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CFA Institute Sustainable-Investing Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> • ESG Analysis, Valuation, and Integration: This domain measures the capabilities of Portfolio Managers and Equity Analysts to integrate ESG factors into investment decision-making. It addresses challenges of integration, the impact on industry and company performance, security valuation, and approaches to ESG data analysis across asset classes.
Topic 2	<ul style="list-style-type: none"> • Introduction to ESG Investing: This section of the exam measures skills of Investment Analysts and Portfolio Managers and covers the foundational concepts of environmental, social, and governance (ESG) investing. It focuses on defining ESG investment, different responsible investment approaches, sustainability concepts, benefits and challenges of ESG integration, and key global initiatives in ESG.
Topic 3	<ul style="list-style-type: none"> • The ESG Market: This domain targets Financial Analysts and Institutional Investors, examining the size, scope, relevance, and key drivers of the ESG market. It also discusses risks and opportunities within the ESG investment landscape, helping candidates understand market dynamics and trends.
Topic 4	<ul style="list-style-type: none"> • Governance: This section assesses skills of Governance Analysts and Compliance Officers concerning governance structures. It covers key characteristics and models of governance, material impacts, diversity, equity, and inclusion considerations, and shareholder rights.

CFA Institute Sustainable Investing Certificate (CFA-SIC) Exam Sample Questions (Q149-Q154):

NEW QUESTION # 149

Which of the following is an example of a secondary data source?

- A. An ESG rating
- B. A news article
- C. A survey of employees

Answer: A

Explanation:

In the ESG Data Sources section, the OTM differentiates between primary and secondary ESG data: "Primary data come directly from companies' reports, disclosures, or surveys - whereas secondary data are derived from third-party processing and analysis of that information, such as ESG ratings or scores." This means ESG ratings are considered secondary since they are synthesized from existing data rather than newly collected information. A survey of employees (C) would be primary, and a news article (A) is tertiary (media-based).

Therefore, option B is the correct and verified classification.

Reference: 2021-Final-Book.pdf, Chapter 7 - ESG Analysis, Valuation, and Integration (Data Quality and Sources section).

NEW QUESTION # 150

A pension fund concerned about climate change will most likely:

- A. Increase investments in sovereign debt of countries where the physical impacts of climate change are likely to be most acute.
- B. Use screens to exclude fossil fuel investments.
- C. Accept long-term returns below the benchmark.

Answer: B

Explanation:

Many climate-conscious pension funds employ fossil fuel exclusion strategies to align with low-carbon investment goals.

Why B (Exclude fossil fuel investments) is correct:

Many pension funds divest from coal, oil, and gas due to regulatory, reputational, and financial risks.

Example: Norwegian Sovereign Wealth Fund and CalPERS have divested from coal companies.

Why not A or C?

A (Accept lower returns) is incorrect-climate-focused funds aim for competitive risk-adjusted returns.

C (Investing in high-risk sovereign debt) is unlikely, as these countries face climate risks that could weaken financial stability.

References:

Global Fossil Fuel Divestment Commitments Database

PRI's Climate Change Investment Framework (2022)

NEW QUESTION # 151

According to the Taskforce on Nature-related Financial Disclosures (TNFD), the four realms of nature include

- A. land
- B. pollution
- C. biodiversity

Answer: A

Explanation:

According to the Taskforce on Nature-related Financial Disclosures (TNFD), the four realms of nature include land, which is a critical aspect of the natural environment that businesses must consider in their sustainability and risk management strategies.

Step-by-Step Explanation:

TNFD Framework:

The TNFD was established to develop a framework for organizations to report and act on evolving nature-related risks. This framework is intended to help financial institutions and companies manage risks related to biodiversity and natural capital.

The CFA Institute highlights that the TNFD framework is essential for integrating nature-related financial risks into corporate and investment decision-making processes.

Four Realms of Nature:

The TNFD identifies four realms of nature that are critical for understanding and managing nature-related risks:

Land

Oceans

Freshwater

Atmosphere

These realms encompass the major natural systems that support life on Earth and are crucial for maintaining biodiversity and ecosystem services.

Significance of Land:

Land is a fundamental realm as it encompasses terrestrial ecosystems, forests, and agricultural areas. It is crucial for biodiversity, carbon sequestration, and providing resources for human activities.

The CFA Institute notes that sustainable land management practices are vital for mitigating risks related to deforestation, habitat loss, and soil degradation, which can have significant financial and environmental impacts.

Integration into ESG Strategies:

Companies and investors are increasingly recognizing the importance of integrating land-related risks into their ESG strategies. This includes assessing the impacts of their operations on land use, biodiversity, and ecosystem health.

The TNFD framework provides guidance on how to assess and report on land-related risks, helping organizations to enhance their sustainability practices and improve transparency.

References:

CFA Institute, "Environmental, Social, and Governance Issues in Investing: A Guide for Investment Professionals." Taskforce on Nature-related Financial Disclosures (TNFD) documents, which outline the four realms of nature and their significance for ESG integration.

NEW QUESTION # 152

As a result of an aging population, which of the following sectors is most likely to experience slower growth?

- A. Healthcare
- B. Consumer goods

- C. Wealth management

Answer: B

Explanation:

An aging population affects various sectors differently. The sector most likely to experience slower growth as a result of an aging population is consumer goods.

Healthcare (A): This sector is likely to experience growth due to increased demand for healthcare services, products, and related support as the population ages.

Consumer goods (B): Consumer goods, particularly those targeted at younger demographics or non-essential items, may see slower growth. An aging population typically spends less on consumer goods and more on healthcare and services tailored to their needs.

Wealth management (C): This sector might experience growth as older populations often require wealth management services to handle retirement funds, estate planning, and other financial services.

Reference:

CFA ESG Investing Principles

Demographic studies on aging populations and economic impact

NEW QUESTION # 153

According to the United Nations Principles for Responsible Investment (PRI), modern fiduciary duty would require investment managers to:

- A. Support the stability and resilience of the financial system
- B. Incorporate their own sustainability preferences into decision-making
- **C. Encourage high standards of ESG performance across the entire investment universe**

Answer: C

Explanation:

Modern fiduciary duty under the PRI requires investment managers to encourage high standards of ESG performance across the entire investment universe. This aligns with the view that integrating ESG factors is essential for protecting long-term returns and ensuring sustainable investments. ESG Reference: Chapter 9, Page 511 - Investment Mandates, Portfolio Analytics & Client Reporting in the ESG textbook.

NEW QUESTION # 154

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