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>> AP-207 New Real Test <<

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## Salesforce Energy and Utilities Cloud Accredited Professional Sample Questions (Q56-Q61):

### NEW QUESTION # 56

An energy company wants to show users monthly billed usage information when the user starts the Move Out guided business processes in Energy and Utility Cloud. The usage information is stored in a third-party system with available APIs. Which three steps must the consultant complete to achieve the required outcome?  
Choose 3 answers

- A. Configure Integration Procedure to fetch the data from the third-party system using available APIs.
- B. Configure integration with Meter Data Management System
- C. Create a new Move Out process to invoke the Integration Procedure and present the result to the user.
- D. Modify the standard Move Out process to invoke the Integration Procedure and present the result to the user,
- E. Configure integration with Customer Information System

**Answer: A,C,D**

### NEW QUESTION # 57

An energy utility company is implementing the Customer Acquisition Management application. The application should support unauthenticated self-serve portal users.

What's the preferred method to configure the application security to meet the requirement?

- A. A consultant should assign an EnergyRuntimeSales sample permission set to the Guest User profile and an EnergyRuntimeSalesCustomerCommunityUser sample permission set to customer community users.
- B. A consultant should assign an EnergyRuntimeB2CSales sample permission set to the Guest User profile and an EnergyRuntimeB2CSalesCustomerCommunityUser sample permission set to customer community users.
- C. A consultant should create new permission sets to grant appropriate access to all required objects.
- D. The Customer Acquisition Management application cannot support unauthenticated self serve portal users

**Answer: B**

Explanation:

For the Customer Acquisition Management application to support unauthenticated self-serve portal users, the correct configuration of permission sets is crucial. The EnergyRuntimeB2CSales sample permission set designed for Guest User profiles enables unauthenticated users to interact with necessary parts of the application without compromising security or functionality. Additionally, the EnergyRuntimeB2CSalesCustomerCommunityUser permission set provides authenticated community users with appropriate access rights, ensuring a seamless user experience across both authenticated and unauthenticated scenarios.

Reference = The setup and configuration of these permission sets are discussed in the Salesforce Energy and Utilities Cloud security and user management documentation, ensuring applications like Customer Acquisition Management are accessible yet secure.

### NEW QUESTION # 58

A customer is ready to migrate and deploy large volumes of configuration components as part of production deployment.

Which two tools support this deployment?

Choose 2 answers

- A. IDX Workbench
- B. Velocity Build Tool
- C. Velocity Installation Assistant
- D. Big Objects Manager

**Answer: A,B**

### NEW QUESTION # 59

An energy company offers multiple products to its industrial and commercial customers. They need to create a quote for a customer for multiple sites.

How would a consultant meet this business requirement?

- A. Create an opportunity, add products to it, then submit it to the MultiAppHandler class
- B. Create a Master quote, create group(s), add the quote group members, add products, and apply to the group.
- C. Create quotes for each individual site and add products, then run multi-site batch jobs.
- D. Create a multi-site quote, add members to the quote, and add products for each site

**Answer: B**

Explanation:

For a consultant to meet the business requirement of creating a quote for a customer with multiple sites, the most efficient approach within Salesforce Energy and Utilities Cloud is to create a Master quote and then organize the products and services by site using groups within the quote. This method allows the consultant to manage the complexities of multi-site quotes systematically, ensuring that each site's specific needs are addressed within a single, overarching quote structure, thereby streamlining the quoting process for complex customer scenarios. Reference = Salesforce documentation on CPQ and quoting best practices outlines the process of creating Master quotes and utilizing groups to manage complex quoting scenarios, such as quotes for customers with multiple sites: [https://help.salesforce.com/articleView?id=cpq\\_quotes.htm&type=5](https://help.salesforce.com/articleView?id=cpq_quotes.htm&type=5)

### NEW QUESTION # 60

An energy and utility company relies on a third-party pricing application for multi-site quotes. The utility company wants Salesforce to manage the multi-site quotation process and continue to use the third-party pricing application.

How can the utility company meet these requests using Energy and Utilities Cloud?

- A. Duplicate the third-party pricing application prices into the Salesforce Price list.
- B. Install the "Third Party Pricing Application" DataPack from the Process Library.
- C. Only CPQ pricing is available; requesting pricing for a master Quote or Order from an external source is not available,
- D. Use the external pricing feature to send and receive pricing requests from an external pricing engine.

**Answer: D**

## NEW QUESTION # 61

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