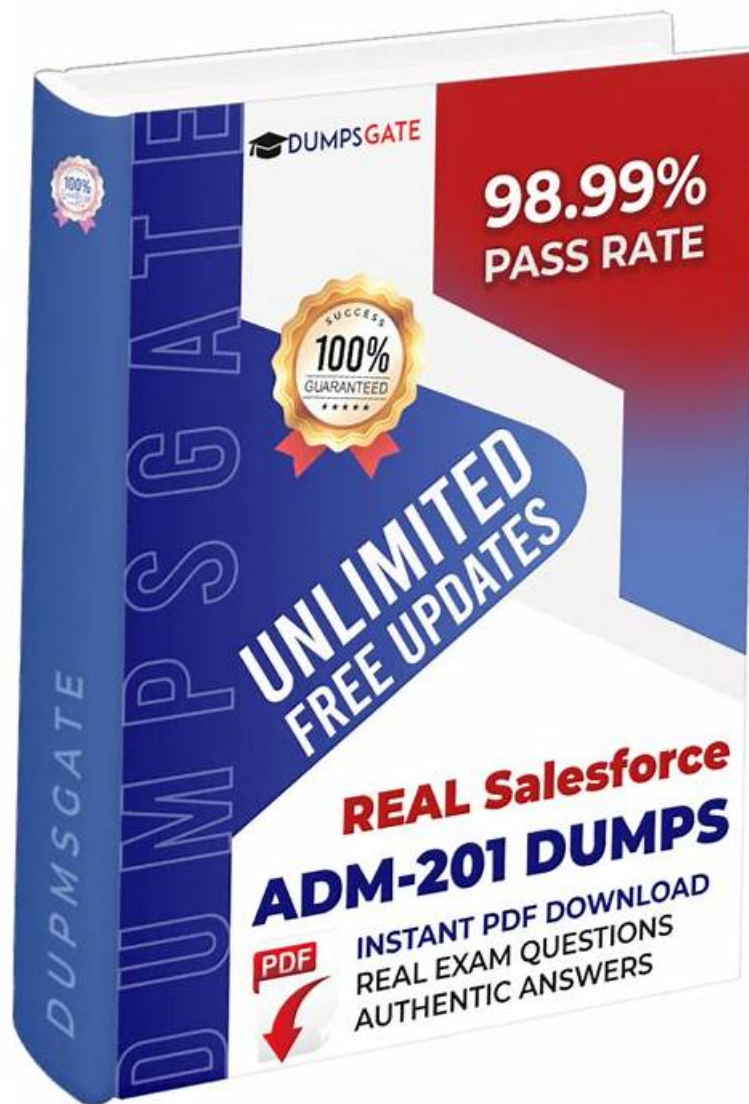


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Salesforce Certified Marketing Cloud Account Engagement Consultant Sample Questions (Q206-Q211):

NEW QUESTION # 206

LenoxSoft would like to send out non-marketing emails to certain prospects who have opted-out. From their previous experience working with Marketing Cloud Account Engagement at another company, they know that it is a simple process to 'Enable Operational Email Sending' for their account. They have a tight deadline, and they need you to grant them access over the phone. Which of the following would be the appropriate course of action to take?

- A. Inform LenoxSoft that you would require written confirmation that they intend to use this feature for non marketing purposes prior to enabling the setting for them.
- **B. Inform LenoxSoft that they need to contact the Client Advocate Team and to mention in their request to enable operational email sending that it is for non-marketing purposes.**
- C. After being given their consent, go into their Marketing Cloud Account Engagement account settings and enable operational emails sending.
- D. Notify LenoxSoft that sending non-marketing emails to opted-out prospects is in violation of US CAN-SPAM laws.

Answer: B

NEW QUESTION # 207

The LenoxSoft marketing manager wants to report to the CEO each month the number of new leads generated and what types of assets are generating those new leads. Identify the Marketing Cloud Account Engagement reports and associated KPIs that would provide these metrics. Choose 2 answers:

- **A. Form Report: Conversions**
- **B. Lifecycle Report: New Prospects Created**
- C. Form Report: Submissions
- D. Form Report: Impressions

Answer: A,B

NEW QUESTION # 208

LenoxSoft wants to implement a form to be used in multiple places on their website, including their "Contact Us" page, for prospects to contact their team. To align with their lead generation strategy, they want to ask for additional information upon subsequent form submissions.

How should this be implemented with Marketing Cloud Account Engagement?

- **A. Create a form handler and enable data kiosk entry mode.**
- B. Create a form handler to link to an existing form on the website.
- C. Create a Marketing Cloud Account Engagement-hosted form and place it on the website using an iframe.
- D. Create a Marketing Cloud Account Engagement-hosted form and host it on a separate "Contact Us" landing page.

Answer: A

Explanation:

Explanation

https://help.salesforce.com/articleView?id=Marketing_Cloud_Account_Engagement_forms_kiosk_mode.htm&type=0

Engagement_forms_kiosk_mode.htm&type=0

NEW QUESTION # 209

"How could the prospect field 'Marketing Cloud Account Engagement Hard Bounce' be updated so a prospect becomes mailable?"

- A. Update the "Opt Out" field on the prospect record
- B. Change the email address to a valid email address
- **C. Clear the "Do Not Email" field on the prospect record**
- D. Remove the value in the 'Marketing Cloud Account Engagement Hard Bounce' field

Answer: C

NEW QUESTION # 210

Administrators can reset passwords for users

- A. False
- **B. True**

Answer: B

NEW QUESTION # 211

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