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Salesforce Certified Marketing Cloud Engagement Consultant Sample Questions (Q112-Q117):

NEW QUESTION # 112

A Marketing Cloud Account Engagement administrator wants to develop a better lead qualification strategy. The sales team only wants to reach out to C-level executives in the software industry and needs a way to determine how to prioritize those leads.
How should this goal be achieved in Marketing Cloud Account Engagement?

- A. Run an automation rule to grade based on job title and industry and have users filter Salesforce lead views by grade.
- B. Create a dynamic list based on job title and industry and send to the sales team to filter and prioritize.
- C. It Adjust the default scoring rules based on job title and industry and have users filter Salesforce lead views by score.
- D. Use an automation rule to notify the assigned user when leads with certain job titles and industries submit forms.

Answer: A

NEW QUESTION # 113

Select three available Marketing Cloud Account Engagement Editions

- A. Marketing Cloud Account Engagement Standard
- B. Marketing Cloud Account Engagement Advanced
- C. Marketing Cloud Account Engagement Plus
- D. Marketing Cloud Account Engagement Growth
- E. Marketing Cloud Account Engagement Professional
- F. Marketing Cloud Account Engagement Ultimate

Answer: B,C,D

NEW QUESTION # 114

LenoxSoft is migrating prospects from an external email vendor Into Marketing Cloud Account Engagement. They have record of which prospects have hard bounced within the last 6 months.
What should they do after importing the bounced prospects into Marketing Cloud Account Engagement in order to maintain their data integrity, but still be able to track the prospects?

- A. Send the prospects an email to see if their email addresses are valid.
- B. Add the prospects to a "Bounced Prospects" list for suppression.
- C. Ensure the Do Not Email field on the prospects is selected.
- D. Delete the prospects so they can't be emailed through Marketing Cloud Account Engagement.

Answer: C

NEW QUESTION # 115

Which is true about Marketing Cloud Account Engagement API limits

- A. All editions have 10 000 API limit
- B. Marketing Cloud Account Engagement Growth Edition: Marketing Cloud Account Engagement Plus Edition: 25 000 Marketing Cloud Account Engagement Advanced Edition: 100 000
- C. Marketing Cloud Account Engagement Growth Edition: 25 000 Marketing Cloud Account Engagement Plus Edition: 50 000 Marketing Cloud Account Engagement Advanced Edition: 100 000
- D. No limits at all

Answer: B

NEW QUESTION # 116

What behavior is expected when the "Overwrite Prospect Opted Out field" Salesforce connector setting is enabled?

- A. Opting out a prospect in Salesforce or Marketing Cloud Account Engagement deselects the "Do Not Email" field upon sync.
- B. Only users with an Administrator user role will be able to change the prospect field value.
- C. Only 200 records per day can be updated to overwrite the "Opted Out" field value.
- D. The record that was last updated sets the field value for a synced prospect.

Answer: D

NEW QUESTION # 117

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