

C-BCBTM-2509考古題分享，C-BCBTM-2509熱門考古題



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在IT行業迅速崛起的年代，我們不得不對那些IT人士刮目相看，他們利用他們高端的技術，為我們創造了許許多多的便捷之處，為國家企業節省了大量的人力物力，卻達到了超乎想像的效果，他們的收入不用說就知道，肯定高，你想成為那樣的人嗎？或者羨慕嗎？或者你也是IT人士，卻沒收穫那樣的成果，不要擔心，我們NewDumps SAP的C-BCBTM-2509考試認證資料能幫助你得到你想要的，選擇了我們等於選擇了成功。

最新的 SAP Certified Associate C-BCBTM-2509 免費考試真題 (Q17-Q22):

問題 #17

What makes SAP Signavio and SAP LeanIX a powerful combination?

(Note: There are 2 correct answers to this question.)

- A. Both solutions focus on transforming businesses from a current state to a future state.
- B. We can reduce the time for financial reporting by 70% on average.
- C. They help our customers understand the important aspects of a transformation: processes, people, systems, and applications.
- D. We can help our customers lay off 20 to 30 percent of their workforce and therefore reduce costs tremendously.

答案: A,C

問題 #18

What is the primary benefit of using SAP Business Transformation Management solutions early in a RISE project?

(Note: There are 2 correct answers to this question.)

- A. They are primarily focused on human resources management.
- B. The earlier the solutions are leveraged in a transformation project, the more value they can generate.
- C. They make ERP transformations more cost efficient by providing faster insights into operations.
- D. They automate non-critical business functions without supporting overall ERP transformation.

答案: B,C

解題說明:

Leveraging SAP Business Transformation Management (BTM) Solutions early in a RISE with SAP project allows organizations to gain critical insights into their existing processes, applications, and technology landscape. This helps accelerate transformation readiness and reduces rework during design and implementation.

"Early adoption of SAP BTM Solutions within RISE projects maximizes value by providing transparency and actionable insights into business processes and IT landscapes, ensuring cost-efficient and faster ERP transformation." Reference:

Early Value Realization (Answer A):

The earlier BTM tools such as SAP Signavio, SAP LeanIX, and WalkMe are applied, the faster organizations can identify inefficiencies and define transformation scope, which increases long-term value generation.

"The earlier SAP BTM tools are introduced, the more transformation value can be realized through early visibility, stakeholder alignment, and optimized process design." Cost Efficiency through Faster Insights (Answer B):

SAP BTM solutions provide data-driven visibility into as-is processes and dependencies, enabling companies to reduce transformation costs by addressing inefficiencies early.

"SAP BTM enables customers to accelerate decision-making and reduce transformation cost and effort through real-time operational insights." Incorrect Options:

C: BTM solutions do not focus on non-critical automation; they support end-to-end ERP transformation.

D: They are not specific to HR; they span all business domains (Finance, Supply Chain, IT, etc.).

Therefore, the verified and correct answers are:

A: The earlier the solutions are leveraged in a transformation project, the more value they can generate.

B: They make ERP transformations more cost efficient by providing faster insights into operations.

問題 #19

What are typical challenges SAP customers face in an ERP transformation?

(Note: There are 3 correct answers to this question.)

- A. Inability to generate financial reports due to a lack of data analytics capabilities
- B. Not knowing how and where to start their transformation journey
- C. Significant reduction in product quality
- D. Lack of transparency into processes and system landscapes
- E. Alignment between business and IT

答案: B,D,E

解題說明:

According to SAP's Business Transformation Management (BTM) and SAP Signavio Transformation Framework, the most common ERP transformation challenges are strategic alignment, starting complexity, and lack of visibility across business and IT landscapes.

"Organizations often face difficulties with aligning business and IT, defining where to start transformation efforts, and gaining transparency across processes and systems." Reference:

A - Alignment between Business and IT:

Misalignment leads to inconsistent objectives between operations and technology strategy.

"Achieving alignment between IT capabilities and business goals remains one of the biggest barriers to transformation." B - Not Knowing Where to Start:

Many organizations lack clarity on prioritization and readiness assessment.

"Determining the starting point and sequencing of transformation steps is a recurring challenge in ERP modernization projects." C - Lack of Transparency:

Without visibility into existing processes, companies struggle to identify inefficiencies or dependencies.

"Insufficient transparency across processes and system landscapes hinders effective transformation planning and execution."

Incorrect Options:

D: Financial reporting challenges are typically ERP operational issues, not transformation barriers.

E: Product quality reduction is not a standard ERP transformation issue.

Verified Correct Answers: A, B, and C.

問題 #20

What does WalkMe Discovery help organizations achieve?

- A. Enhances employee satisfaction scores by 50%
- B. Automates training development processes
- C. Translates all tools into multiple languages automatically
- **D. Identifies underutilized tools and compliance risks**

答案: D

解題說明:

WalkMe Discovery is a key component of the SAP Business Transformation Management (BTM) suite through SAP's partnership with WalkMe. It is designed to provide visibility into the digital application landscape and analyze software usage across the enterprise.

"WalkMe Discovery automatically discovers all web-based applications used across the organization, revealing underutilized tools, shadow IT, and potential compliance risks." Reference:

The tool allows transformation leaders to map actual system usage, understand license utilization, and identify areas of inefficiency or non-compliance, which directly supports SAP's Business Transformation Management (BTM²) framework goals for transparency and optimization.

"By identifying unused or redundant applications, WalkMe Discovery helps organizations reduce costs and mitigate compliance risks as part of their transformation initiatives." Option A (translation automation) and C (automated training development) are functions more aligned with WalkMe Digital Adoption Platform (DAP), not the Discovery module.

"While the WalkMe DAP provides in-app guidance and user training automation, Discovery focuses on discovering and analyzing app usage." Option D (enhancing satisfaction by 50%) is not a defined or measurable objective of the Discovery module; SAP does not claim specific numerical outcomes related to satisfaction.

Therefore, the correct answer - verified from SAP's official transformation documentation and WalkMe integration materials - is B: Identifies underutilized tools and compliance risks.

問題 #21

How can BTM Solutions help organizations manage their business transformation?

- A. They are revolutionary tools to support financial controlling and reporting.
- **B. They help businesses better understand and optimize their processes and IT infrastructure, while assisting the end user coping with digital change.**
- C. They are important because they provide direct support for human resource management and payroll processing.
- D. They are crucial because they exclusively focus on enhancing a company's social media presence and marketing campaigns.

答案: B

解題說明:

SAP Business Transformation Management (BTM) Solutions combine tools like SAP Signavio, SAP LeanIX, and WalkMe to give enterprises complete visibility and control over both business and IT transformation efforts.

"SAP BTM solutions enable companies to understand and optimize their processes and IT landscapes, while supporting users through change and adoption." Reference:

Process Optimization & IT Alignment:

SAP Signavio provides process mining and analytics, SAP LeanIX maps IT architecture, and WalkMe ensures user adoption. Together, they deliver an integrated framework for sustainable transformation.

"By integrating business process management, enterprise architecture, and user enablement, SAP BTM helps organizations manage complexity and digital adoption simultaneously." User Adoption and Change Management:

WalkMe, a core BTM component, assists employees in adapting to new systems, minimizing disruption during digital transitions.

"BTM solutions assist end users in coping with digital change by delivering in-application guidance and real-time support." Incorrect Options:

A: Financial controlling is an ERP capability, not a BTM function.

B: Marketing is unrelated to BTM's transformation scope.

C: HR and payroll are managed in SAP SuccessFactors, not BTM.

Verified Correct answer: D: They help businesses better understand and optimize their processes and

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