

# Salesforce Salesforce-Certified-Administrator Exam | New Salesforce-Certified-Administrator Exam Format - Pass-leading Provider for your Salesforce-Certified-Administrator Exam



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## New Salesforce-Certified-Administrator Learning Materials - Salesforce-Certified-Administrator Real Testing Environment

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## Salesforce Salesforce-Certified-Administrator Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>• Productivity and Collaboration: This exam topic covers explaining the capabilities of activity management and how to describe the features of Chatter. It also covers how to describe the capabilities of Salesforce Mobile App.</li></ul>

Topic 2	<ul style="list-style-type: none"> <li>• Sales and Marketing Applications: In a given scenario, this section of the exam covers the identification of capabilities and implications of the sales processes. Also, other topics in this section relate to using the appropriate sales productivity features after utilizing opportunity tools.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>• Service and Support Applications: This section of the exam explains the capabilities of case management and its automation.</li> </ul>
Topic 4	<ul style="list-style-type: none"> <li>• Data and Analytics Management: In this section, candidates are tested for their ability to describe the considerations when importing, updating, transferring, mass deleting, exporting, and backing up data. It also covers the implications of data validation tools and the options available when creating or customizing a report or report type.</li> </ul>
Topic 5	<ul style="list-style-type: none"> <li>• Configuration and Setup: This section of the exam covers information found in the company settings, distinguishing and understanding the administration of declarative configuration of the user interface. For a particular scenario, this topic of the exam covers demonstrating the proper setup and maintenance of users.</li> </ul>
Topic 6	<ul style="list-style-type: none"> <li>• Object Manager and Lightning App Builder: This section of the exam describes the standard object architecture and relationship model.</li> </ul>

## Salesforce Certified Administrator Sample Questions (Q154-Q159):

### NEW QUESTION # 154

Dream house really needs to use consistent picklist values in the category field on accounts and cases, with values respective to record types.

Choose 2 options

- A. Multi-select picklist
- B. Dependent picklist
- C. Custom picklist
- D. Global picklist

**Answer: C,D**

### NEW QUESTION # 155

Northern Trail Outfitters uses a custom object Invoice to collect customer payment information from an external billing system. The Billing System field needs to be filled on every Invoice record.

How should an administrator ensure this requirement?

- A. Create a Process Builder to set the field.
- B. Require the field on the record type.
- C. Define an approval process for the child.
- D. Make the field universally required.

**Answer: C**

### NEW QUESTION # 156

Cloud Kicks has a custom object named shoe. The administrator has been asked to ensure that when a relationship is created between Account and shoe to prevent orphaned shoe records.

What should the administrator do to complete this requirement?

- A. Create an indirect lookup
- B. Create an encrypted lookup
- C. Create a hierarchical lookup
- D. Create a master-detail lookup.

**Answer: D**

Explanation:

Explanation

Master-detail lookup is a type of relationship field that can be used to create a relationship between Account and Shoe and prevent orphaned Shoe records. Master-detail lookup establishes a parent-child relationship between two objects, where the parent record controls certain behaviors of the child record, such as security, ownership, and deletion. If the parent record is deleted, all the child records are deleted as well.

References: [https://help.salesforce.com/s/articleView?id=sf.relationships\\_considerations.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.relationships_considerations.htm&type=5)

### NEW QUESTION # 157

The administrator at Universal Containers has a screen flow that helps users create new leads.

When lead source is "Search Engine", the administrator needs to require the user to choose a specific search engine from a picklist.

If lead source is not "Search Engine", this picklist should be hidden.

How should the administrator complete this requirement?

- A. Use an assignment element, one for when lead source is "Search Engine" and one for everything else.
- B. Assign a decision element to direct the user to a second screen to hold specific search engine only when a lead source is "Search Engine".
- C. Configure a picklist for specific search engine, and use a validation rule to conditionally show only when lead source is "Search Engine".
- **D. Create a picklist for specific search engine, and set conditional visibility so that it is only shown when lead source is "Search Engine".**

**Answer: D**

Explanation:

Explanation

To require users to choose a specific search engine from a picklist when lead source is "Search Engine", and hide it otherwise, the administrator should create a picklist for specific search engine on the same screen as lead source, and set conditional visibility so that it is only shown when lead source is "Search Engine". This will make sure that users see only relevant fields based on their input. A decision element will create an extra screen that may disrupt user experience. An assignment element will not affect field visibility. A validation rule will not hide fields but only show errors when values are invalid. References:

[https://help.salesforce.com/s/articleView?id=sf.flow\\_ref\\_elements\\_screen\\_components\\_picklist.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_screen_components_picklist.htm&type=5)

### NEW QUESTION # 158

At Universal Containers, there is a custom field on the Lead named Product Category. Management wants this information to be part of the Opportunity upon lead conversion.

What action should the administrator take to satisfy the request?

- A. Map the lead custom field to the product's product category field.
- B. Create a workflow to update Opportunity fields based on the lead.
- C. Configure the product categories picklist field on the product.
- **D. Create a custom field on the Opportunity and map the two fields.**

**Answer: D**

### NEW QUESTION # 159

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