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## Salesforce AP-219 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Process Automation and Integrations: Configuring end-to-end Order Management processes and external system integrations using declarative tools and clicks-based configuration.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>User Experience and Customization: Customizing Lightning UI for different user roles using declarative tools like Lightning Page Editor and Report Builder.</li></ul>
Topic 3	<ul style="list-style-type: none"><li>Deployment and Debugging: Deployment options, lifecycle management, building processes with pre-configured data, and understanding supporting objects and system runtime.</li></ul>
Topic 4	<ul style="list-style-type: none"><li>Advanced Topics: Troubleshooting configuration issues, diagnosing system integration problems, and resolving deployment obstacles.</li></ul>

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## Salesforce Order Management Administrator Accredited Professional Sample Questions (Q19-Q24):

### NEW QUESTION # 19

When can an Invoice be created?

- A. At any point before the Fulfillment Order is created, by customizing flow "Create invoice"
- B. At any point after the Fulfillment Order is created, by customizing flow 'Create Invoice and Ensure Funds\*'
- C. At any point before the Fulfillment Order is created, by customizing flow "Create Invoice and Ensure Funds"
- D. At any point after the Fulfillment Order is created, by customizing flow "Create Invoice"

**Answer: D**

Explanation:

The correct time and way for creating an Invoice is at any point after the Fulfillment Order is created, by customizing flow "Create Invoice". This flow is a core action that creates an Invoice record from a Fulfillment Order record, and updates the status of both records accordingly. The administrator can customize this flow to suit their business needs, such as adding conditions, actions, or subflows. Verified Reference: [https://help.salesforce.com/s/articleView?id=sf.flow\\_ref\\_elements\\_om\\_actions\\_create\\_invoice.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_om_actions_create_invoice.htm&type=5)

### NEW QUESTION # 20

Which data type is the Status field on an Order Summary object?

- A. Number
- B. String
- C. Text
- D. Picklist

**Answer: D**

Explanation:

The Status field on an Order Summary object is a picklist data type. A picklist is a field that allows users to select one value from a predefined list of values. The Status field on an Order Summary object indicates the current state of the order, such as Draft, Activated, Completed, or Cancelled. The values for the Status field are defined in the OrderStatus picklist field on the Order object. Reference: Order Management Objects, [Picklist Fields]

**NEW QUESTION # 21**

How can an administrator synchronize licenses from the production org when preparing a sandbox for development?

- A. Export a Change Set
- **B. Run the Match Production Licenses to Sandbox without a Refresh tool in Setup**
- C. Use a custom shell script
- D. Import a Change Set

**Answer: B**

Explanation:

The best way for an administrator to synchronize licenses from the production org when preparing a sandbox for development is to run the Match Production Licenses to Sandbox without a Refresh tool in Setup. This tool allows administrators to match their sandbox licenses with their production licenses without refreshing their sandbox. This way, the administrator can ensure that the sandbox has the same number and type of licenses as the production org, and avoid any license-related issues when developing or testing in the sandbox. Verified Reference: [https://help.salesforce.com/articleView?id=sf.data\\_sandbox\\_licenses.htm&type=5](https://help.salesforce.com/articleView?id=sf.data_sandbox_licenses.htm&type=5)

**NEW QUESTION # 22**

A company sells its products in kits. The company wants the kits to remain grouped together during returns in Order Management so that all parts of the kit are accounted for. What should the administrator recommend?

- **A. Track the individual kit items using custom attributes**
- B. Add a suffix to the Stock Keeping Unit of the Product which represents Kit status
- C. Add a custom attribute to the order header only
- D. Pass the data as is. Order Management will handle the kit.

**Answer: A**

Explanation:

The best way for the administrator to recommend tracking the kits so that they remain grouped together during returns in Order Management is to use custom attributes. Custom attributes are fields that can be added to objects to store additional information that is not available in standard fields. The administrator can create custom attributes for the Order Item Summary object to indicate whether an item is part of a kit, and what are the other items in the kit. This way, the kits can be easily identified and handled during returns. Verified Reference: <https://documentation.b2c.commercecloud.salesforce.com/DOC2/topic/com.demandware.dochelp/OrderManagement/AdminAttrMgrCustomAttributes.html>

**NEW QUESTION # 23**

An administrator has created a screen flow for users to create accounts. Some users have complained that they do not always have all the required data to create the account and lost progress when they leave the flow. What two steps should the administrator take to prevent lost progress? Choose 2

- A. Add a pause button to the footer of the screen flow
- B. Ask a developer to create a lightning component to pause the flow
- **C. Add the paused flows component to the home page**
- **D. Enable paused flows in process automation settings in setup**

**Answer: C,D****NEW QUESTION # 24**

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