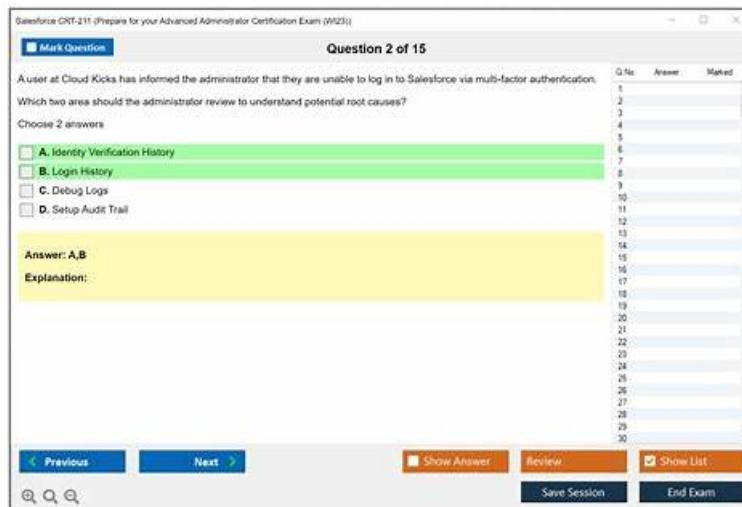


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Salesforce Certification Preparation for Advanced Administrator Sample Questions (Q124-Q129):

NEW QUESTION # 124

An administrator has found a free app on the AppExchange and would like to install it.

Which three items should the administrator take to consideration before installed he managed package?

Choose 3 answers

- A. Apps may require external, third-party web services to function properly.
- B. Apps must be installed in production before the app can be installed in a sandbox.
- C. Apps may require certain Salesforce editions or features to be enabled.
- D. Managed apps do not undergo a formal security review by Salesforce.

- E. Custom objects and custom fields used by the app count against the org's limits.

Answer: A,C,E

Explanation:

Before installing a managed package from the AppExchange, the administrator should take into consideration several factors, such as:

- * Custom objects and custom fields used by the app count against the org's limits. The administrator should check how many custom objects and fields are available in their org and how many are used by the app.
- * Apps may require certain Salesforce editions or features to be enabled. The administrator should check the app's requirements and compatibility with their org's edition and features.
- * Apps may require external, third-party web services to function properly. The administrator should check if the app integrates with any external services and if they need to set up any authentication or configuration for them.

The other two options are incorrect because:

- * Managed apps do undergo a formal security review by Salesforce before they are listed on the AppExchange.
- * Apps can be installed in a sandbox before they are installed in production.

References: https://help.salesforce.com/s/articleView?id=sf.distribution/installing_packages.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.appexchange_install_guide.htm&type=5

NEW QUESTION # 125

DreamHouse Realty has a rental team and a real estate team. The two teams have different sales processes and capture different client information on their opportunities.

How should an administrator extend the Opportunity object to meet the teams' different needs?

- A. Add a section for Rental and a section for Real Estate on the Opportunity Master Record Type to keep the information separate.
- B. Leverage Opportunities for the Real Estate Team and create a new custom object for the Rental Team Opportunities.
- C. Use separate record types, page layouts, and sales processes for the Rental and Real Estate Teams.
- D. Create Opportunity Teams for the Rental and Real Estate Teams and make appropriate fields visible to only the necessary team

Answer: C

Explanation:

Use separate record types, page layouts, and sales processes for the Rental and Real Estate Teams is how the administrator should extend the Opportunity object to meet the teams' different needs. Record types are a way to offer different business processes, picklist values, and page layouts to different users based on their profiles or permission sets. Page layouts are a way to control the layout and organization of fields, buttons, related lists, and other components on a record page. Sales processes are a way to define the stages that an opportunity goes through from creation to close. By using separate record types, page layouts, and sales processes for each team, the administrator can customize the opportunity object according to their different requirements and preferences.

NEW QUESTION # 126

Cloud Kicks (CK) has a backup team of employees that helps short-staffed departments. These users could be working with sales one day and service the next. CK is implementing new Lightning record pages for each department so that they view records in a way that makes sense for each department.

How should the administrator ensure this is configured correctly?

- A. Adjust the profile of the backup users each day to align with the proper access they require.
- B. Configure one app per department and activate record pages for each app.
- C. Create permission sets for each department and assign them to the backup team users.
- D. Allow the backup team users to update their own profile with Delegated Administration.

Answer: B

Explanation:

Configure one app per department and activate record pages for each app is how the administrator should ensure this is configured correctly. An app is a collection of items that work together to serve a particular function for a group of users. An app can include items such as tabs, objects, reports, dashboards, and record pages. A record page is a type of Lightning page that displays details

about a specific record. A record page can be customized using Lightning App Builder and activated for different apps, profiles, or record types. By configuring one app per department and activating record pages for each app, the administrator can ensure that the backup team users can view records in a way that makes sense for each department depending on which app they are using.

NEW QUESTION # 127

Universal Container has set up a picklist dependency between Region and Zone on the Account object. The Sales manager has requested that when a user selects a region, a zone must also be selected. How can this be achieved?

- A. Make the Zone field required on the page layout
- B. Set default values for both picklist fields
- C. **Create a validation rule using IsPickVal()**
- D. Make both picklist fields required at field level

Answer: C

NEW QUESTION # 128

What should an administrator use as an alternative to a Process Builder to expedite the time required to update the records?

- A. Batch Update
- B. Workflow Rule Field Change
- C. Screen Row
- D. **Before save How Trigger**

Answer: D

Explanation:

A before save flow trigger is a type of flow that runs before a record is saved and can update the record without any additional actions or database operations. This can expedite the time required to update the records and improve performance. A before save flow trigger can be used as an alternative to a process builder that updates the same record that triggered it. References:

https://help.salesforce.com/s/articleView?id=sf.flow_concepts_trigger.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_triggers.htm&type=5

NEW QUESTION # 129

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