

Reliable Revenue-Cloud-Consultant-Accredited-Professional Test Question - 100% Marvelous Questions Pool



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To be eligible to take the Salesforce Revenue Cloud Consultant Accredited Professional certification exam, you should have experience in implementing and consulting on Salesforce Revenue Cloud solutions for at least six months. You should also possess knowledge of revenue recognition principles and industry standards, pricing and product management, and order management processes. Additionally, you should have experience in designing and implementing solutions that meet the unique needs of different industries and business models.

Salesforce Revenue-Cloud-Consultant-Accredited-Professional (Salesforce Revenue Cloud Consultant Accredited Professional) Certification Exam is a valuable certification for those who want to become experts in revenue management and optimization within the Salesforce platform. Revenue-Cloud-Consultant-Accredited-Professional Exam is designed for professionals who have experience in sales and revenue management, and have a deep understanding of the Salesforce Revenue Cloud. Salesforce Revenue Cloud Consultant Accredited Professional certification exam is a comprehensive test that covers all aspects of revenue management within the Salesforce platform.

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According to the research of the past exams and answers, Exam-Killer provide you the latest Salesforce Revenue-Cloud-Consultant-Accredited-Professional exercises and answers, which have a very close similarity with real exam. Exam-Killer can promise that you can 100% pass your first time to attend Salesforce Certification Revenue-Cloud-Consultant-Accredited-Professional Exam.

Salesforce Revenue-Cloud-Consultant-Accredited-Professional Exam is designed to test the skills and knowledge of professionals who work with Salesforce Revenue Cloud. Revenue-Cloud-Consultant-Accredited-Professional exam is a specialized certification that is awarded to individuals who have demonstrated their expertise in managing the sales processes of an organization using Salesforce Revenue Cloud.

Salesforce Revenue Cloud Consultant Accredited Professional Sample Questions (Q129-Q134):

NEW QUESTION # 129

A Salesforce Developer is using Postman to retrieve a JSON response with Product2 IDs to develop a Lightning web component. Which query parameters are valid when using the Products List (POST) API to retrieve a list of products for the component?

- A. * Product2IDs
* Catalog IDs
* Category IDs
- B. * PricebookIDs
* Catalog IDs
* Category IDs
- C. * Catalog IDs
* ProductClassification IDs
* Category IDs

Answer: C

NEW QUESTION # 130

A Revenue Cloud user story for a Subscription-based Company Looking to replace their legacy system states "As a pricing Manager, bulk discounts will include previously purchased quantities for pricing calculations on the quote in order to reward loyal customers"what should be included in the design of this solution?. (Choose 2 options)

- A. Contracts,Subscriptions and Assets should be populated with historical data.
- B. Use a summary variable targeting the subscription object with a Price Rule.
- C. Custom Action to retrieve Purchased quantities from an external source
- D. Legacy Orders and invoices should be migrated
- E. Discount schedules with Cross Orders checked.

Answer: A,E

NEW QUESTION # 131

A CPQ admin wants to improve the performance of Salesforce CPQ so that sales reps can quickly generate and send quotes. Which three steps can an admin take to improve the performance of CPQ?

- A. Product Rule evaluation event should be set to 'Always' to ensure product rule works in all scenarios
- B. Ensure users who want to create large quotes have the CPQ Plus license
- C. Reuse referenced fields across the UI and rules
- D. Ensure Salesforce CPQ is upgraded to the latest release
- E. Rules that have a narrower evaluation scope will lead to better performance

Answer: C,D,E

Explanation:

To improve the performance of Salesforce CPQ, enabling sales reps to quickly generate and send quotes, an admin can undertake the following steps:

- * C. Ensure Salesforce CPQ is upgraded to the latest release: Keeping the CPQ software up to date ensures that users benefit from the latest performance enhancements and bug fixes, which can significantly improve the overall efficiency of the system.
- * D. Reuse referenced fields across the UI and rules: By reusing fields and minimizing the number of unique calculations or data fetch operations, system load is reduced, which can improve response times and overall performance.
- * E. Rules that have a narrower evaluation scope will lead to better performance: Configuring rules to operate within a narrower scope means that fewer calculations are necessary during each transaction, which speeds up the quote generation process. These steps are aligned with best practices in system optimization, focusing on maintaining up-to-date software, efficient use of system resources, and strategic rule configuration to enhance performance.

NEW QUESTION # 132

An Invoice Scheduler is set up with Target Date = January 15 and Bill Usage Charges = False. Which setting will generate invoice lines?

- A. Order Products with Next Billing Date equal to or after January 15
- B. Order Products with Next Billing Date equal to or earlier than January 15

- C. Usage Summaries with Next Billing Date equal to or earlier than January 15
- D. Order Products with Next Charge Date equal to or earlier January 15

Answer: C

NEW QUESTION # 133

Our customer is headquartered in the US but has operations in Germany. The German operation has CPQ installed in their own EU instance of Salesforce. Which service regions should be defined for the European instance of CPQ in order to optimize calculation performance?

- A. Japan
- B. Server region has no performance impact
- C. North America
- D. Australia
- E. Europe

Answer: B

NEW QUESTION # 134

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