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Salesforce Certified Field Service Consultant Sample Questions (Q147-Q152):

NEW QUESTION # 147

The org-wide default sharing for a service appointment is set to be private. If a service appointment is cancelled, which users will have visibility to the record?

- A. Assigned resources, owner of service appointment and member of user territory
- B. Owner of service appointment and member of service territory
- C. Assigned resources, owners of service appointment and member of service territory
- D. Owner of service appointment and member of user territory

Answer: D

NEW QUESTION # 148

A customer has curated a list of known email addresses belonging to competitors. They want to ensure none of these competitors receive their emails.

What should a consultant recommend?

- A. Create an auto-suppression list populated with the known email addresses.
- B. Create an exclusion list with the known email addresses.
- C. Create an auto-suppression list populated with subscriber keys.
- D. Populate a list using a query to exclude the subscriber key.

Answer: A

NEW QUESTION # 149

Universal Containers (UC) wants to track the full lifecycle of their Cases. UC defines a Case as resolved when all interactions with the customer are complete. How can a Consultant ensure that Cases are closed when all Work Orders associated to the Case are complete?

- A. Use Workflow to close the Case when all Work Orders are closed.
- B. Use Workflow to close the Case when the Work Order is dispatched.
- C. Use Process Builder to close the Case when all Work Orders are closed.
- D. Use Process Builder to close the Case when the Work Order is created.

Answer: C

NEW QUESTION # 150

Universal Containers provides prompt service and has multiple service levels for different customers. Over 50% of Service Appointments are created on the same day that they need to be completed. As a result, a Technician's daily schedule can change multiple times throughout the day.

Which method of dispatching should a Consultant recommend implementing?

- A. Automatically Dispatch Service Appointments using Drip Feed.
- B. Automatically change the status to Dispatched of all Service Appointments.
- C. Automatically schedule unscheduled services to available Resources.
- D. Automatically change the schedule policy.

Answer: A

Explanation:

Explanation

Drip feed is a feature that automatically dispatches service appointments to resources based on predefined criteria and time intervals. By using drip feed, the system can handle same-day service appointments and adjust the technician's schedule accordingly.

References: https://help.salesforce.com/s/articleView?id=sf.fsl_drip_feed.htm&type=5

NEW QUESTION # 151

Universal Containers has negotiated two key SLAS: 1) initial response and 2) overall resolution of issues related to installed products. What combination of Salesforce features should a Consultant recommend to support this use case?

- A. Assets and Service Contracts.
- **B. Assets and Entitlements.**
- C. Accounts and Assets
- D. Accounts and Service Contracts.

Answer: B

NEW QUESTION # 152

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