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Salesforce Certified Sharing and Visibility Architect Sample Questions (Q30-Q35):

NEW QUESTION # 30

Universal Containers has created a custom Sales Operations profile with read and edit access to the Category field on a custom object. There is a new requirement that 3 of the 100 users assigned to the Sales Operations Profile should have read-only access to the Category field.

How can the Architect support this request?

Choose one answer:

- A. Create a custom permission to grant read-only access to Category and assign it to the users.
- B. Create a permission set in the Category field to read-only and assign it to the users.
- C. Create a new profile without edit access to Category and assign it to the users.
- D. Create a new page layout with the Category Field set to read-only for these users.

Answer: C

NEW QUESTION # 31

Assuming Person Account is enabled in a Salesforce organization, which three objects can be configured as "Controlled by Parent" in Sharing Settings?

Choose 3 answers

- A. Order
- B. Case
- C. Opportunity
- D. Contact
- E. Asset

Answer: A,D,E

NEW QUESTION # 32

For the Universal Containers Commercial and Consumer support departments, having access to Activities for Contacts with which they interact is important. Commercial support users should not see Consumer Accounts/Contacts and Consumer support users should not see Commercial Accounts/Contacts. Assuming the Organization-Wide Default for Activities is set to "Controlled by Parent" what is the minimum level of Sharing access a support user would need to Accounts/Contacts to view associated Activities?

- A. Private Account/Contact Sharing Default with a Sharing Rule for each department set to Private access to Accounts/Contacts.
- B. The users need no access to Accounts/Contacts with the proper Activity Sharing Rules and Profile Permissions for the Accounts Tab.
- C. Private Account/Contact Sharing Default with a Sharing Rule for each department set to Public Read only access to Accounts/Contacts.
- D. Private Account/Contact Sharing Default with a Sharing Rule for each department set to Public Read/Write access to Accounts/Contacts.

Answer: C

Explanation:
Explanation

If the organization-wide default for activities is controlled by parent, then the users need at least read-only access to the parent accounts and contacts to view the associated activities. A private sharing default with a sharing rule for each department that grants read-only access to the relevant accounts and contacts would meet this requirement. Public read/write access is not necessary and would violate the principle of least privilege.

Private access would not allow the users to see any accounts or contacts outside their own role hierarchy. Activity sharing rules and profile permissions for the accounts tab are not relevant if the activities are controlled by parent

NEW QUESTION # 33

Universal Containers implemented Sales Cloud and requested that only certain branch staff trained to sell high-risk products can create opportunities for high-risk products.

How should an architect allow only specific branch staff to sell high-risk products?

- A. Set the price book organization-wide default (OWD) to View Only and share the price book (High Risk) with the trained staff.
- B. Set the price book OWD to View Only and share the (High Risk) price book with the trained staff via manual sharing.
- C. Set the price book OWD to View Only and share the (High Risk) price book with the trained staff via a sharing rule.

Answer: C

Explanation:

To ensure only specific branch staff can create opportunities for high-risk products, set the Price Book OWD to View Only to limit access. Then, use a sharing rule to share the high-risk price book with the trained staff.

This approach ensures:

- * Untrained users cannot see or use the price book.
- * Trained staff have explicit access through the sharing rule.
- * Option A: Manual sharing is inefficient for a large group and less manageable than sharing rules.
- * Option C: While technically correct, sharing rule implementation is clearer and more scalable for this use case.

References:

- * Price Book Sharing Model

NEW QUESTION # 34

Universal Containers (UC) has a custom object to track the internal net promoter score (NPS) for all of its employees. The manager is in the role above the owner and there are no sharing rules on the object.

How should UC ensure that NPS records cannot be accessed by the owner's manager?

- A. Remove Create, Read, Edit, and Delete from Manager profiles and permission sets.
- B. Set organization-wide default to Private and uncheck the Access Using Hierarchies option for the NPS object.
- C. Use Apex sharing to remove NPS object share records for Manager profiles.

Answer: B

Explanation:

For custom objects, Salesforce allows disabling the Access Using Hierarchies option. By setting the Organization-Wide Default (OWD) to Private and unchecking Access Using Hierarchies, you ensure that records are only accessible to the owner and explicitly granted users. This prevents the owner's manager or anyone higher in the role hierarchy from automatically gaining access.

* Option A: Removing CRUD permissions from profiles would block all access to the object for managers, which may not align with business requirements.

* Option B: Apex sharing is unnecessary when the problem can be solved declaratively by adjusting the OWD and hierarchy settings.

* Option C (Correct): Setting OWD to Private and disabling Access Using Hierarchies is the most straightforward solution for restricting access to managers.

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Control Access to Records

NEW QUESTION # 35

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