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## Salesforce Certified Education Cloud Consultant Sample Questions (Q186-Q191):

### NEW QUESTION # 186

A college is interested in a Salesforce.org Open Source Common project they read about on the Power of Us Hub. The college wants to know the benefits of an open source solution supported by the Open Source Commons.

What is one benefit of Open Source Common Projects the consultant can share with the college?

Choose 1 answer.

- A. Projects allow only a few participants.
- **B. Projects go through a Salesforce Security review.**
- C. Projects focus on replacing paid solutions.
- D. Projects are owned solely by Salesforce.org.

**Answer: B**

Explanation:

One benefit of Open Source Common Projects that the consultant can share with the college is that projects go through a Salesforce Security review. This means that the projects are evaluated and approved by Salesforce for their security standards and best

practices. This ensures that the projects are safe and reliable for customers to use. Projects are not owned solely by Salesforce.org, but rather by the community. Projects do not focus on replacing paid solutions, but rather on enhancing existing solutions or addressing gaps. Projects do not allow only a few participants, but rather welcome anyone who wants to contribute. Reference:  
<https://www.salesforce.org/open-source-commons/>  
<https://www.salesforce.org/blog/announcing-open-source-commons/>

#### NEW QUESTION # 187

An Admissions Department is evaluating data analytics tools to help determine the likelihood that accepted students will enroll at its school.

Which solution should the consultant recommend?

- A. Tableau Prep Builder
- B. Einstein Next Best Action
- C. Advisor Link Pathways
- D. Einstein Prediction Builder

**Answer: D**

Explanation:

Einstein Prediction Builder is a solution that the consultant can recommend to help the Admissions Department determine the likelihood that accepted students will enroll at its school. Einstein Prediction Builder is a feature that allows users to create custom predictions based on their Salesforce data, using artificial intelligence. Einstein Prediction Builder can be used to predict various outcomes, such as churn, retention, conversion, or enrollment. The Admissions Department can use Einstein Prediction Builder to create a prediction field on the Opportunity object that indicates the probability of an accepted student enrolling at the school. Advisor Link Pathways, Tableau Prep Builder, and Einstein Next Best Action are not solutions that can help the Admissions Department determine the likelihood that accepted students will enroll at its school. Reference:  
[https://help.salesforce.com/s/articleView?id=sf.einstein\\_prediction\\_builder.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.einstein_prediction_builder.htm&type=5)  
[https://trailhead.salesforce.com/en/content/learn/modules/einstein\\_prediction\\_builder\\_basics](https://trailhead.salesforce.com/en/content/learn/modules/einstein_prediction_builder_basics)

#### NEW QUESTION # 188

Student Services is preparing to migrate student Incident and Incident Resolution data from its old system to a Salesforce.org that uses the Education Data Architecture (EDA).

Which objects should the consultant use?

- A. Case
- B. Case Comment
- C. Attribute

**Answer: A**

Explanation:

The Case object is used to track student incidents and resolutions in EDA. Cases can be related to Contacts, Accounts, or Affiliations using the standard lookup fields. Cases can also have Case Comments to capture additional information or communication about the incident<sup>1</sup>. The Attribute object is used to store additional information about Contacts or Accounts, such as demographics, interests, or preferences<sup>3</sup>. The Case Comment object is a child of the Case object and cannot be used independently.

1: Education Data Architecture (EDA) Data Model 2: Education Cloud Consultant Certification Guide & Tips - Salesforce Ben 3: Attribute Object : Case Comment Object

#### NEW QUESTION # 189

A university is implementing Advisor Link and needs to test the integration with its Student Information System (SIS), and provide training space for advisors. The university needs access to some of the data from the production org for the advisor training.

Which two types of sandboxes meet this use case?

Choose 2 answers

- A. Developer Pro Sandbox
- B. Developer Sandbox

- C. Partial Sandbox
- D. Full Sandbox

**Answer: C,D**

Explanation:

Full Sandbox and Partial Sandbox are two types of sandboxes that meet this use case for the university that is implementing Advisor Link and needs to test the integration with its SIS, and provide training space for advisors. A sandbox is a copy of a production environment that allows users to develop, test, or train without affecting live data or operations. A Full Sandbox is a type of sandbox that copies all data and metadata from the production environment. A Partial Sandbox is a type of sandbox that copies all metadata and a sample of data from the production environment based on specified criteria. The university can use a Full Sandbox or a Partial Sandbox to test the integration with its SIS, and provide training space for advisors with access to some of the data from the production org. Developer Sandbox and Developer Pro Sandbox are not types of sandboxes that meet this use case for the university that is implementing Advisor Link and needs to test the integration with its SIS, and provide training space for advisors.

Reference:

[https://help.salesforce.com/s/articleView?id=sf.data\\_sandbox.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.data_sandbox.htm&type=5)

<https://www.salesforce.org/products/advisor-link/overview/>

### NEW QUESTION # 190

Alumni Relations is using Salesforce with the Education Data Architecture (EDA). The department is holding an event that features a faculty member as the guest speaker. The events manager wants a report of all alumni who took a course from that faculty member. How should the consultant create this report?

- A. Create a custom Report Type with Courses, Course Offerings, and Course Connections.
- B. Add a Course Connections cross filter to the Program Enrollments with Contact report.
- C. Use the Course Connections with Contact's Academic Program Report Type.

**Answer: A**

Explanation:

The consultant should create a custom Report Type with Courses, Course Offerings, and Course Connections to create a report of all alumni who took a course from that faculty member for the Alumni Relations office that is using Salesforce with EDA. A custom Report Type is a type of report that shows information about one or more objects and their fields, filters, and relationships. A custom Report Type with Courses, Course Offerings, and Course Connections can help the Alumni Relations office create a report of all alumni who took a course from that faculty member by showing the relationship between the Contact object and the Course object through the Course Offering object and the Course Connection object. The consultant can add fields and filters to the custom Report Type to show only the alumni who took a course from that faculty member. Using the Course Connections with Contact's Academic Program Report Type, adding a Course Connections cross filter to the Program Enrollments with Contact report, or creating a custom Report Type with Contacts, Accounts, and Affiliations are not ways to create a report of all alumni who took a course from that faculty member for the Alumni Relations office that is using Salesforce with EDA. Reference:

[https://help.salesforce.com/s/articleView?id=sf.reports\\_builder\\_create\\_report\\_type.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.reports_builder_create_report_type.htm&type=5)

<https://powerofus.force.com/s/article/EDA-Course-Connections>

### NEW QUESTION # 191

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