

# Free PDF 2026 C-S4CS-2508: SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Fantastic Study Materials Review



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## SAP C-S4CS-2508 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>• System Landscapes and Identity Access Management: This section of the exam measures skills of SAP System Administrators and covers how to manage system landscapes and configure identity and access management. The focus is on the foundational tasks needed to maintain secure and functional environments within SAP S</li><li>• 4HANA Cloud Public Edition.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>• Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S</li><li>• 4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.</li></ul>
Topic 3	<ul style="list-style-type: none"><li>• Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S</li><li>• 4HANA Cloud Public Edition.</li></ul>

Topic 4	<ul style="list-style-type: none"> <li>Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops: This section of the exam measures skills of SAP Project Managers and introduces methods to implement with a cloud-first approach. It also covers building effective implementation teams and leading Fit-to-Standard workshops to align processes with business needs.</li> </ul>
Topic 5	<ul style="list-style-type: none"> <li>Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.</li> </ul>
Topic 6	<ul style="list-style-type: none"> <li>Data Migration and Business Process Testing: This section of the exam measures skills of SAP Data Migration Consultants and addresses how to migrate data from legacy systems. It also covers the testing of business processes using both manual and automated methods to ensure accuracy and functionality.</li> </ul>
Topic 7	<ul style="list-style-type: none"> <li>Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences.</li> </ul>
Topic 8	<ul style="list-style-type: none"> <li>Extensibility and Integration: This section of the exam measures skills of SAP Integration Specialists and deals with customizing applications and processes using extensibility tools. It also explains how to establish integrations across systems to enhance functionality in SAP environments.</li> </ul>

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## SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q30-Q35):

### NEW QUESTION # 30

You evaluate a predictive model.

What is the value range of predictive power and prediction confidence?

- A. From 0 to 1000
- B. From 0 to 10
- C. From 0 to 100
- D. From 0 to 1

**Answer: D**

### NEW QUESTION # 31

Which of the following describes the use of return orders in SAP S/4HANA Returns Management? Note: There are 2 correct answers to this question.

- A. The settlement agreed with the customer is recorded in the return order item
- B. An inspection code may be entered in the return order header
- C. A return order must be created with reference to a sales order
- D. A follow-up activity may be entered in the return order item

**Answer: A,D**

### NEW QUESTION # 32

You use the SAP Fiori Analytical Apps for Sales (1BS) in SAP S/4HANA Cloud Public Edition. What information do these analytical apps provide in the Order-to-Cash process? Note: There are 2 correct answers to this question.

- A. The current status of sales volumes and profit margins
- B. The current status of warehouse stock levels
- C. The current status of the customer's credit limit
- D. The current status of sales orders, quotations, and back orders

Answer: A,C

### NEW QUESTION # 33

When you execute the Sell from Stock (BD9) process, which criteria determine the shipping point in the sales order? Note: There are 3 correct answers to this question.

- A. The transportation group from the material master record
- B. The shipping condition from the business partner master record of the sold-to party or ship-to party
- C. The loading group from the material master record
- D. The delivering plant determined or entered in the sales order item
- E. The transportation zone from the business partner master record of the ship-to party

Answer: B,C,D

### NEW QUESTION # 34

During Convergent Billing (1MC), you need to combine multiple documents in a subsequent billing document. Which of the following document item characteristics must be identical? Note: There are 2 correct answers to this question.

- A. Payer
- B. Billing date
- C. Incoterms
- D. Ship-to party

Answer: A,B

### NEW QUESTION # 35

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