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## **Financial-Management Valid Mock Test, New Financial-Management Study Notes**

Individuals who hold WGU Financial-Management certification exam demonstrate to their employers and clients that they have the knowledge and skills necessary to succeed in the Financial-Management exam. ExamsLabs Financial-Management Questions have numerous benefits, including the ability to demonstrate to employers and clients that you have the necessary knowledge and skills to succeed in the actual WGU Financial Management VBC1 (Financial-Management) exam.

### **WGU Financial Management VBC1 Sample Questions (Q25-Q30):**

#### **NEW QUESTION # 25**

Rusty RoboTech, a robotics technology company, has provided the following financial information for the year 20X3:

\* Sales Revenue: \$500,000

- \* Net Income: \$50,000
- \* Dividend Payout: 40% of Net Income
- \* Total Assets at the beginning of 20X3: \$300,000
- \* Total Liabilities at the beginning of 20X3: \$150,000
- \* Equity at the beginning of 20X3: \$150,000
- \* Historical Cash-to-Sales Ratio: 5%
- \* Accounts Receivable-to-Sales Ratio: 15%
- \* Inventory-to-Sales Ratio: 25%
- \* Cost of Goods Sold-to-Sales Ratio: 43%

For the year 20X4, Rusty RoboTech projects a 20% increase in sales revenue. Other ratios and the dividend policy are expected to remain the same.

What is the projected inventory value for Rusty RoboTech at the beginning of 20X4?

- A. \$150,000
- B. \$120,000
- C. \$140,000
- D. \$130,000

**Answer: A**

Explanation:

Projected sales for 20X4 equal  $\$500,000 \times 1.20 = \$600,000$ . With the inventory-to-sales ratio expected to remain constant at 25%, projected inventory equals 25% of projected sales. Thus,  $\text{inventory} = 0.25 \times \$600,000 = \$150,000$ . This approach reflects common financial planning techniques where balance sheet items are forecast using stable ratios tied to sales growth. Such pro forma analysis helps managers anticipate future asset needs and financing requirements. Option D correctly applies the inventory-to- sales ratio to projected sales.

#### NEW QUESTION # 26

Kretsmart anticipates its sales will grow by 10% each year for the next two years. Information from the company's current income statement is given below, and Cost of Goods Sold (COGS) is assumed to be a spontaneous account.

Kretsmart Income Statement Current Year	
Sales	\$100
Cost of Goods Sold	\$45
Gross Margin	\$55

What would the company's projected gross margin for Year 2?

- A. \$66.55
- B. \$76.00
- C. \$71.25
- D. \$59.45

**Answer: A**

Explanation:

When sales grow and cost of goods sold (COGS) is assumed to be a spontaneous account, COGS increases proportionally with sales. In the current year, Kretsmart's gross margin ratio is calculated as  $\text{Gross Margin} \div \text{Sales} = \$55 \div \$100 = 55\%$ , while COGS represents 45% of sales.

Sales are projected to grow by 10% per year for two years. Therefore, projected sales for Year 2 are:

$\$100 \times 1.10 \times 1.10 = \$121.00$ .

Since COGS remains 45% of sales, projected COGS for Year 2 equals:

$\$121.00 \times 0.45 = \$54.45$ .

Gross margin is then calculated as:

$\$121.00 - \$54.45 = \$66.55$ .

Financial management forecasting techniques commonly use percentage-of-sales assumptions for spontaneous accounts such as COGS, inventory, and receivables. This method allows managers to project future income statements consistently with expected growth. Option B (\$66.55) correctly reflects the projected gross margin for Year 2 under these assumptions.

### NEW QUESTION # 27

How does a competitive sale of bonds work?

- A. Underwriters negotiate directly with the issuing firm on price and interest rate.
- B. The underwriter is selected by the issuing firm based on a thorough interview process.
- **C. Underwriters submit bids, and the firm selects one based on price and interest rate.**
- D. The underwriter purchases bonds at a fixed rate determined by the government.

**Answer: C**

Explanation:

In a competitive bond sale, the issuer invites multiple underwriters (often investment banks) to bid on underwriting the bond issue. Each underwriting group proposes terms—commonly including the interest cost to the issuer (true interest cost or net interest cost), pricing, and underwriting spread. The issuer then selects the bid that provides the most favorable overall financing terms, typically the lowest borrowing cost for the desired structure and risk profile. This process is designed to create market competition among underwriters, which can reduce underwriting costs and improve pricing efficiency—especially when the issuer is well-known and the bond issue is relatively standard. This differs from a negotiated sale (option A), where the issuer works directly with a chosen underwriter to set terms through discussion rather than competitive bidding. Option C describes how an issuer might choose firms to participate, but it is not the defining mechanism of a competitive sale. Option D is incorrect because governments do not set fixed rates for corporate bond underwriting; pricing is determined by market conditions, issuer credit risk, investor demand, and the competitive bidding process itself.

### NEW QUESTION # 28

Why might a firm use a combination of methods to calculate the cost of common equity?

- A. To focus exclusively on dividend policies
- **B. To achieve a more accurate and comprehensive estimate**
- C. To comply with regulatory requirements
- D. To account for one method being significantly more complex

**Answer: B**

Explanation:

No single model perfectly estimates the cost of common equity under all conditions. CAPM focuses on systematic risk, the Gordon growth model emphasizes dividends and growth, and other approaches may rely on market comparables. Each method has strengths and weaknesses depending on firm characteristics and market conditions. Financial management best practice therefore recommends using multiple approaches and comparing results to arrive at a more reliable estimate. This triangulation reduces model-specific bias and highlights potential inconsistencies in assumptions.

Managers then apply judgment to select a reasonable cost of equity that reflects risk, growth prospects, and investor expectations. Option A correctly reflects this practical, widely accepted approach.

### NEW QUESTION # 29

What is an advantage of using the Gordon growth model to estimate the cost of common equity?

- A. It calculates the impact of beta on stock returns.
- **B. It incorporates future dividend growth expectations.**
- C. It considers historical stock performance.
- D. It measures the systematic risk of the company.

**Answer: B**

Explanation:

A major advantage of the Gordon growth model is that it explicitly incorporates expectations about future dividend growth. By linking the stock's value to anticipated dividends and their growth rate, the model aligns valuation with investors' forward-looking expectations rather than solely historical data.

This forward-looking nature is consistent with modern financial management principles, which emphasize expected future cash flows as the primary driver of value. Unlike CAPM, which focuses on risk via beta, the Gordon growth model directly reflects dividend policy and growth prospects. For mature firms with stable growth, this provides a practical and intuitive estimate of the cost of equity.

Option C correctly identifies this strength of the model.

## NEW QUESTION # 30

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