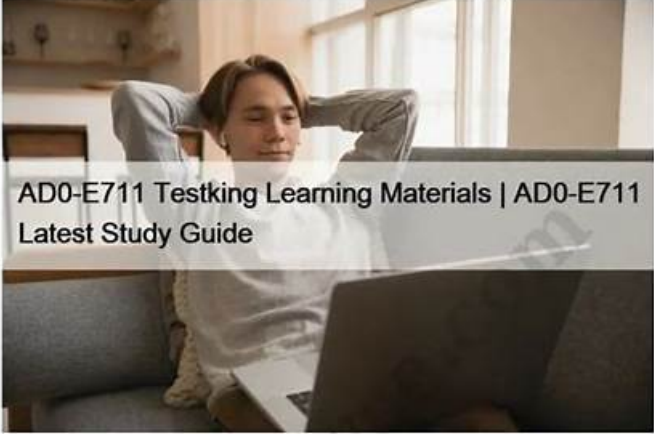


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We recognize that preparing for the Insurance Licensing Certification Exams can be challenging, and that's why we provide Insurance Licensing Hawaii-Life-Producer practice material with three formats that take your individual needs into account. Our team of experts is dedicated to helping you succeed by providing you with the support you need while using the product.

Insurance Licensing Hawaii-Life-Producer Exam Syllabus Topics:

Section	Objectives
	- Types of Policies 1. Term life - Types - Special features 2. Traditional whole life products - Ordinary whole life - Limited-pay and single-premium life 3. Combination plans and variations - Joint life (first to die) - Survivorship life (second to die) 4. Annuities

Topic 1: Life - General Knowledge

- Single and flexible premium
- Immediate and deferred
- Fixed and variable
- Indexed
- Accumulation and annuity periods
- Payout options
- 5. Interest/market-sensitive/adjustable life products
 - Universal life
 - Variable whole life
 - Variable universal life
 - Interest-sensitive whole life
 - Indexed life

- Retirement and Other Insurance Concepts

- 1. Life insurance needs analysis and suitability
 - Personal insurance needs
 - Business insurance needs
- 2. Third-party ownership
- 3. Tax treatment of insurance premiums, proceeds, and dividends
 - Individual life
 - Group life
 - Modified Endowment Contracts
- 4. Life settlements
- 5. Group life insurance
 - Conversion privilege
 - Contributory vs. noncontributory
- 6. Social Security benefits
- 7. Retirement plans
 - Qualified plans
 - Nonqualified plans

- Life Provisions, Riders, Options, and Exclusions

- 1. Policy exclusions
 - War
 - Aviation
 - Dangerous occupation
- 2. Policy riders
 - Waiver of premium and waiver of monthly deduction
 - Guaranteed insurability
 - Payor benefit
 - Accidental death and/or accidental death and dismemberment
 - Term riders
 - Other insureds
 - Long term care
 - Return of premium
 - Disability
 - Cost of Living
- 3. Policy provisions and options
 - Entire contract
 - Insuring clause
 - Free look
 - Consideration
 - Owner's rights
 - Beneficiary designations
 - Premium payment
 - Reinstatement
 - Policy loans, withdrawals, partial surrenders
 - Non-forfeiture options
 - Dividends and dividend options
 - Incontestability

- Assignments
- Suicide
- Misstatement of age and gender
- Settlement options
- Accelerated death benefits

- Completing the Application, Underwriting, and Delivering the Policies

- 1. Underwriting
 - Insurable interest
 - Medical information and consumer reports
 - Fair Credit Reporting Act
 - Risk classification
 - Stranger/Investor-owned life insurance
- 2. Contract law
 - Elements of a contract
 - Unique aspects of the insurance contract
- 3. Completing the application
 - Required signatures
 - Changes in the application
 - Consequences of incomplete applications
 - Warranties and representations
 - Collecting the initial premium and issuing the receipt
 - Replacement
 - Disclosures at point of sale
 - USA PATRIOT Act and anti-money laundering
 - Gramm-Leach-Bliley Act privacy
- 4. Delivering the policy
 - When coverage begins
 - Explaining the policy and its provisions, riders, exclusions, and ratings to the client

Topic 2: Life - Hawaii Specific	- Hawaii Laws and Rules Pertinent to Life Insurance Only • 1. Group Life ◦ Group requirements ◦ Assignment of proceeds ◦ Conversion • 2. Credit Life • 3. Variable Contracts • 4. Participation in Surplus • 5. Policy Clauses and Provisions ◦ Protection of beneficiaries from creditors ◦ Policy loan interest rate ◦ Spouse's rights • 6. Marketing methods and practices ◦ Replacement ◦ Annuities - Hawaii Laws and Rules Common to Life, Accident and Health, Property, Casualty and Personal Lines Insurance • 1. Licensing ◦ General qualifications for licensing ◦ Persons required to be licensed ◦ Denial, suspension, and revocation of licenses ◦ Renewal of license and continuing education • 2. Guaranty Associations • 3. Marketing practices ◦ Unfair and deceptive practices ◦ Reporting and accounting for premiums ◦ Sharing commissions ◦ Required records and record retention ◦ Controlled business ◦ Premiums • 4. Definitions ◦ Authorized and unauthorized ◦ Domestic, foreign, and alien ◦ Stock, reciprocal and mutual ◦ Certificate of authority ◦ Insurance • 5. Insurance Commissioner ◦ General powers and duties ◦ Examination of records ◦ Notice of hearings ◦ Penalties
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Insurance Licensing Hawaii Life Producer Exam (InsHI_Life01 OPLife01)

Sample Questions (Q28-Q33):

NEW QUESTION # 28

If the insured's age was misstated on a Hawaii life insurance policy, the amount payable under the policy will generally be adjusted to:

- A. the amount the premium would have purchased at the correct age
- B. the original face amount without adjustment
- C. the total premiums paid plus interest
- D. twice the policy's accumulated cash value

Answer: A

Explanation:

C is correct. The misstatement of age provision prevents either the insurer or policyowner from receiving an unintended financial advantage when an incorrect age was used to calculate the premium. Hawaii's life- insurance statutory provisions provide that when the insured's age, or another age considered in determining the premium, has been misstated, the benefit is adjusted to the amount that the actual premium paid would have purchased at the correct age .

For example, if an insured understated age and therefore paid a premium appropriate for a younger person, the insurer does not normally void the policy merely because the age was incorrect. Instead, the death benefit is recalculated using the premium actually paid and the insured's correct age. Conversely, where the misstatement caused an excessive premium relative to the correct age, the contractual adjustment operates according to the policy and applicable law.

This provision must be distinguished from incontestability. An age misstatement remains subject to contractual adjustment even though the general contestability period may have expired.

Options A, B, and D do not apply the actuarial correction required by the age-misstatement provision.

Reference topics: Misstatement of Age; Policy Provisions; Premium Calculation; HRS Article 10D Standard Life Provisions.

NEW QUESTION # 29

A life settlement provider receives all documents necessary from the policyowner to transfer ownership of a life insurance policy. Under Hawaii law, the provider must generally deposit the settlement proceeds into an escrow or trust account within:

- A. 1 business day
- B. 3 business days
- C. 10 business days
- D. 5 business days

Answer: B

Explanation:

B). 3 business days is correct. HRS 431C-33 establishes a controlled escrow procedure for life settlement proceeds. Once the provider receives from the owner the documents needed to effect the policy transfer, the provider must, within three business days , place the settlement proceeds into an escrow or trust account maintained by a trustee or escrow agent at a state- or federally chartered financial institution.

The money remains in escrow while the issuing insurer processes and acknowledges the change of ownership.

Once the insurer confirms the transfer, the trustee or escrow agent must generally transfer the settlement proceeds due to the policyowner within another three business days .

This structure protects both sides of the transaction. The purchaser does not release funds directly before ownership transfer documentation is properly processed, while the policyowner receives assurance that the purchase funds have already been placed with an independent financial intermediary.

The transaction is therefore fundamentally different from merely handing a check to the seller at contract signing. Hawaii requires documentary transfer, escrow funding, insurer acknowledgment, and timely release of proceeds.

One, five, and ten business days do not match the statutory escrow-funding deadline.

Reference topics: HRS 431C-33(i); Life Settlement Escrow; Policy Transfer; Settlement Proceeds.

NEW QUESTION # 30

Unless its cash surrender value has already been paid, an individual annuity subject to Hawaii's standard provisions may generally be reinstated within how long after default in stipulated payments?

- A. 2 years

- B. 3 years
- C. 6 months
- D. 1 year

Answer: D

Explanation:

B). 1 year is correct. Hawaii's standard provisions for annuity and pure endowment contracts provide a reinstatement right that differs from the corresponding reinstatement period for an individual life insurance policy. Under HRS 431:10D-105, an eligible annuity contract may generally be reinstated within one year from the date of default in making stipulated payments, provided its cash surrender value has not already been paid.

To reinstate, overdue stipulated payments and applicable contract indebtedness must be paid or reinstated.

Interest may be charged at the rate specified in the contract, subject to a statutory ceiling of 6% per year compounded annually.

When appropriate to the type of contract, the insurer may also require satisfactory evidence of insurability.

The key examination distinction is between the one-year annuity reinstatement period and the three-year reinstatement period applicable to an individual life insurance policy under HRS 431:10D-102. Treating these periods as interchangeable would produce an incorrect answer.

Six months is shorter than the statutory period. Two and three years exceed the standard annuity reinstatement period described in 431:10D-105.

Reference topics: HRS 431:10D-105; Annuity Reinstatement; Default; Cash Surrender Value; Life versus Annuity Provisions.

NEW QUESTION # 31

Survivorship life insurance is typically purchased for:

- A. small amounts (less than \$50,000 Death benefit)
- B. estate planning purposes
- C. funding buy/sell agreements
- D. first-time insurance buyers

Answer: B

Explanation:

C). estate planning purposes is correct. Survivorship life insurance—commonly called second-to-die life insurance—insures two individuals under one contract but pays the death benefit only after the second insured dies. This structure makes it particularly suited to estate planning and wealth-transfer objectives.

The official 2026 Hawaii Life-General Knowledge examination outline expressly identifies "Survivorship life (second to die)" as a tested combination plan and policy variation. Its structure is fundamentally different from joint first-to-die insurance: because no death benefit is normally payable after the first insured's death, the policy is designed to provide liquidity when the second death eventually occurs. This can support estate obligations, preservation of assets for heirs, charitable planning, or other intergenerational transfer strategies.

Option B is less appropriate. Buy/sell agreements typically require insurance proceeds when a specific business owner dies so the surviving owner or business can purchase the deceased owner's interest; policies that pay at the first death are therefore generally more suitable. First-time insurance buyers do not constitute the defining market for survivorship coverage, and there is no characteristic limitation to death benefits below

\$50,000. Survivorship policies are frequently associated with substantial estate-planning needs.

Reference topics: Combination Plans and Variations; Survivorship Life/Second-to-Die; Joint Life; Business and Estate Uses of Life Insurance.

NEW QUESTION # 32

A life insurance contract will generally be classified as a Modified Endowment Contract (MEC) if it:

- A. fails the federal seven-pay test
- B. accumulates any cash value during the first policy year
- C. allows the policyowner to borrow against cash value
- D. has a death benefit exceeding \$50,000

Answer: A

Explanation:

A). fails the federal seven-pay test is correct. Internal Revenue Code 7702A defines a Modified Endowment Contract (MEC) as a life insurance contract that satisfies the statutory definition of life insurance but fails the seven-pay test , or a contract received in exchange for an existing MEC under applicable rules. The IRS explains that a contract fails this test when cumulative premiums paid during the first seven contract years exceed the cumulative net level premiums that would have been required to provide paid-up future benefits after seven level annual premiums.

NEW QUESTION # 33

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