the Sales Order Request are Header-Level?
Note: There are 3 correct answers to this question.

- A. Sales Order Type
- B. Requested Quantity
- C. Product
- D. Purchase Order Number
- E. Sales Organization

Answer: A,D,E

NEW QUESTION # 48
You need to manage a customer down payment.
Which action do you perform during sales order entry?

- A. Enter a specific condition in the pricing procedure of the sales order.
- B. Enter an appropriate item in the billing plan of the sales order.

- C. Create a sales order with a dedicated order type.
- D. Mark the down payment checkbox at item level.

Answer: B

NEW QUESTION # 49
Where is the initial list of known integrations documented?

- A. In the Digital Discovery Assessment
- B. In the Fit-to-Standard Workshops
- C. In the Business Driven Configuration Questionnaire
- D. In SAP Cloud ALM

Answer: A

NEW QUESTION # 50
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