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Salesforce Certification Preparation for Advanced Administrator Sample Questions (Q94-Q99):

NEW QUESTION # 94

A sales manager would like a report of accounts with no closed/won opportunities in the last year. How can this requirement be met?

- A. Create a customer report type for Accounts without Opportunities.
- B. Create a tabular report using the Account report type and add a cross filter using Opportunities.
- C. Create a joined report using the Accounts report type and the Opportunities report types.
- D. Create a summary report using the Accounts report type with a formula field for opportunity count.

Answer: C

NEW QUESTION # 95

Universal Containers wants to track invoices with a custom object. They want to be able to view any invoices as a related list on the Opportunity record page.

Which feature would ensure can view all invoices associated with an Opportunity if the user can view the parent Opportunity record?

- A. Master-Detail Relationships
- B. Lookup Relationships
- C. Field Level Security
- D. Sharing Rules

Answer: A

NEW QUESTION # 96

When a lookup relationship is created between two objects, what option can the administrator select to help manage situations when a lookup record is deleted? Choose 3 answers

- A. Clear the value of the lookup field
- B. Delete the related record also
- C. Notify the record owner
- D. Prompt the user to enter another record to resolve the lookup relationship
- E. Do not allow deletion of a lookup record that is part of a lookup relationship

Answer: A,B,E

NEW QUESTION # 97

DreamHouse Realty wants to notify an assigned agent when an appointment is booked on a custom object for one of their listed homes along with the total number of appointments booked so far. The administrator has configured a Roll-up Summary for the number of appointments as well as a flow to detect the creation of a new appointment and send the information to the agent.

What consideration about process automation should the administrator be aware of to ensure the right information is delivered?

- A. Roll-up Summary calculations will prevent a Flow from being triggered.
- B. Only standard objects can be used with Roll-up Summary fields.
- C. Roll-up Summary calculations run after processes and workflows.
- D. Rows can only be triggered from the records created on standard objects.

Answer: C

NEW QUESTION # 98

Cloud Kicks users need to link multiple Case records to multiple Outcome records stored in a custom object. Any user that can view the Case record must be able to create a link. The administrator creates a Case Outcome custom object.

What is the recommended option to use when adding a field to Case Outcome?

- A. Master-detail relationship with Read-Only sharing setting.
- B. Lookup relationship with Read/Write sharing setting
- C. Lookup relationship with Read-Only sharing setting.
- D. Master-detail relationship with Read/Write sharing setting

Answer: D

NEW QUESTION # 99

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