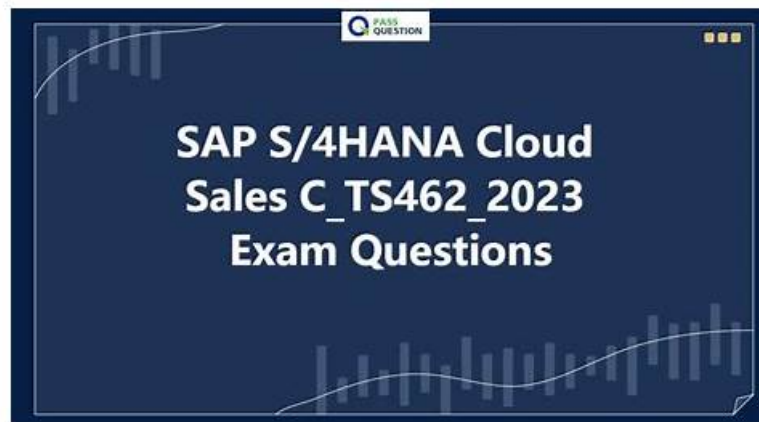


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SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales Sample Questions (Q60-Q65):

NEW QUESTION # 60

You already have a condition record for a material price that is valid for the whole year. In addition to this standard price, you now have to set up a special sales price for this material that is only valid for the next two weeks. After this special price period, the standard price should be valid How do you maintain this requirement? Note: There are 2 correct answers to this question.

- A. Use the Create condition with template transaction (transaction code VK14).
- B. Use the Change condition transaction (transaction code VK12).
- C. Use the Creation of Price Lists app.
- D. Use the Manage Prices - Sales app.

Answer: B,D

Explanation:

D . Use the Change condition transaction (transaction code VK12): This allows you to maintain existing condition records, including adding date restrictions for special pricing.

A . Use the Manage Prices - Sales app: This Fiori app provides a user-friendly interface for maintaining pricing conditions, including setting time-limited special prices.

NEW QUESTION # 61

You want to use condition exclusion.

For which of the following pricing elements can you set the condition exclusion indicator? Note: There are 2 correct answers to this question.

- A. Condition type groups
- B. Condition record
- C. Condition category
- D. Condition type

Answer: B,D

Explanation:

Pricing and condition technique

NEW QUESTION # 62

You want to be able to create and goods issue an outbound delivery for a stock material.

What settings should you make? Note: There are 3 correct answers to this question.

- A. Define the goods movement type in the schedule line category.
- B. Define the goods movement type in the delivery item category.
- C. Set the order item category to be relevant for delivery.
- D. Set the schedule line category to be relevant for delivery.
- E. Activate schedule lines allowed in the order item category.

Answer: A,D,E

Explanation:

Shipping Process and Customizing

NEW QUESTION # 63

You want to evaluate sales discount condition records.

Which tool can you use? Note: There are 2 correct answers to this question.

- A. Pricing reports
- B. Listing
- C. Price lists
- D. Manage Prices - Sales app

Answer: C,D

NEW QUESTION # 64

You want to set up automatic pricing in a sales order. Which actions should you take to achieve this? Note: There are 2 correct answers to this question.

- A. Set up condition tables and assign them to the relevant condition types.
- B. Set up condition tables and assign them to the relevant access sequences.
- C. Set up condition types and assign them to the relevant pricing procedure.
- D. Set up the pricing procedure and assign it to the relevant sales document type.

Answer: B,C

NEW QUESTION # 65

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