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## SAP Certified Associate - SAP S/4HANA Cloud Private Edition, Sales Sample Questions (Q36-Q41):

### NEW QUESTION # 36

Which controls can you set when you configure a schedule line category? Note: There are 2 correct answers to this question.

- A. Delivery relevance

- B. Create delivery group
- C. Goods movement type
- D. Structure scope

**Answer: A,C**

#### NEW QUESTION # 37

What can you configure in a billing type? Note: There are 2 correct answers to this question.

- A. Reference mandatory indicator
- B. Billing type for cancellation
- C. Default delivery type for billing
- D. Item number increment

**Answer: B,D**

#### NEW QUESTION # 38

You want to determine the item category in a sales document.

What do you need to consider? Note: There are 2 correct answers to this question.

- A. The customer master data
- B. The sales organization
- C. The material master data
- D. The higher-level item

**Answer: C,D**

#### NEW QUESTION # 39

You are a consultant on an SAP S/4HANA Cloud greenfield project. As part of their clean core journey, the customer must analyze the current IT landscap to eliminate redundant systems and establish an efficient architectural design.

Which of the following can you use to do the analysis?

- A. SAP Solution Manager
- B. SAP Cloud ALM
- C. Lean IX
- D. SAP Best Practices

**Answer: D**

#### NEW QUESTION # 40

How can you enable partial deliveries for a sales order, while making sure to get as few deliveries as possible?

- A. In each order item, set Complete Delivery to required.
- B. In the order header, set the Complete Delivery indicator.
- C. In each order item, set Partial Deliveries to required.
- D. In the order header, set Order Combination to allowed.

**Answer: C**

#### NEW QUESTION # 41

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