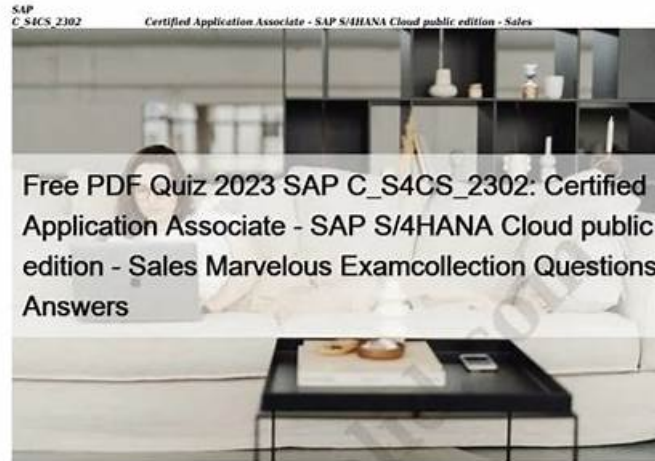# Free PDF Quiz 2026 Updated SAP C_S4CS_2508: Exam SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Revision Plan

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SAP C_S4CS_2508 Exam Syllabus Topics:

Topic	Details
Topic 1	• System Landscapes and Identity Access Management: This section of the exam measures skills of SAP System Administrators and covers how to manage system landscapes and configure identity and access management. The focus is on the foundational tasks needed to maintain secure and functional environments within SAP S • 4HANA Cloud Public Edition.

Topic 2	• Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S • 4HANA Cloud Public Edition.
Topic 3	• Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.
Topic 4	• Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S • 4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.
Topic 5	• Introduction to Cloud Computing and SAP Cloud ERP Deployment Options: This section of the exam measures skills of Cloud Solution Architects and provides a foundation on cloud computing, SAP's enterprise portfolio, and the available Cloud ERP deployment options. It also touches on enablement packages to support adoption.
Topic 6	• Data Migration and Business Process Testing: This section of the exam measures skills of SAP Data Migration Consultants and addresses how to migrate data from legacy systems. It also covers the testing of business processes using both manual and automated methods to ensure accuracy and functionality.
Topic 7	• Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences.
Topic 8	• Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S • 4HANA Cloud Public Edition.
Topic 9	• Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops: This section of the exam measures skills of SAP Project Managers and introduces methods to implement with a cloud-first approach. It also covers building effective implementation teams and leading Fit-to-Standard workshops to align processes with business needs.

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q75-Q80):

NEW QUESTION # 75
What tools enable non-developers to create low/no-code extensions? Note: There are 2 correct answers to this question.

- A. SAP Cloud SDK
- B. SAP Build
- C. SAP Fiori extensibility apps

- D. SAP Business Application Studio

Answer: B,D

Explanation:
Extensibility and integration

NEW QUESTION # 76
What needs to be specified when uploading the purchase order file using the Create Sales Orders - Automatic Extraction app?

- A. Company Code
- B. Customer Name
- C. Sales Organization
- D. Customer Delivery Date

Answer: C

NEW QUESTION # 77
You are working on a Credit Memo Processing (1EZ) process in SAP S/4HANA Cloud Public Edition.
Which SAP Fiori apps are used for credit memo processing? Note: There are 2 correct answers to this question.

- A. Manage Credit Memo Requests
- B. Manage Debit Memo Requests
- C. Create Billing Documents
- D. Manage Sales Orders

Answer: A,C

NEW QUESTION # 78
Which business roles are relevant for the Predictive Analytics Model Training-Sales (2YJ) scope item? Note:
There are 2 correct answers to this question.

- A. Analytics Specialist
- B. Order Fulfillment Specialist
- C. Sales Manager
- D. Order-to-Cash Process Manager

Answer: A,C

NEW QUESTION # 79
Which activities can you complete in the Maintain Business Roles SAP Fiori app?? Note: There are 2 correct answers to this question.

- A. Maintain technical catalogs
- B. Assign business catalogs to a business role
- C. Maintain restrictions
- D. Assign PFCG profiles to a business role

Answer: B,C

NEW QUESTION # 80
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