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### Salesforce Certified Data Architect Sample Questions (Q138-Q143):

#### NEW QUESTION # 138

UC has millions of case records with case history and SLA dat

a. UC's compliance team would like historical cases to be accessible for 10 years for Audit purpose. What solution should a data architect recommend?

- A. Use a custom Big object to store archived case data.
- B. Use a custom object to store archived case data.
- C. Archive Case data using Salesforce Archiving process
- D. Purchase more data storage to support case object

**Answer: A**

Explanation:

The best solution to store historical cases for 10 years for audit purpose is to use a custom Big object to store archived case data. Big objects are a type of custom object that can store massive amounts of data on the Salesforce platform without affecting performance or storage limits. They also support point-and-click tools, triggers, and Apex code. Big objects can be used for archiving historical data that needs to be retained for compliance or analytics purposes<sup>3</sup>. Archiving case data using Salesforce

Archiving process is not a good option because it only supports archiving cases that are closed for more than one year, and it does not allow customizing the archival criteria or accessing the archived data via Apex or APIs<sup>4</sup>. Purchasing more data storage to support case object is expensive and may impact performance. Using a custom object to store archived case data is not scalable and may consume a lot of storage space.

#### NEW QUESTION # 139

Universal Containers (UC) uses Salesforce for tracking opportunities (Opportunity). UC uses an internal ERP system for tracking deliveries and invoicing. The ERP system supports SOAP API and OData for bi-directional integration between Salesforce and the ERP system. UC has about one million opportunities. For each opportunity, UC sends 12 invoices, one per month. UC sales reps have requirements to view current invoice status and invoice amount from the opportunity page. When creating an object to model invoices, what should the architect recommend, considering performance and data storage space?

- A. Create a custom object Invoice\_c with a master-detail relationship with Opportunity.
- B. Use Streaming API to get the current status from the ERP and display on the Opportunity page.
- C. Create a custom object Invoice\_c with a Lookup relationship with Opportunity.
- **D. Create an external object Invoice\_x with a Lookup relationship with Opportunity.**

**Answer: D**

#### NEW QUESTION # 140

Universal Containers is creating a new B2C service offering for consumers to ship goods across continents. This is in addition to their well-established B2B offering. Their current Salesforce org uses the standard Account object to track B2B customers. They are expecting to have over 50,000,000 consumers over the next five years across their 50 business regions. B2C customers will be individuals. Household data is not required to be stored. What is the recommended data model for consumer account data to be stored in Salesforce?

- A. Use 50 umbrella Accounts for each region, with customers as associated Contacts.
- B. Use the Account object with a newly created Record Type for B2C customers.
- **C. Use the Account object with Person Accounts and a new B2C page layout.**
- D. Create a new picklist value for B2C customers on the Account Type field.

**Answer: C**

#### NEW QUESTION # 141

To avoid creating duplicate Contacts, a customer frequently uses Data Loader to upsert Contact records into Salesforce. What common error should the data architect be aware of when using upsert?

- **A. Errors with duplicate external Id values within the same CSV file.**
- B. Errors with records being updated and inserted in the same CSV file.
- C. Errors with using the wrong external Id will cause the load to fail.
- D. Errors when a duplicate Contact name is found cause upsert to fail.

**Answer: A**

Explanation:

Data Loader uses external Id fields to match records in the CSV file with records in Salesforce during an upsert operation. If the CSV file contains duplicate external Id values within the same file, Data Loader will throw an error saying "Duplicate Id Specified" and will not process those records. Therefore, it is important to ensure that the CSV file does not have any duplicate external Id values before using Data Loader to upsert records.

#### NEW QUESTION # 142

UC has the following systems:

Billing system.

Customer support system.

CRM system.

US has been having trouble with business intelligence across the different systems. Recently US implemented a master data

management (MDM) solution that will be the system of truth for the customer records.  
Which MDM data element is needed to allow reporting across these systems?

- A. Phone number.
- B. Full name.
- C. Email address.
- **D. Global unique customer number.**

**Answer: D**

## NEW QUESTION # 143

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