

# Free PDF Quiz 2026 ED-Con-101: Salesforce Certified Education Cloud Consultant High Hit-Rate Test Pattern



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## Salesforce Certified Education Cloud Consultant Sample Questions (Q49-Q54):

### NEW QUESTION # 49

How should a consultant document risk for a customer in an Education Cloud implementation?

- [A. Maintain a project health dashboard.](#)

- B. Recommend a Center of Excellence.
- C. Configure an Early Alert to notify stakeholders.
- D. Share Salesforce resources with the customer.

**Answer: A**

Explanation:

The consultant should document risk for a customer in an Education Cloud implementation by maintaining a project health dashboard. A project health dashboard is a tool that provides a visual representation of the status and progress of a project, such as key milestones, deliverables, issues, or risks. A project health dashboard can help the consultant document risk for a customer in an Education Cloud implementation by identifying and tracking potential threats or challenges that may affect the project scope, timeline, budget, or quality, and providing mitigation strategies or contingency plans. Configuring an Early Alert, recommending a Center of Excellence, or sharing Salesforce resources with the customer are not ways to document risk for a customer in an Education Cloud implementation. Reference:

[https://www.salesforce.org/wp-content/uploads/2019/03/Education\\_Cloud\\_COE\\_Guide.pdf](https://www.salesforce.org/wp-content/uploads/2019/03/Education_Cloud_COE_Guide.pdf)

<https://trailhead.salesforce.com/en/content/learn/modules/project-management-basics/project-management-basics-monitor>

### NEW QUESTION # 50

A college is experiencing a disconnect between the Advancement and Finance departments which causes a delay in the allocation of donations. The college wants to synchronize fundraising data between these two offices.

Which solution should a consultant recommend?

- A. Financial Services Cloud
- **B. Accounting Subledger**
- C. Payment Services

**Answer: B**

Explanation:

Accounting Subledger is a solution that allows education institutions to synchronize fundraising data between Advancement and Finance departments. It enables them to create accounting-ready summaries of donations and other transactions from Salesforce and export them to their accounting systems<sup>1</sup>. This solution can help the college avoid manual data entry, reduce errors, and streamline the allocation of donations. Reference: Salesforce Education Cloud Academy: Consultant Fundamentals, [Accounting Subledger Overview]

### NEW QUESTION # 51

Career Services wants to import internship information from a spreadsheet into Salesforce. Student contact and educational information is populated from the Student Information System (SIS) to Salesforce. The spreadsheet has a list of interns, their student ID numbers, their email addresses, company phone numbers, company names, and start and end dates.

Which external ID should the consultant recommend to match spreadsheet information with the Salesforce Contact record?

- **A. Student number**
- B. Company name
- C. Company phone
- D. Email address

**Answer: A**

Explanation:

The student number is the external ID that the consultant should recommend to match spreadsheet information with the Salesforce Contact record. The external ID is a field that uniquely identifies a record and can be used to match records from different data sources. The student number is a unique identifier for each student that can be used to match the spreadsheet information with the Contact record in Salesforce. The email address, company name, and company phone are not unique identifiers for each student and cannot be used as external IDs. Reference:

[https://help.salesforce.com/s/articleView?id=sf.data\\_loader\\_match\\_record.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.data_loader_match_record.htm&type=5)

[https://help.salesforce.com/s/articleView?id=sf.customize\\_externalid.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.customize_externalid.htm&type=5)

### NEW QUESTION # 52

A customer wants to install the Education Data Architecture (EDA) into their existing Salesforce org. How should the consultant prepare for implementation?

- A. Choose a middleware tool to integrate EDA.
- **B. Map Salesforce custom objects to EDA objects.**
- C. Build applicable API customizations.
- D. Export all existing Salesforce data.

**Answer: B**

Explanation:

The consultant should map Salesforce custom objects to EDA objects to prepare for installing EDA into an existing Salesforce org. This means identifying which custom objects in the existing org have similar or equivalent functionality as EDA objects, and mapping their fields and relationships accordingly. This will help the consultant determine which custom objects can be replaced by EDA objects, which custom objects need to be integrated with EDA objects, and which custom objects need to be retained as they are. Choosing a middleware tool to integrate EDA, building applicable API customizations, and exporting all existing Salesforce data are not tasks that the consultant should do to prepare for installing EDA. Reference:

<https://powerofus.force.com/s/article/EDA-Migrate>

[https://www.salesforce.org/wp-content/uploads/2019/03/Education\\_Cloud\\_Migration\\_Guide.pdf](https://www.salesforce.org/wp-content/uploads/2019/03/Education_Cloud_Migration_Guide.pdf)

### NEW QUESTION # 53

A school district needs to track special education student grades, attendance, and program enrollments and capture e-signatures from parents and legal guardians.

Which two solutions should the consultant recommend to meet the requirement?

Choose 2 answers.

- A. Salesforce CPQ
- B. Nonprofit Success Pack
- **C. K-12 Architecture Kit**
- **D. Third-party application**

**Answer: C,D**

Explanation:

The K-12 Architecture Kit and a third-party application are two solutions that the consultant can recommend to meet the requirement of tracking special education student grades, attendance, and program enrollments and capturing e-signatures from parents and legal guardians. The K-12 Architecture Kit is a solution that extends EDA to meet the needs of K-12 schools. The K-12 Architecture Kit provides objects and features to track student information, such as grades, attendance, and program enrollments. A third-party application is an application that provides additional features and solutions for Salesforce. There are many third-party applications on the AppExchange that offer e-signature capabilities, such as capturing, sending, and storing signed documents. The consultant can help the school district choose an app that meets their needs and budget. Salesforce CPQ, Financial Service Cloud, and Nonprofit Success Pack are not solutions that can meet the requirement of tracking special education student grades, attendance, and program enrollments and capturing e-signatures from parents and legal guardians. Reference:

<https://powerofus.force.com/s/article/K12-Architecture-Kit>

<https://appexchange.salesforce.com/appxStore?type=App&keyword=e-signature>

[https://trailhead.salesforce.com/en/content/learn/modules/k12\\_architecture\\_kit\\_basics](https://trailhead.salesforce.com/en/content/learn/modules/k12_architecture_kit_basics)

### NEW QUESTION # 54

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