

# Manufacturing-Cloud-Professional Study Guide, Manufacturing-Cloud-Professional Latest Test Dumps



P.S. Free & New Manufacturing-Cloud-Professional dumps are available on Google Drive shared by Braindumpsqa:  
[https://drive.google.com/open?id=1MoRcbc-9kBJOPLNbVtx\\_Nte4Rg81knJL](https://drive.google.com/open?id=1MoRcbc-9kBJOPLNbVtx_Nte4Rg81knJL)

We provide you with high-quality Manufacturing-Cloud-Professional learning materials for you, since the experienced experts compile and verify Manufacturing-Cloud-Professional learning materials, therefore the quality and the correctness can be guaranteed. By using Manufacturing-Cloud-Professional exam dumps of us, you will get a certificate successfully, hence you can enter a good enterprise and your salary will also be improved. At the same time, if you choose Manufacturing-Cloud-Professional Learning Materials of us, we have complete online and offline service stuff and after-service, and you can consult us anytime.

Salesforce Manufacturing Cloud Accredited Professional Exam is a certification program designed for professionals working in the manufacturing industry. Manufacturing Cloud Accredited Professional Exam certification program equips individuals with the necessary skills and knowledge to optimize their use of the Salesforce Manufacturing Cloud platform. The Manufacturing Cloud platform is tailored to meet the unique needs of manufacturing companies and helps them manage their sales, production, and supply chain operations.

>> **Manufacturing-Cloud-Professional Study Guide** <<

## **Manufacturing-Cloud-Professional Latest Test Dumps | Exam Manufacturing-Cloud-Professional Questions Pdf**

Our Manufacturing-Cloud-Professional learning guide are developed in three versions which are the PDF, Software and APP online versions. The PDF version of Manufacturing-Cloud-Professional training materials is convenient for you to print, the software version can provide practice test for you and the online version of our Manufacturing-Cloud-Professional Study Materials is for you to read anywhere at any time. If you are hesitating about which version should you choose, you can download our Manufacturing-Cloud-Professional free demo first to get a firsthand experience before you make any decision.

## **Salesforce Manufacturing Cloud Accredited Professional Exam Sample Questions (Q72-Q77):**

### NEW QUESTION # 72

An Account Manager edits the account and market growth percentage values and triggers a forecast recalculation. When will these new values be used in forecasting the future periods?

- A. When the forecast is calculated for the first time.
- **B. When account and market growth percentages are used in the forecast formula.**
- C. When a new forecast is generated for the account.
- D. When the Account Manager is the Account owner.

**Answer: B**

Explanation:

Explanation

Account and market growth percentages are values that account managers can enter to indicate the expected growth of their account and the market for their products in the upcoming period. These values are used in the forecast formula to calculate the forecast quantity and revenue for future periods. The new values are used in forecasting the future periods only when the account and market growth percentages are part of the forecast formula. If the forecast formula does not include these values, then editing them will not affect the forecast calculation. References: Create Accurate Account Forecasts, Configure Forecast Metrics and Formulas

### NEW QUESTION # 73

The admin at badger power is trying to setup a Rebate type that is valid for transactions completed in January. Which option reflects by the admin?

- A. Set Rebate type to active on Jan1 and inactive on Jan31
- B. Use the effective date on Rebate Type
- **C. Set up an eligibility criteria for this rebate type with activity Date  $\geq$  Jan1 and  $\leq$  Jan31**
- D. Setup a new rebate program with that volume rebate type and a single payout period for Jan

**Answer: C**

Explanation:

The admin at badger power can set up an eligibility criteria for this rebate type with activity Date  $\geq$  Jan1 and  $\leq$  Jan31. This option allows the admin to specify the date range for which the rebate type applies to the transactions. The other options are either not possible or not sufficient to achieve the desired result. For example, setting up a new rebate program with a single payout period for Jan does not ensure that the rebate type is valid only for transactions completed in January. Setting the rebate type to active on Jan1 and inactive on Jan31 does not prevent the rebate type from being applied to transactions that occurred before or after January. Using the effective date on rebate type does not specify the end date for the rebate type validity. References: Eligible and Applied Rebate Types on a Transactional Object, Common Rebate Types

### NEW QUESTION # 74

Universal Containers (UC) wants to implement forecasting in Manufacturing Cloud for its stock parts division and engineered-to-order parts division. UC would like to see stock parts on a rolling monthly basis, with forecasted revenue and quantity. Engineered-to-order parts are ordered less frequently, so UC would like to see these on a rolling quarterly basis but with the same two metrics. What should a Manufacturing Cloud consultant recommend for configuring forecasting?

- **A. Configure Advanced Account Forecasting with two forecast sets, two period groups, and two forecast metrics.**
- B. Configure Advanced Account Forecasting with one forecast set, two period groups, and four forecast metrics.
- C. Configure Advanced Account Forecasting with one forecast set, two period groups, and two forecast metrics.

**Answer: A**

Explanation:

To configure forecasting in Manufacturing Cloud, UC needs to create and configure forecast sets, which are the primary building blocks for generating forecasts1.

A forecast set contains information such as the forecast period, the forecast fact object, the forecast frequencies, the data processing engine definitions, the forecast dimensions, and the forecast measures1.

UC has two different divisions with different forecasting needs, so they need to create two forecast sets, one for each division2.

Each forecast set needs to have a different period group, which defines the time periods for forecasting. For the stock parts division,

UC needs a monthly period group, and for the engineered-to-order parts division, UC needs a quarterly period group<sup>2</sup>. Each forecast set also needs to have two forecast metrics, which are the measures that UC wants to forecast. In this case, UC wants to forecast revenue and quantity for both divisions<sup>2</sup>.

The other options are incorrect because they do not match the requirements of UC. Option B would create only one forecast set, which would not allow UC to differentiate between the two divisions. Option C would create only two forecast metrics, which would not allow UC to forecast both revenue and quantity.

Create and Configure Forecast Sets - Salesforce  
Configure Forecast Sets Unit | Salesforce Trailhead

#### NEW QUESTION # 75

A consultant wants to evaluate the previous year's sales results to define the current year's sales targets. The consultant was able to create and assign account manager targets with appropriate measures. Now, the sales managers need to allocate the target details appropriately.

Which combination of measures creates account manager targets?

- A. Time period, Accounts, and Products
- B. Time period, Forecasts, and Products
- C. Time period, Opportunities, and Products

**Answer: A**

Explanation:

In setting account manager targets, the combination of measures that creates these targets includes the Time period, Accounts, and Products. This approach allows sales managers to allocate target details appropriately by considering the specific time frame, the accounts managed by each account manager, and the products involved. This multi-dimensional approach to target setting enables a more nuanced and effective allocation of sales targets, catering to the diverse aspects of sales operations.

#### NEW QUESTION # 76

An administrator has completed the data migration from a client's legacy system to Manufacturing Cloud. The client wants to ensure all Advanced Account Forecast calculations are correct and the data has been properly migrated.

How should the administrator reassure the client that data has been accurately calculated?

- A. Request the users to verify the Advanced Account Forecast values of their accounts.
- B. Launch the calculations of the Advanced Account Forecast and compare the values with the legacy system.
- C. Use Data Loader to generate a .csv file and manually compare it to import files.

**Answer: B**

Explanation:

Explanation

The best way to reassure the client that the data has been accurately calculated and migrated is to launch the calculations of the Advanced Account Forecast and compare the values with the legacy system. The calculations of the Advanced Account Forecast are triggered by the Data Processing Engine, which transforms and aggregates the data from various sources, such as orders, opportunities, sales agreements, and external data, into the Advanced Account Forecast Fact object. The calculations can be launched manually or scheduled to run at a specified frequency. By comparing the values of the forecast measures, such as forecasted quantity and forecasted revenue, with the legacy system, the administrator can verify that the data migration was successful and that the formulas and definitions used for the calculations are correct. References: Launch Calculations of the Advanced Account Forecast, Advanced Account Forecasting

#### NEW QUESTION # 77

.....

Life is so marvelous that you can never know what will happen next. Especially when you feel most desperate to your life, however, there may be different opportunities to change your career. Just like getting Manufacturing-Cloud-Professional certificate, you may want to give up because of its difficulties, but the appearance of our Manufacturing-Cloud-Professional Study Materials are the best chance for you to pass the Manufacturing-Cloud-Professional exam and obtain Manufacturing-Cloud-Professional certification. This is our target that helps you to make it easier to get Manufacturing-Cloud-Professional certification and you can find job more easily.

