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## CONTRACT & PROJECT MANAGEMENT

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## Salesforce Plat-Admn-202 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Data Modeling and Management: This section of the exam measures the skills of Data Analysts and Salesforce Administrators and covers the core principles of designing and maintaining Salesforce data structures. It requires selecting the correct data model in various scenarios and understanding relationship types and how they influence reporting, record access, and the user interface. It also tests knowledge of field data types and the operational impact of changing them. The section includes evaluating the use of Schema Builder and understanding the considerations involved in importing and exporting data across internal and external sources.</li></ul>

Topic 2	<ul style="list-style-type: none"> <li>• <b>User Interface:</b> This section of the exam measures the skills of Salesforce UI Designers and Lightning App Builders and covers the ways in which Salesforce interfaces can be customized to improve usability. It includes understanding available options for UI customization and demonstrating when to apply custom buttons, links, and actions. The domain also distinguishes between declarative and programmatic methods for incorporating Lightning components in applications, ensuring that the right approach is selected for different user interface needs.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>• <b>App Deployment:</b> This section of the exam measures the skills of Release Managers and Salesforce Administrators and covers the application lifecycle from planning through deployment. It requires determining the appropriate strategy when working with different sandboxes and managing milestones during development. Candidates must know when to use change sets and how to troubleshoot deployment issues. The section also includes understanding the implications of using unmanaged versus managed packages and selecting the correct deployment plan for various business scenarios.</li> </ul>
Topic 4	<ul style="list-style-type: none"> <li>• <b>Salesforce Fundamentals:</b> This section of the exam measures the skills of Salesforce Administrators and Junior Salesforce Consultants and covers the essential concepts needed to understand how Salesforce works at a foundational level. It focuses on recognizing when to use declarative tools versus programmatic customization, determining when AppExchange apps extend org capabilities, and understanding key methods for managing object, record, and field access. It also evaluates your ability to choose the right sharing model based on business needs and to apply reporting tools effectively, including report types and dashboards. Additionally, the domain reviews how to optimize the mobile experience through actions and layouts, and how Chatter can be used to support collaboration.</li> </ul>
Topic 5	<ul style="list-style-type: none"> <li>• <b>Business Logic and Process Automation:</b> This section of the exam measures the skills of Process Automation Specialists and Salesforce Administrators and covers the key tools Salesforce provides to automate and enforce business logic. It focuses on using formula fields, roll-up summary fields, and validation rules to meet defined requirements. Candidates must also understand approval processes and know how to select the right automation tool to prevent conflicts or errors. The domain emphasizes evaluating business requirements and recommending automation solutions that maintain system stability and accuracy.</li> </ul>

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## Quiz Salesforce - Professional Dumps Plat-Admn-202 PDF

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### Salesforce Certified Platform App Builder Sample Questions (Q45-Q50):

#### NEW QUESTION # 45

DreamHouse Realty wants to track how many lifts are being installed into customer garages. The To Be Installed custom checkbox field on the custom Lift object should be checked and an external system should be notified via an outbound message the next day when a lift is sold.

What automation tool should be used to complete this task?

- **A. Flow**
- B. Approval process
- C. Process Builder
- D. Workflow

**Answer: A**

**Explanation:**

As of the Winter '24 release, Salesforce introduced the ability to send outbound messages directly from Flow. This makes Flow the best choice for automating the notification to an external system when a lift is sold, fulfilling the need for both checking the custom To

Be Installed checkbox and sending the notification the next day.

Flow: With this new functionality, Flow is now the most versatile automation tool for this use case. You can:

Create a scheduled path that triggers the next day after the lift is sold (e.g., when a record meets the criteria such as the checkbox being checked).

Send the outbound message to notify the external system about the lift installation.

Perform all of this declaratively, replacing the need for Workflow, which previously was the go-to for outbound messages.

Why not Workflow anymore? Although Workflow still supports outbound messages, Flow is the preferred tool now, as Salesforce is deprecating Workflow rules and Process Builder in favor of Flow. Flow also allows for more complex logic and actions, providing flexibility in future-proofing automation.

Winter '24 Flow Outbound Message

#### NEW QUESTION # 46

An app builder wants to create a custom object and 10 fields.

What should they use to create the object, fields, and relationships quickly from one place?

- A. Manage Field Permissions
- B. Developer Console
- C. Schema Builder
- D. Lightning Object Creator

**Answer: C**

Explanation:

To create a custom object along with multiple fields and relationships efficiently from a single interface, the Schema Builder is the ideal tool:

A. Schema Builder. This graphical tool provides a drag-and-drop interface for creating and modifying objects and fields in Salesforce, allowing for a visual layout of database schema.

Steps to use Schema Builder:

Go to Setup → Schema Builder.

Drag the 'Object' element into the schema area to create a new custom object.

Define the object's properties (e.g., label, API name).

Drag field elements like Text, Number, or Lookup into the object to create fields.

Configure each field's properties according to your requirements.

Connect objects via lookup or master-detail relationships by dragging the relationship fields between them.

Save the layout to create all elements in Salesforce.

For more information, review Salesforce's Schema Builder documentation.

#### NEW QUESTION # 47

Universal Containers (UC) maintains information for over 2 million assets in an external system. UC needs to access these assets in real-time data in Salesforce and is nearing the data storage limits.

What feature could an app builder recommend UC use?

- A. Salesforce Connect
- B. Salesforce to Salesforce
- C. Data Loader
- D. Data Export Wizard

**Answer: A**

Explanation:

The app builder should recommend UC use Salesforce Connect to access the assets in real-time data in Salesforce. Salesforce Connect is a feature that allows users to view, search, and modify data that is stored outside Salesforce, such as in an external system. Salesforce Connect uses external objects and external data sources to integrate data from various sources without copying or synchronizing it. This can help UC access their assets in real-time without consuming data storage limits in Salesforce. Option A, C, and D are not features that can meet this requirement.

#### NEW QUESTION # 48

Properly installing managed packages helps prevent conflicts with customizations made by customers and partners. What functionality should be used to set up packages?

- A. Namespace
- B. Help setting
- C. Allow sharing
- D. Description

**Answer: A**

Explanation:

The functionality that should be used to set up packages is namespace. A namespace is a unique identifier that distinguishes one package from another and prevents naming conflicts with other packages or customizations. A namespace also allows developers to expose their code or components for use by other developers through APIs or web services. A description is not a functionality that should be used to set up packages, but a text field that provides information about the package contents or purpose. A description does not prevent conflicts with other packages or customizations. Allow sharing is not a functionality that should be used to set up packages, but a setting that controls whether users can share records owned by other users within their role hierarchy. Allow sharing does not prevent conflicts with other packages or customizations. Help setting is not a functionality that should be used to set up packages, but a setting that determines whether users can access help documentation for standard Salesforce features or custom features within a package. Help setting does not prevent conflicts with other packages or customizations.

#### NEW QUESTION # 49

What are two reasons to create an unmanaged package? Choose 2 answers

- A. Distributing open-source projects on the AppExchange.
- B. Deploying from a Developer Edition environment
- C. Publishing an application for sale on the AppExchange
- D. Distributing upgradeable components to another Salesforce org

**Answer: A,B**

Explanation:

The two reasons to create an unmanaged package are to distribute open-source projects on the AppExchange and to deploy from a Developer Edition environment. An unmanaged package is a collection of components that can be installed in any Salesforce org but cannot be upgraded or controlled by the developer. An unmanaged package can be used to share open-source projects or to deploy components from a Developer Edition environment to another org.

#### NEW QUESTION # 50

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