

最真實的Revenue-Cloud-Consultant-Accredited-Professional認證考試的參考資料

REVENUE CLOUD CONSULTANT ACCREDITED PROFESSIONAL

EXAM GUIDE



Last Updated: 24 Jun 2021
Exam Content covers up to: Summer '21 Release

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>> Revenue-Cloud-Consultant-Accredited-Professional考題套裝 <<

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永遠不要說你已經盡力了。這個對每個人的忠告，就算你認為自己沒有能力通過苛刻的Salesforce的Revenue-Cloud-Consultant-Accredited-Professional考試認證。因為就算你沒有通過Salesforce的Revenue-Cloud-Consultant-Accredited-Professional考試認證，你可以找一個快捷又方便省時又不費力的培訓工具，來幫助你通過Salesforce的Revenue-

Cloud-Consultant-Accredited-Professional考試認證，Fast2test Salesforce的Revenue-Cloud-Consultant-Accredited-Professional考試培訓資料就是個很不錯的黃金培訓資料，它可以幫助你順利通過考試，保證100%通過，而且價格很合理，保證你利用了它會受益匪淺，所以說永遠不要說自己已經盡力了，不放棄下一秒就是希望，趕緊抓住你的希望吧，就在Fast2test Salesforce的Revenue-Cloud-Consultant-Accredited-Professional考試培訓資料裏。

Salesforce Revenue-Cloud-Consultant-Accredited-Professional 考試大綱：

主題	簡介
主題 1	<ul style="list-style-type: none">Revenue Cloud Technical Design: In this topic, Salesforce consultants delve into CPQ and Billing design solutions, evaluating the capabilities of managed packages while assessing implications of legacy data. Consultants will determine when customization is necessary and identify project risks. Mastering this area ensures expertise in architecting robust Revenue Cloud solutions while mitigating implementation challenges.
主題 2	<ul style="list-style-type: none">Revenue Cloud Implementation Management: This topic equips Salesforce consultants to lead CPQ and Billing scoping sessions effectively, capture comprehensive solution designs, and prepare for Revenue Cloud projects. Emphasis is placed on managing activities across build, test, deployment, and support phases. Success in this section reflects proficiency in executing end-to-end implementation strategies.
主題 3	<ul style="list-style-type: none">New Release Capabilities: In this topic, Salesforce consultants explore the impact of new release capabilities on existing designs. The topic gives an understanding of the importance of aligning solutions with current and available functionalities.

最新的 Revenue Cloud Consultant Revenue-Cloud-Consultant-Accredited-Professional 免費考試真題 (Q154-Q159):

問題 #154

What is the most Scalable way to set the legal Entity on the Order Product and Order Product Consumption Schedule?

- A. Use a Quote Calculator Plugin(QCP)
- B. Use a WorkFlow
- C. Use a Flow that is triggered when the record is created and run before the record is saved.
- D. Use a Custom Setting

答案: C

解題說明:

A Flow is a scalable way to set the legal entity on the order product and order product consumption schedule because it allows you to automate complex business logic without writing code. A Flow can be triggered when a record is created and run before the record is saved, which means that you can assign the legal entity to the order product and order product consumption schedule before they are inserted into the database. This way, you can ensure that the order product and order product consumption schedule have the correct legal entity for the billing, tax, and revenue recognition treatments that are applied to them. A Flow also gives you more flexibility and control over the logic and criteria for setting the legal entity, compared to a workflow or a custom setting. A Quote Calculator Plugin (QCP) is not a scalable way to set the legal entity on the order product and order product consumption schedule because it is a custom code solution that requires development and maintenance. A QCP also runs after the order product and order product consumption schedule are created, which means that you have to update the legal entity after the record is saved, which can cause data validation issues. A workflow or a custom setting are also not scalable ways to set the legal entity on the order product and order product consumption schedule because they have limitations and drawbacks, such as:

A workflow can only run after the record is created and saved, which means that you have to update the legal entity after the record is saved, which can cause data validation issues.

A workflow can only execute simple logic and actions, such as field updates, email alerts, tasks, and outbound messages. It cannot perform complex logic or actions, such as loops, conditions, variables, or invocations of other processes or services.

A custom setting is a type of custom metadata that stores data that can be accessed by formulas, validation rules, flows, Apex, and the SOAP API. However, a custom setting is not a good way to store data that changes frequently or varies by user or profile, such as the legal entity. A custom setting also requires manual configuration and maintenance, which can be error-prone and time-consuming. References:

Legal Entities

Automation Guidelines for Orders and Order Products

Flow Builder

問題 #155

A revenue cloud consultant surveys a customer's sales cloud implementation and discovers multiple triggers, work flows and flow process applied to the opportunity object.

What is the most appropriate recommendation to the customer before designing a revenue cloud solution?

- A. Recommend the current automations are appropriate, optimize further if necessary.
- **B. Recommend using a single automation type for best performance**
- C. Recommend to enable the CPQ Package setting for "Large Quote Threshold" to an appropriate value in order to prevent future performance.
- D. Recommend continued use of multiple automation types where revenue cloud capabilities cannot address the business requirement.

答案: B

問題 #156

Universal containers recently migrated legacy contracts and subscriptions into Salesforce in order to facilitate amendments and renewals in CPQ. However, sales users are getting the 'attempt to de-reference a null object' error when amending the legacy contract. What is the most likely cause for the error?

- A. Amendment of legacy contract and subscription data requires asset-based renewal
- **B. Method required fields are missing or incorrectly populated on the legacy contract and subscription data**
- C. Migrated contracts and subscriptions cannot be amended using Salesforce CPQ
- D. Legacy subscription data are missing a lookup to a source quote line record

答案: B

解題說明:

In Salesforce CPQ, when amending legacy contracts, encountering the 'attempt to de-reference a null object' error often points to issues with the underlying data structure of the migrated contracts and subscriptions. This error typically occurs when required fields are not present or are incorrectly populated, leading to null references in the system's code. It's essential to ensure that all necessary fields on legacy contracts and subscriptions are correctly filled in to support amendments in Salesforce CPQ. This might involve reviewing and correcting the data migration process to ensure that all required fields are accurately populated and that the data integrity is maintained.

問題 #157

An escalation on a Revenue Cloud Project happens, which role is primarily responsible for project success?

- A. Developer
- **B. Project Manager**
- C. Customer Success Manager
- D. Solution Architect
- E. Technical Architect

答案: B

解題說明:

A project manager is the role that is primarily responsible for project success, especially when an escalation on a Revenue Cloud project happens. A project manager oversees the end-to-end delivery of a Salesforce project, ensuring that the project is delivered within scope, budget, and timeline. A project manager also coordinates the communication and collaboration among the project team, the customer, and other stakeholders, as well as manages the risks, issues, and changes that may arise during the project lifecycle. A project manager is the first point of contact for any escalation on a Revenue Cloud project, and is expected to resolve the escalation promptly and effectively, by applying the appropriate escalation management process and involving the relevant parties. A project manager also monitors and reports on the project progress, quality, and satisfaction, and ensures that the project meets the customer's expectations and business objectives. 1234 Reference:

1: Your Guide to Salesforce Roles & Responsibilities

2: Salesforce Introduces Revenue Cloud to Help Businesses Accelerate Revenue Growth Across Any Channel

3: Marketing Cloud Consultant Job Description

4: What Is Salesforce Revenue Cloud?

問題 #158

Universal containers recently migrated legacy contracts and subscriptions into salesforce in order to facilitate amendments and renewals in CPQ. however ,sales user sare getting the 'attempt to de-reference a null object' error when amending the legacy contract.what is the most likely cause for the error?

- A. Required fields are missing or incorrectly populated on the legacy contract and subscription data
- B. Legacy subscription data are missing a lookup to a source quote line record
- C. Migrated contracts and subscriptions cannot be amended using salesforce CPQ
- D. Amendment of legacy contract and subscription data requires asset-based renewal method

答案： A

解題說明：

The error 'attempt to de-reference a null object' typically occurs when there is an attempt to access a field or method on an object that has not been initialized or has been assigned a null value. In the context of Salesforce Revenue Cloud, when amending legacy contracts and subscriptions, this error can occur if required fields are missing or incorrectly populated on the legacy contract and subscription data. This could be due to incorrect data migration or manual data entry errors. It's important to ensure that all required fields are correctly populated when migrating legacy data to Salesforce CPQ.

References

Error:Can't renew the contract automatically because it ... - Salesforce Guidelines for Amending Contracts - Salesforce Legacy Data Upload for Salesforce CPQ

問題 #159

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古人曾說：故天將大任於斯人也，必先苦其心志，勞其筋骨，餓其體膚，空乏其身。到現在也不過如此，成功其實是有方式方法的，只要你選擇得當。Fast2test Salesforce的Revenue-Cloud-Consultant-Accredited-Professional考試培訓資料是專門為IT人士量身定做的培訓資料，是為幫助他們順利通過考試的。如果你還在惡補你的專業知識為考試做準備，那麼你就選錯了方式方法，這樣不僅費時費力，而且很有可能失敗，不過補救還來得及，趕緊去購買Fast2test Salesforce的Revenue-Cloud-Consultant-Accredited-Professional考試培訓資料，有了它，你將得到不一樣的人生，記住，命運是掌握在自己手中的。

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