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The Manufacturing Cloud Accredited Professional certification exam is intended for professionals who have experience working in the manufacturing industry and are familiar with the various business processes involved. Candidates should also have a solid understanding of Salesforce and its various products and services. Manufacturing-Cloud-Professional Exam is available to individuals who have completed the prerequisites, which include completing the Manufacturing Cloud Basics module and passing the Salesforce Certified Administrator exam.

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In this Desktop-based Salesforce Manufacturing-Cloud-Professional practice exam software, you will enjoy the opportunity to self-exam your preparation. The chance to customize the Salesforce Manufacturing-Cloud-Professional practice exams according to the time and types of Manufacturing Cloud Accredited Professional Exam (Manufacturing-Cloud-Professional) practice test questions will contribute to your ease. This format operates only on Windows-based devices. But what is helpful is that it functions without an active internet connection. It copies the exact pattern and style of the real Manufacturing Cloud Accredited Professional Exam (Manufacturing-Cloud-Professional) exam to make your preparation productive and relevant.

The Manufacturing Cloud Accredited Professional Exam is ideal for individuals who work in manufacturing sales, operations, supply chain management, and customer service. Manufacturing Cloud Accredited Professional Exam certification program is designed to help professionals become proficient in the use of the Manufacturing Cloud platform, enabling them to leverage the platform's

features and functionalities to streamline their operations and boost their productivity. Manufacturing Cloud Accredited Professional Exam certification also helps individuals demonstrate their expertise in the use of Salesforce technologies, increasing their credibility in the industry.

Salesforce Manufacturing-Cloud-Professional: Manufacturing Cloud Accredited Professional exam is an essential certification for professionals working in manufacturing businesses. Manufacturing-Cloud-Professional Exam Tests their knowledge of the Manufacturing Cloud solution and validates their expertise in using it. Manufacturing Cloud Accredited Professional Exam certification demonstrates the professional's credibility and expertise in the field of manufacturing and helps them enhance their career prospects.

Salesforce Manufacturing Cloud Accredited Professional Exam Sample Questions (Q61-Q66):

NEW QUESTION # 61

Which two options can be used to populate a custom metric so that it shows on forecast grid?

- A. Implement an apex trigger on Account Product period Forecast (APPF)
- B. Implement a record trigger flow on Account Product Forecast (APF)
- C. Implement an record trigger on Account Product period Forecast (APPF)
- D. Implement an apex trigger on Account Product Forecast (APF)
- E. Used to recalculate all forecast button on the account forecast settings page

Answer: B,C

Explanation:

* To populate a custom metric so that it shows on the forecast grid, you can use either of the following options:

* Implement a record trigger flow on Account Product Forecast (APF): A record trigger flow is a type of Salesforce Flow that runs when a record is created, updated, or deleted. You can use a record trigger flow to update the custom metric field on the APF object based on some logic or formula. The APF object stores the forecast data for each account and product combination. The custom metric field must be added to the APF object as a custom field. For example, you can create a record trigger flow that calculates the profit margin as a custom metric by dividing the revenue by the cost for each APF record1.

* Implement a record trigger on Account Product Period Forecast (APPF): A record trigger is a type of Apex trigger that runs when a record is inserted, updated, deleted, or undeleted. You can use a record trigger to update the custom metric field on the APPF object based on some logic or formula. The APPF object stores the forecast data for each account, product, and period combination. The custom metric field must be added to the APPF object as a custom field. For example, you can create a record trigger that calculates the average revenue per unit as a custom metric by dividing the revenue by the quantity for each APPF record2.

* The other options are not valid methods to populate a custom metric for the forecast grid.

* Implementing an apex trigger on APF or APPF will not work because apex triggers cannot update the same object that triggered them. This will cause a recursive loop and throw an error3.

* Using the recalculate all forecast button on the account forecast settings page will not work because this button only recalculates the existing metrics based on the account forecast calculation settings. It does not populate any custom metrics that are not part of the calculation settings4. References: 1: Create a Record-Triggered Flow | Salesforce Help 2: Triggers | Apex Developer Guide | Salesforce Developers 3: Apex Trigger Best Practices and the Trigger Framework - Salesforce Developers Blog 4: Recalculate All Forecasts | Salesforce Help

NEW QUESTION # 62

Universal Containers (UC) is implementing Advanced Account Forecasting for its national business. UC has three primary product materials it wants to forecast for each of its key distribution partners. Each of UC's individual products has one of these material attributes on its record, but UC doesn't need to see the product detail in its forecast.

What should the administrator do to meet these business requirements?

- A. Add custom Material dimension to Forecast Fact and Forecast Set. Clone and use the standard Data Processing Engine (DPE) definitions to populate the new custom metrics.
- B. Add custom Material dimension to Forecast Fact and Forecast Set. Update the DPE definitions to aggregate the data at the distribution partner level.
- C. Configure a custom Forecast Context. Create new DPE definitions from scratch.

Answer: A

Explanation:

Explanation

To meet the business requirements of UC, the administrator should add a custom Material dimension to the Forecast Fact and Forecast Set objects. This will allow UC to group and filter the forecast data by the material attribute of the products. The administrator should also clone and use the standard DPE definitions to populate the new custom metrics for the Material dimension. The standard DPE definitions are templates that can be used to aggregate data from various sources, such as sales agreements, orders, opportunities, and custom objects. By cloning and using the standard DPE definitions, the administrator can save time and effort in creating the formulas and filters for the new custom metrics. The administrator does not need to configure a custom Forecast Context or create new DPE definitions from scratch, as these options are more complex and require more customization.

References: [Create Holistic Forecasts with Advanced Account Forecasting](#), [Set Up Dimensions and Period Groups](#), [Streamline Forecast Calculations with Data Processing Engine Definitions](#)

NEW QUESTION # 63

What is the maximum number of products a sales agreement can have?

- A. 0
- B. 1
- C. 2
- D. 3

Answer: A

Explanation:

A sales agreement is a record that captures the terms and conditions of a long-term or run-rate business relationship between a manufacturer and a customer. It can include products, product categories, prices, volumes, schedules, and other details. A sales agreement can have a maximum of 1500 products or product categories and 72 schedules. Contact Salesforce support if you want to increase the limits. Note that having a large number of product or product categories and schedules can affect system performance1. References: [Considerations for Working with Manufacturing](#)

NEW QUESTION # 64

A consultant has completed an implementation and needs to import order data into Manufacturing Cloud. Which steps must the consultant follow to import all of the relevant data?

- A. Provide the client with a data template file limited to required fields and identify required related records (that is. accounts, sales agreements). Disable irrelevant automations/rules.
- B. Request an extract of the data from the legacy system and import as-is without transformation. Disable irrelevant automations/rules.
- C. **Provide the client with a data template file reflecting the data mapping and identify related records (that is. accounts, sales agreements). Disable irrelevant automations /rules.**

Answer: C

Explanation:

The correct approach for importing order data into Manufacturing Cloud involves providing the client with a comprehensive data template file that reflects the data mapping, including the identification of related records such as accounts and sales agreements. It is also crucial to disable any irrelevant automations or rules that might interfere with the data import process. This ensures a smooth transition and accurate reflection of order data within the Manufacturing Cloud environment

NEW QUESTION # 65

What is the maximum number of sales Agreement that can be activated for the same period, containing the same Products and linked to the same Account?

- A. 0
- B. 1
- C. 2
- D. 3
- E. **No defined limit**

Answer: E

Explanation:

Explanation

There is no defined limit on the number of sales agreements that can be activated for the same period, containing the same products and linked to the same account. However, having multiple active sales agreements for the same account and products can cause confusion and inconsistency in forecasting and reporting. Therefore, it is recommended to use one sales agreement per account and product combination for a given period, unless there is a valid business reason to do otherwise. References:

Activate a Sales Agreement

Sales Agreements and Forecasting in Manufacturing Cloud

NEW QUESTION # 66

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