

EX-Con-101 Exam Engine | EX-Con-101 Valid Exam Tutorial



Test 1

Test Date: 15 March 2024

Module Code: CMA11A / MEM11A / EMA115C

Module Name: Engineering Mathematics 1

Duration: 2 Hours

Lecturers: Mr. L.C. Majosi & Mr. F. Mwanza

Initials and Surname: _____

Student Number: _____

Group (i.e. B_CVLE/ B_ETE / B_MEC): _____

Instructions:

1. Ensure you have a non-programmable calculator.
2. Answer all three questions provided in this paper.
3. Collect all solutions indicated as q_1 to q_2 . Enter these solutions in the Response Form attached to this question paper.
4. Utilize the space provided for rough work.

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Salesforce Certified Experience Cloud Consultant Sample Questions (Q15-Q20):

NEW QUESTION # 15

Dreamscape Flowers (DF) is planning to use Salesforce Partner Relationship Management (PRM) to manage partner lifecycle. DF is aware that Salesforce PRM can help with channel sales, lead distribution, and co-marketing with partners.

Which other three features come standard with Salesforce PRM that DF can leverage without any code customization?

Choose 3 answers

- A. AI-Powered Knowledge Base
- B. Case Escalation
- C. Partner Value Score Matrix
- D. Chat
- E. Partner Incentivization Map

Answer: A,B,D

Explanation:

Salesforce Partner Relationship Management (PRM) is a solution that helps you manage your partner lifecycle, from recruitment to enablement to co-selling. Salesforce PRM comes with some standard features that you can leverage without any code customization, such as:

- * Case Escalation: You can enable your partners to escalate cases to you when they need your help or expertise.
- * AI-Powered Knowledge Base: You can provide your partners with relevant and personalized knowledge articles powered by Einstein Article Recommendations.
- * Chat: You can enable your partners to chat with you or other partners in real time using Embedded Service Chat or Salesforce Chat Snap-ins.

NEW QUESTION # 16

Which two Community licenses allow records to be shared with a criteria-based sharing rule?

Choose 2 answers

- A. Customer Community Plus
- B. Customer Community
- C. Customer Portal
- D. Partner Community

Answer: A,D

Explanation:

Two Community licenses that allow records to be shared with a criteria-based sharing rule are Partner Community and Customer Community Plus. These license types allow users to access custom objects and a subset of standard CRM objects, such as accounts, contacts, cases, and dashboards. These license types also support advanced sharing features, such as role hierarchy, sharing rules, manual sharing, and Apex sharing.

NEW QUESTION # 17

Universal Containers (UC) is a conglomerate with various lines of business operating worldwide. UC helps finance crop research, provides insurance services to coffee growers, and manufactures specialized coffee machines and other products. UC also has a franchise unit to help grow its franchise business worldwide. UC is planning to build multiple portals and sites to support its various lines of business.

What two points should UC keep in mind when selecting a template for these sites and portals?

Choose 2 answers

- A. Industry-specific templates are available today but not Lightning Bolt solutions.
- B. Industry-specific Lightning Bolt solutions are available today but not templates. Pencil & Paper
- C. Industry-specific templates as well as Lightning Bolt solutions are available today.
- D. Insurance Agent Portal template becomes available once Financial Services Cloud is correctly set up in an org.

Answer: C,D

Explanation:

When selecting a template for your sites and portals, you need to keep in mind some points, such as:

- * Insurance Agent Portal template becomes available once Financial Services Cloud is correctly set up in an org. This template is designed for insurance agents who need to manage their leads, opportunities, policies, claims, and referrals.
- * Industry-specific templates as well as Lightning Bolt solutions are available today. Templates are preconfigured site designs that include pages, components, and settings. Lightning Bolt solutions are industry-specific solutions that include templates, themes, flows, apps, and components.

NEW QUESTION # 18

Universal Containers (UC) wants to build a product registration site to allow guest users to register a product.

The

functionality will involve a multi-step flow.

How should UC enable the guest user to run the flow?

- A. Assign a single screen to multi-step flow and give the guest user access via page layout.
- **B. Set the 'Enable Lightning Flows for Guest User' toggle option to ON in Setup.**
- C. Convert multi-step flow into individual flows and give the guest user access to each flow separately.
- D. Save the flow with the "System Context Without Sharing-Access All Data" option.

Answer: B

Explanation:

To enable the guest user to run the flow, UC should set the "Enable Lightning Flows for Guest User" toggle option to ON in Setup. A flow is a tool that allows you to automate business processes by guiding users through screens and performing actions based on their inputs. A guest user is a user who accesses your Experience Cloud site without logging in or registering. To allow guest users to run flows on your site, you need to enable the "Enable Lightning Flows for Guest User" option in Setup, which gives guest users access to run flows that are embedded in Lightning pages or Visualforce pages.

NEW QUESTION # 19

What does a system administrator need to do when creating Experience Cloud users?

- A. Assign Partner Community Plus license to the user.
- B. Click the "Log In to Site as User" button.
- **C. Add user to an account as a contact record.**
- D. Add user to an account as a user record.

Answer: C

Explanation:

To create Experience Cloud users, you need to add them to an account as contact records. Then, you can enable them as Experience Cloud users and assign them a user license and profile.

NEW QUESTION # 20

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