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SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales Sample Questions (Q56-Q61):

NEW QUESTION # 56

Where do you configure the default billing type to be used for delivery-related billing?

- A. Copying control
- **B. Sales document type**
- C. Sales document item category
- D. Delivery type

Answer: B

NEW QUESTION # 57

What are some of the differences between the Create Billing Documents (VF04) transaction and the Create Billing Documents - Billing Due List Items app Note: There are 2 correct answers to this question.

- **A. With transaction VF04, a user can generate a log for the collective run.**
- **B. With the app, a user can block the automatic posting of billing documents.**
- C. With the app, a user can set default billing blocks for sales documents.
- D. With transaction VF04, a user can cancel a collective billing run.

Answer: A,B

Explanation:

Billing Process and Customizing

NEW QUESTION # 58

In your pricing procedure you have several condition types for a price such as PROO, PR02, PN00 and HM00. Only one of these prices is taken into account Which setting causes this behavior?

- A. Condition function
- B. Exclusion indicator
- C. Header condition
- **D. Condition class**

Answer: D

Explanation:

Pricing and condition technique

NEW QUESTION # 59

You want to be able to enter a special price in a sales order for a certain customer that should ignore all applicable discounts. How can you achieve this?

- **A. Set the Exclusion indicator in the condition record for the special price.**
- B. Activate the Condition Update indicator in the condition records for the special price.
- C. Set the Exclusion indicator in the condition records for all discounts.
- D. Create a condition record for a customer-specific price.

Answer: A

Explanation:

To enter a special price in a sales order for a certain customer that should ignore all applicable discounts, you can:

D . Set the Exclusion indicator in the condition record for the special price: This ensures that when the special price condition is applied, other discount conditions are excluded for the calculation.

NEW QUESTION # 60

You save a sales order and receive a system message that a business partner of a specific partner function is missing. Which of the following partner functions can cause this problem? Note: There are 2 correct answers to this question.

- A. Ship-to party (SH)
- B. Sold-to party (SP)
- C. Ordering party (1)
- D. Invoicing party (11)

Answer: A,B

Explanation:

A missing business partner of a specific partner function in a sales order could be due to:

C . Ship-to party (SH): This is a mandatory partner function in many sales processes, required for determining delivery and shipping details.

D . Sold-to party (SP): This is the main business partner in sales documents, responsible for the financial and contractual aspects of the transaction.

NEW QUESTION # 61

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