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Oracle Eloqua Marketing 2025 Implementation Professional Sample Questions (Q129-Q134):

NEW QUESTION # 129

What is the primary reason for including a representative from the IT department as an attendee in an Oracle Eloqua marketing implementation?

- **A. To provide technical support during the implementation process**
- B. To generate creative content for marketing campaigns
- C. To analyze marketing data and provide insights
- D. To coordinate internal communication and train end users

Answer: A

Explanation:

The primary reason for including a representative from the IT department as an attendee in an Oracle Eloqua marketing implementation is to provide technical support. The IT department representative can offer expertise and assistance in setting up the necessary infrastructure, integrating with other systems, troubleshooting technical issues, and ensuring a smooth implementation process. They play a crucial role in ensuring that the marketing automation platform is properly implemented and aligned with the organization's IT infrastructure and requirements.

NEW QUESTION # 130

Which of the following actions can be performed on a custom object in Oracle Eloqua?

- A. Define custom business rules for data validation.
- B. Delete all records in the object.
- **C. Modify the default field labels.**
- D. Create a custom data object service.

Answer: C

Explanation:

In Oracle Eloqua, administrators can modify the default field labels of a custom object to match their organization's terminology or requirements. This customization helps improve user understanding and aligns the object's data structure with specific business needs.

NEW QUESTION # 131

What is the main purpose of subscription and preference management within Eloqua?

- **A. To improve deliverability of emails.**
- B. To avoid sending targeted communications to subscribers.
- C. To prevent subscribers from managing their own preferences.
- D. To increase spam complaints and unsubscribe rates.

Answer: A

Explanation:

The primary purpose of subscription and preference management within Eloqua is to improve the deliverability of emails. By allowing subscribers to manage their preferences, marketers can ensure that they receive emails that are relevant to their interests. This not only enhances subscriber engagement but also reduces the risk of emails being marked as spam or unsubscribing. This feature is crucial for maintaining a positive sender reputation and delivering targeted communications to engaged subscribers.

NEW QUESTION # 132

Which component of Oracle Eloqua enables tracking and analysis of website visitor behavior?

- **A. Web Personalization**
- B. Social Suite
- C. Analytics
- D. Profiler

Answer: A

Explanation:

The Web Personalization component of Oracle Eloqua allows businesses to track and analyze visitor behavior on their website. It provides insights into visitor engagement, interests, and preferences, enabling personalized experiences and targeted messaging.

NEW QUESTION # 133

Which Oracle Eloqua feature allows sales teams to share and track marketing-approved email templates with prospects?

- A. Eloqua Profiler
- B. Eloqua Sales Tools
- C. Eloqua Engage
- D. Eloqua Content Syndication

Answer: C

Explanation:

Eloqua Engage is a feature in Oracle Eloqua that enables sales teams to share marketing-approved email templates with prospects. It allows sales representatives to access and customize pre-built email templates that ensure brand consistency and compliance with marketing-approved messaging. Furthermore, Eloqua Engage provides tracking and analytics capabilities, allowing sales teams to monitor email performance and engagement metrics such as opens, clicks, and replies.

NEW QUESTION # 134

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