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Salesforce ADM-201 certification exam tests a candidate's knowledge in various areas, including Salesforce security, data management, user management, workflow automation, reporting, and analytics. ADM-201 exam also evaluates a candidate's knowledge of Salesforce best practices and how to apply them in real-world scenarios. ADM-201 Exam consists of 60 multiple-choice questions that need to be completed in 105 minutes. The passing score for the exam is 65%.

Salesforce Certified Administrator Sample Questions (Q21-Q26):

NEW QUESTION # 21

Changes you make to records while using Connect Offline are lost.

- A. True
- B. False

Answer: B

Explanation:

Explanation/Reference:

Changes you make to records while using Connect Offline are evaluated by workflow rules

when you synchronize.

NEW QUESTION # 22

A particular role needs edit on contacts, view, edit and delete on contracts and only view on accounts. Where can the administrator make the change?

- A. User record
- **B. Profile**
- C. Sharing role
- D. Public group
- E. Organization wide default

Answer: B

Explanation:

Section: Volume H

NEW QUESTION # 23

Auto Response rules work on which objects?

- A. Accounts and Opportunity
- **B. Leads and Cases**
- C. Account and Cases
- D. Leads and Accounts

Answer: B

NEW QUESTION # 24

You can't package workflow rules with time triggers.

- A. False
- **B. True**

Answer: B

NEW QUESTION # 25

Cloud Kicks want to have consistency when communicating with customers on cases. The company has requested messages to be sent in an email channel with categories to help search for the proper message.

Which solution should an administrator suggest to meet this requirement?

- A. Prebuilt Quick Texts
- B. Prebuilt Auto-Responses
- C. Prebuilt Flow Templates
- **D. Prebuilt Email Templates**

Answer: D

NEW QUESTION # 26

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