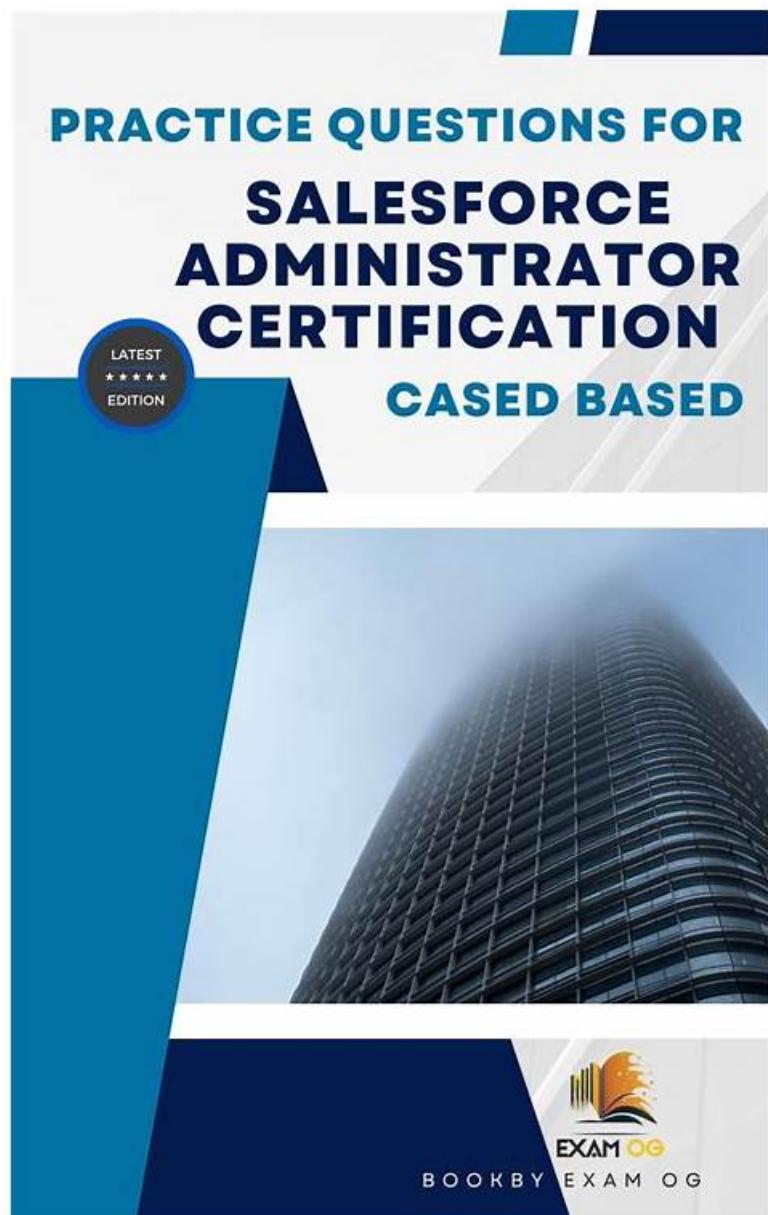


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### Salesforce Certified CRM Analytics and Einstein Discovery Consultant Sample Questions (Q11-Q16):

#### NEW QUESTION # 11

The marketing team at Cloud Kicks has five dashboards in an app. Four widgets are replicas of each other in three of the dashboards.

What is the best way to maintain these widgets?

- A. Create/Edit a component for the widgets.
- B. Create/Edit the widgets individually on each dashboard.
- C. Create/Edit a lens and add each dashboard.

**Answer: A**

Explanation:

To maintain consistency and ease of updates across multiple dashboards, creating or editing a component for the widgets is the most effective method. This approach:

Efficiency in Updates: Allows changes to be made in one place, which automatically propagates to all instances where the component is used across dashboards.

Consistency: Ensures uniformity in the appearance and functionality of the widgets across different dashboards.

Simplicity: Reduces the need for redundant work, where each widget would otherwise need to be updated individually.

#### NEW QUESTION # 12

A system administrator at Cloud Kicks creates a joined report to showcase the new business deals closing in the current quarter, which was well received by the business stakeholders. A manager wants to visualize this report on CRM Analytics.

The CRM Analytics consultant determines the report can be trended on CRM Analytics, but it's not working as expected.

What is causing the issue?

- A. The Salesforce report was filtered on quarterly data which meant it did not have enough data to trend on CRM Analytics.
- B. Trending dashboards cannot be created from joined reports.
- C. The Analytics Integration user did not have permission to view the report on Salesforce.

**Answer: B**

#### NEW QUESTION # 13

consultant is tasked with creating an opportunity dataset for a new analytics app. One requirement is to make sure users only see the opportunities they have access to in Salesforce. Opportunity records are private but shared using the role hierarchy. The consultant runs the sharing inheritance coverage assessment and finds that the VP of sales is not covered by the sharing inheritance. The consultant decides to proceed with using sharing inheritance for the dataset.

What else does the consultant need to do?

- A. Flatten the role hierarchy in the recipe and set a backup security predicate based on opportunityowner and role path.
- B. Create a manual sharing rule to extend access to the VP of sales from the opportunity record.
- C. Set the organization-wide default for the Opportunity object to Public Read/Write.

**Answer: A**

## NEW QUESTION # 14

A CRM Analytics consultant is working on Sales dashboards with multiple datasets and advanced queries in the Sales Analytics app.

Sales managers in the organization have been given Editor/Manager access to the app, whereas sales reps have been given Viewer access.

Some dashboards that are in progress are not ready to be rolled out to sales reps and should only be viewable by sales managers. How should the consultant accomplish this?

- A. Remove the dashboard from the 'Run App' navigation list so the sales reps cannot navigate to these dashboards.
- B. Duplicate the dashboards and their respective datasets, and move the assets to a separate app for the sales rep.
- C. Leverage the CRM Analytics asset visibility feature to hide the assets from the users.

**Answer: C**

Explanation:

In CRM Analytics, you can control the visibility of dashboards and other assets using the asset visibility feature. This allows the consultant to restrict access to specific assets (like dashboards) for certain groups of users, such as sales reps, without needing to duplicate datasets or move dashboards to another app.

This is the most efficient way to manage access for dashboards in progress while allowing only sales managers to view the in-progress dashboards.

## NEW QUESTION # 15

What is the purpose of the CRM Analytics Dashboard Inspector?

- A. To automatically remove bottlenecks to make queries run faster.
- B. To view the total time required to run all queries.
- C. To see the final query for each widget along with the results.

**Answer: C**

Explanation:

The CRM Analytics Dashboard Inspector is a powerful tool used to troubleshoot and optimize dashboards. Its primary function is to display the underlying SAQL (Salesforce Analytics Query Language) query executed for each widget. It helps users see the final query that is run and the corresponding results. This feature allows CRM Analytics consultants and developers to diagnose issues, optimize performance, and understand how data is being processed in the dashboard.

While the Inspector helps view execution times and identify bottlenecks, it does not automatically resolve performance issues (which is why option B is incorrect). It simply provides visibility into query performance and execution details, allowing the user to make manual optimizations.

## NEW QUESTION # 16

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