

AP-208トレーニング & AP-208日本語学習内容



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>> AP-208トレーニング <<

試験の準備方法-認定するAP-208トレーニング試験-素晴らしいAP-208日本語学習内容

現在の仕事にまだ満足していますか？あなたはまだあなたの仕事にうまく対処する能力を持っていますか？同じ分野で働いている人々と比較したときに、競争上の優位性があるかどうかを考えますか？あなたの答えがはいえなら、あなたは正しい場所です。私たちのAP-208試験トレンドはあなたの良いパートナーであり、あなたは満足していない仕事を変更する機会があり、私たちのAP-208ガイド質問であなたの能力を高めることができるので、あなたはAP-208試験に合格します目標を達成します。AP-208試験問題のデモを無料でダウンロードしてください！

Salesforce Financial Services Cloud Accredited Professional 認定 AP-208 試験問題 (Q44-Q49):

質問 # 44

Which three related lists are visible within Actionable Relationship Center associated with the Account object?

- A. Cases
- B. Notes and Attachments
- C. Client Financial Goals
- D. Household Financial Accounts
- E. Financial Holdings

正解: C、D、E

解説:

The following related lists are visible within Actionable Relationship Center (ARC) associated with the Account object:
Client Financial Goals, which is a related list that displays the financial goals of the account, such as retirement, education, or debt payoff.

Financial Holdings, which is a related list that displays the financial accounts of the account, such as bank accounts, investment accounts, or insurance policies.

Household Financial Accounts, which is a related list that displays the financial accounts of the account's primary group, such as household or business group.

質問 # 45

How should developers configure customized nodes for display in ARC?

- A. Reference the Lightning WebComponent in the Display properties of the custom ARC relationship graph
- B. Reference the FlexCard in the Display properties of the custom ARC relationship graph
- C. Select Use LWC from the node Display tab to show the node in a Lightning Web Component
- D. Select Use FlexCard from the node Display tab to show the node in a FlexCard

正解: A

解説:

To configure customized nodes for display in ARC, developers should reference the Lightning Web Component in the Display properties of the custom ARC relationship graph. A Lightning Web Component is a custom framework for creating reusable web components that run natively in browsers and leverage modern web standards. A custom ARC relationship graph is a metadata type in Financial Services Cloud that defines how account-account relationships are displayed in ARC, such as node shape, color, size, label, or icon. You can use Lightning Web Components and custom ARC relationship graphs to create customized nodes for ARC that show additional information or functionality for each account. Verified References: : Salesforce Help Article [9] : Salesforce Help Article [10]

質問 # 46

To access all Financial Services Cloud (FSC) functionalities available out of the box, a consultant must install the FSC Managed Package and the Unmanaged Extension Packages.

Which two functionalities are included in the FSC Unmanaged Extension Packages?

- A. The Commercial Banking dashboard
- B. Field sets that configure how fields display in the client and household profiles
- C. Custom objects to track Financial Accounts and Household
- D. Predefined list views of clients and households

正解: A、B

解説:

Reference: Financial Services Cloud Packages

Explanation: Financial Services Cloud functionality is available from two packages: the managed package and the unmanaged extension packages. The managed package contains most of the Financial Services Cloud functionality, such as custom fields and objects, list views and profiles of clients and households, and administrative configurations. The unmanaged extension packages provide additional functionality that is not included in the managed package, such as:

The Commercial Banking dashboard: This is a dashboard that provides insights into commercial banking activities and performance, such as loan portfolio health, deposit growth, referral pipeline, and customer satisfaction. The Commercial Banking dashboard is included in the unmanaged commercial banking extension package.

Field sets that configure how fields display in the client and household profiles: These are field sets that determine which fields are displayed in different sections of the client and household profiles, such as Client Overview, Household Overview, Client Details, Household Details, etc. The field sets are included in the unmanaged extension package.

質問 # 47

Cumulus Bank's mortgage department is currently using spreadsheets to gather client data for mortgage applications. The bank is interested in improving the efficiency of this process.

Which two features should a consultant suggest to Cumulus Bank to implement?

- A. Flow Builder to automate these business processes
- B. Data Import Wizard to upload the data collected in spreadsheets
- C. The standard mortgage flow templates to build a mortgage flow in Financial Services Cloud
- D. A Mortgage Application' custom object to hold the collected client data

正解: A、C

解説:

Salesforce provides features and tools to help financial institutions improve the efficiency of their mortgage processes and provide better experiences for their customers. Some of the features and tools that a consultant can suggest to Cumulus Bank to implement are:

The standard mortgage flow templates to build a mortgage flow in Financial Services Cloud: These are prebuilt flow templates that guide users through the steps of creating a mortgage application, capturing borrower information, and submitting the application for approval⁷. The templates can be customized to suit the bank's specific needs and requirements⁸.

Flow Builder to automate these business processes: Flow Builder is a point-and-click tool that lets users create flows to automate business processes in Salesforce⁹. Flow Builder can be used to create custom mortgage flows that integrate with other Salesforce features, such as data models, objects, fields, validation rules, and actions¹⁰.

References:

Flow Builder for Mortgage

Customize Mortgage Flows

Flow Builder

Create a Mortgage Flow

質問 # 48

Which three related lists are visible within the Actionable Relationship Center associated with the Account object?

- A. Cases
- B. Notes and Attachments
- C. Household Financial Accounts
- D. Client Financial Goals
- E. Financial Holdings

正解: A、C、D

解説:

Reference: View Preconfigured ARC Graphs (Original ARC) - Salesforce

Explanation: The Actionable Relationship Center (ARC) is a feature of FSC that allows users to view their customers' relationships in an easy-to-navigate graph. ARC helps users understand relationships between people, groups, accounts, contacts, opportunities, deals, and other records. ARC also allows users to view and manage related lists for each node in the graph. Related lists are collections of records that are related to another record by a lookup or master-detail relationship.

The related lists that are visible within ARC depend on the node type and configuration. For example, for an Account node with Household record type, some of the related lists that are visible are:

Household Financial Accounts: This related list shows all the financial accounts that are related to the household members by either ownership or beneficiary relationships.

Cases: This related list shows all the cases that are related to the household account or its members.

Client Financial Goals: This related list shows all the financial goals that are related to the household account or its members.

Other related lists that can be visible for different node types include:

Contacts

Opportunities

Financial Deals

Interaction Summaries

Action Plans

Notes

Attachments

質問 # 49

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