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Salesforce B2B Commerce for Administrators Accredited Professional Sample Questions (Q107-Q112):

NEW QUESTION # 107

Which object is added in the data model by enabling Commerce in Setup?

- A. Store
- B. Account
- C. Product Increment Rule
- D. Price Adjustment Plan

Answer: A

Explanation:

By enabling Commerce in Setup, the object added to the data model is B. Store. The Store object is a fundamental component of Salesforce B2B Commerce, representing the digital storefront where products and services are offered to customers. It serves as the central entity around which various commerce functionalities are configured and managed.

NEW QUESTION # 108

Which three sub-flows are part of the standard B2B Main Checkout Flow template? 09m 39s

- A. Error
- B. Inventory
- C. Billing Address
- D. Taxes
- E. Shipping Method

Answer: C,D,E

Explanation:

The standard B2B Main Checkout Flow template includes sub-flows for Shipping Method (A), Billing Address (B), and Taxes (E). These sub-flows are integral to the checkout process, ensuring that shipping, billing, and tax calculations are handled efficiently and accurately during the checkout procedure.

NEW QUESTION # 109

An Administrator needs to add a B2B Commerce store to a site that already exists.

Which two Experience Cloud templates could the Administrator use for this?

- A. Visualforce + Tabs
- B. Customer Service
- C. Customer Account Portal
- D. Build Your Own

Answer: C,D

Explanation:

To add a B2B Commerce store to an existing site, the Administrator could use the A. Customer Account Portal or B. Build Your Own Experience Cloud templates. The Customer Account Portal template provides a framework for account management and commerce functionalities, while the Build Your Own template offers flexibility in designing a custom experience that can include B2B Commerce features.

NEW QUESTION # 110

What can an Administrator use to limit the products that a Buyer Group can see?

- A. Product Groups
- B. Customer Groups
- C. Entitlement Policies

- D. Price Books

Answer: C

Explanation:

To limit the products that a Buyer Group can see, an Administrator can use C. Entitlement Policies. Entitlement Policies in Salesforce B2B Commerce control access to products based on various criteria, including buyer groups. By configuring these policies, an administrator can define which products are visible and available to specific buyer groups, ensuring a tailored and relevant product selection for different segments of buyers.

NEW QUESTION # 111

An Administrator needs to rebuild the Search Index in the B2B Commerce App. What should the Administrator do next while on the store record page?

- **A. Click on Search Reindexing in the Quick Actions**
- B. Click on the Search tile
- C. Go to Search Reindex in Setup
- D. Click on Community Settings

Answer: A

Explanation:

To rebuild the Search Index in the B2B Commerce App, the Administrator should:

C) Click on Search Reindexing in the Quick Actions: This option directly initiates the reindexing process from the store record page, updating the search index to reflect the most current data across products, categories, and content, thereby improving search accuracy and performance.

NEW QUESTION # 112

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