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## **SAP C-BCBTM-2509 Exam Syllabus Topics:**

<b>Topic</b>	<b>Details</b>
Topic 1	<ul style="list-style-type: none"><li>Positioning SAP Business Transformation Management Solutions: This section of the exam measures the skills of SAP Solution Consultants and focuses on understanding how to position SAP Business Transformation Management solutions within diverse enterprise environments. It covers identifying the value proposition of these solutions, aligning them with customer transformation strategies, and demonstrating how they support business agility and operational excellence through data-driven insights and process optimization.</li></ul>

Topic 2	<ul style="list-style-type: none"> <li>Understanding WalkMe: This section of the exam evaluates the competencies of Digital Adoption Specialists and covers the role of WalkMe within the SAP ecosystem. It focuses on how WalkMe enhances user experience, drives digital adoption, and simplifies workflows across SAP solutions. Candidates learn how WalkMe guidance and automation tools support end-users in navigating complex SAP applications, ultimately improving productivity, engagement, and system utilization.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>Understanding Business Transformation: This section of the exam evaluates the abilities of Business Transformation Advisors and covers the fundamental principles of business transformation in the digital age. It emphasizes recognizing transformation drivers, defining strategic objectives, and integrating technological innovations into organizational change processes. Candidates are expected to understand how SAP tools and methodologies enable efficient transformation planning, execution, and sustainability across various industries.</li> </ul>
Topic 4	<ul style="list-style-type: none"> <li>Understanding SAP Signavio and SAP LeanIX Solutions: This section of the exam measures the expertise of Enterprise Architects and focuses on the core concepts of SAP Signavio and SAP LeanIX. It includes understanding how these solutions enhance enterprise architecture management, process intelligence, and business process transformation. Learners explore how SAP Signavio provides visibility into business processes and how SAP LeanIX supports IT landscape transparency, allowing organizations to improve alignment between business goals and IT systems.</li> </ul>

## SAP Certified Associate - Positioning SAP Business Transformation Management Solutions Sample Questions (Q23-Q28):

### NEW QUESTION # 23

What is the primary function of SAP Signavio Process Insights?

- A. It is the single source of truth for business processes within any organization.
- B. It analyses SAP processes to identify process weaknesses and improvements.**
- C. It is the collaborative process mining solution for experience data analysis.
- D. It performs cloud-based professional process modeling based on best practices content.

**Answer: B**

Explanation:

SAP Signavio Process Insights is part of the SAP Signavio Business Transformation Suite and focuses on analyzing SAP business processes using live system data. It automatically identifies inefficiencies, bottlenecks, and opportunities for process improvement across SAP ERP and S/4HANA systems.

"SAP Signavio Process Insights analyzes SAP system data to identify process performance issues, weaknesses, and areas for improvement while providing recommendations for optimization." Reference:

It provides actionable process metrics, benchmarks against best practices, and suggestions for transformation initiatives.

"The solution offers automated process analysis and best-practice-based insights to help organizations achieve continuous improvement and business excellence." Incorrect Options:

A: Process mining is a function of SAP Signavio Process Intelligence, not Process Insights.

C: Process modeling is handled by SAP Signavio Process Manager.

D: "Single source of truth" is best represented by SAP Signavio Collaboration Hub.

Verified Correct answer: B: It analyses SAP processes to identify process weaknesses and

### NEW QUESTION # 24

What are the core solutions provided by SAP LeanIX?

(Note: There are 2 correct answers to this question.)

- A. SAP Signavio Journey Modeler
- B. Technology Risk and Compliance**
- C. Enterprise Architecture Management**
- D. SAP Commerce Cloud

**Answer: B,C**

#### Explanation:

SAP LeanIX is an integral part of SAP's Business Transformation Management (BTM) portfolio. It provides visibility and control over an organization's IT landscape, supporting enterprise architecture, technology risk management, and transformation planning. "SAP LeanIX delivers comprehensive Enterprise Architecture Management (EAM) and Technology Risk and Compliance capabilities that enable organizations to align IT with business goals and manage technology landscapes efficiently." Reference: Enterprise Architecture Management (Answer B):

This solution allows organizations to document, visualize, and analyze their application and technology landscape to support informed decision-making during transformation.

"With Enterprise Architecture Management, customers gain transparency into their application portfolios, dependencies, and business capabilities to optimize transformation efforts." Technology Risk and Compliance (Answer D):

This module helps identify and mitigate technology-related risks, ensuring compliance with internal and external standards while maintaining operational resilience.

"Technology Risk and Compliance enables continuous monitoring of technology standards, risks, and compliance requirements to maintain stability during business transformation." Incorrect Options:

A (SAP Signavio Journey Modeler) belongs to the SAP Signavio suite, not LeanIX.

C (SAP Commerce Cloud) is part of SAP Customer Experience (CX) solutions, unrelated to LeanIX's transformation and architecture management focus.

Therefore, the correct and verified answers from SAP BTM documentation are:

B: Enterprise Architecture Management

D: Technology Risk and Compliance

#### NEW QUESTION # 25

What is the primary function of SAP Signavio Process Intelligence?

- A. A collaboration platform for managing business decisions.
- B. A cloud-based process modeling tool for documenting workflows.
- C. An ERP system for managing financial transactions.
- D. A process mining solution that provides process analytics and insights.

#### Answer: D

#### Explanation:

SAP Signavio Process Intelligence is the process mining and analytics component of the SAP Signavio Business Transformation Suite. It allows organizations to analyze real process data to identify inefficiencies and improvement opportunities.

"SAP Signavio Process Intelligence is a process mining solution that enables customers to analyze and visualize process flows, uncovering performance issues and improvement opportunities." Reference:

It connects to operational systems, extracts event logs, and reconstructs end-to-end business processes to deliver data-driven process insights.

"The solution provides process analytics and actionable insights by comparing actual process execution data against designed models." Incorrect Options:

A: Refers to SAP Signavio Process Manager, not Process Intelligence.

B: SAP Signavio is not an ERP; it integrates with SAP ERP systems for analysis.

C: Collaboration capabilities are provided via SAP Signavio Collaboration Hub, not Process Intelligence.

Therefore, the verified and correct answer based on SAP's official documentation is:

D: A process mining solution that provides process analytics and insights.

#### NEW QUESTION # 26

What unique technology powers WalkMe's AI-first Digital Adoption Platform (DAP), enabling it to understand application context and drive adoption success?

- A. FedRAMP Certified Platform
- B. SAP Ecosystem Integration
- C. Library of Pre-Made Content
- D. DeepUI Technology

#### Answer: D

#### Explanation:

DeepUI Technology is the core AI capability within WalkMe's Digital Adoption Platform (DAP). It enables the platform to

understand, interpret, and interact with user interfaces dynamically without requiring code-level integration.

"WalkMe's DeepUITM technology leverages AI to recognize and interact with any user interface element, allowing context-aware guidance and automation across applications." Reference:

Within SAP's BTM context, DeepUI allows WalkMe to seamlessly overlay SAP applications, providing real-time assistance and ensuring users complete digital processes correctly - a core aspect of digital adoption enablement.

"DeepUI powers WalkMe's AI-first approach, enabling contextual understanding of SAP Fiori, S/4HANA, and other applications for consistent adoption experiences." Option B (SAP Ecosystem Integration) describes compatibility, not the underlying AI engine.

Option C (Library of Pre-Made Content) is a feature, not a technology.

Option D (FedRAMP Certified Platform) refers to compliance for U.S. federal systems, not functionality.

Therefore, the verified and accurate answer based on SAP BTM and WalkMe documentation is A: DeepUI Technology.

## NEW QUESTION # 27

What is the primary purpose of WalkMe's Digital Adoption Platform (DAP)?

- A. To automate recruitment processes
- B. To implement advanced hardware solutions
- C. To manage payroll systems efficiently
- D. To reduce digital friction and guide users through complex software

**Answer: D**

Explanation:

The WalkMe Digital Adoption Platform (DAP) is designed to improve the user experience by reducing friction when interacting with digital systems. It provides on-screen guidance, automation, and analytics that help users complete tasks accurately and efficiently.

"The primary purpose of WalkMe's Digital Adoption Platform is to reduce digital friction and guide users through complex software environments using AI-powered, context-aware assistance." Reference:

The platform enhances employee productivity, adoption success, and process efficiency across SAP and third-party applications by simplifying navigation and ensuring process compliance.

"WalkMe DAP provides contextual guidance directly within applications, enabling users to execute digital workflows with minimal errors or training." Incorrect Options:

A: WalkMe is software-based, not a hardware solution.

B: Recruitment automation is part of SAP SuccessFactors, not WalkMe.

D: Payroll management is unrelated to WalkMe's purpose.

Verified Correct answer: C: To reduce digital friction and guide users through complex software.

## NEW QUESTION # 28

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