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SAP C_S4CS_2502 Certification: Exam Details, Syllabus and Questions

SAP C_S4CS_2502 Exam Guide

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This comprehensive preparation guide is tailored for candidates of the SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales (C-S4CS-2502) exam. It provides essential details, including the exam structure, duration, syllabus coverage, recommended trainings, and key topic weightings. With a detailed overview of solution processes, configuration with SAP Fiori Launchpad, data migration, AI in sales, and more, this resource helps aspirants stay focused and boost their confidence. Realistic sample questions with answers are included to simulate the exam environment and enhance practical understanding. Perfect for anyone aiming to score high in the C_S4CS_2502 certification.

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SAP C-S4CS-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> Organizational Units and System Data for Sales: This section of the exam measures the skills of the sales consultant and covers organizational units and best practices for managing system data related to sales in SAP S 4HANA Cloud Public Edition.
Topic 2	<ul style="list-style-type: none"> Extensibility and Integration
Topic 3	<ul style="list-style-type: none"> This section of the exam measures the skills of the cloud solutions consultant and covers the fundamentals of cloud computing, SAP's enterprise portfolio, and various Cloud ERP deployment options and enablement packages.
Topic 4	<ul style="list-style-type: none"> Data Migration and Business Process Testing: This section of the exam measures the skills of the implementation consultant and covers migrating data from legacy systems and testing configured business processes using both manual and automated methods.
Topic 5	<ul style="list-style-type: none"> Artificial Intelligence in Sales: This section of the exam measures the skills of the sales consultant and covers system functions that leverage artificial intelligence to enhance sales processes.
Topic 6	<ul style="list-style-type: none"> Solution Processes Implementation for Analytics: This section of the exam measures the skills of the analytics consultant and covers the main analytical solution processes available in SAP S 4HANA Cloud Public Edition.
Topic 7	<ul style="list-style-type: none"> Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops
Topic 8	<ul style="list-style-type: none"> This section of the exam measures the skills of the integration consultant and covers customizing applications and processes using extensibility tools and setting up integrations in the SAP environment.

SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q58-Q63):

NEW QUESTION # 58

Which activities can you complete in the Maintain Business Roles SAP Fiori app?

Note: There are 2 correct answers to this question.

- A. Maintain technical catalogs
- **B. Maintain restrictions**
- C. Assign PFCG profiles to a business role
- **D. Assign business catalogs to a business role**

Answer: B,D

NEW QUESTION # 59

You evaluate a predictive model.

What is the value range of predictive power and prediction confidence?

- **A. From 0% to 100%**
- B. From 0 to 1000
- C. From 0 to 10
- D. From A to Z

Answer: A

NEW QUESTION # 60

If you cannot find a prepackaged solution process that addresses integration requirements in SAP Signavio Process Navigator,

where do you look next?

- A. SAP Discovery Center
- B. SAP Business Technology Platform
- C. SAP Cloud ALM
- **D. SAP Business Accelerator Hub**

Answer: D

NEW QUESTION # 61

During Sales Order processing, which fields are taken into account for route determination? Note: There are 3 correct answers to this question.

- A. The transportation zone from the business partner master record of the sold-to party.
- **B. The shipping condition from the business partner master record of the sold-to party or ship-to party**
- C. The transportation group from the material master record
- **D. The loading group from the material master record**
- **E. The departure zone of the shipping point**

Answer: B,D,E

NEW QUESTION # 62

In a predictive model for sales, what does the quotation conversion rate measure?

- A. The percentage of net values converted from quotations into sales orders
- **B. The percentage of the number of order items that was converted from quotation items**
- C. The percentage of the number of orders that was converted from quotations
- D. The percentage of net values converted from quotations into billing documents

Answer: B

NEW QUESTION # 63

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