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**Exam** : **C\_S4PM\_2504**

**Title** : SAP Certified Associate -  
Managing SAP S/4HANA  
Cloud Public Edition  
Projects

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## SAP C-S4PM-2504 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>• SAP S</li><li>• 4HANA Cloud Public Edition Implementation: This section of the exam measures the skills of Implementation Consultants and covers the foundational aspects of deploying SAP S</li><li>• 4HANA Cloud Public Edition in a business environment. It focuses on understanding system architecture, scope definition, and the technical and functional setup required for a successful implementation. The candidate is expected to have a strong grasp of how to execute the necessary configuration and adoption tasks that align with customer-specific requirements.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>• SAP Activate Methodology: This section of the exam measures skills of Business Process Architects and covers the structure and practical application of SAP Activate. It includes understanding the phases of the methodology: Discover, Prepare, Explore, Realize, Deploy, and Run, and the use of supporting tools such as SAP Roadmap Viewer and SAP Best Practices. Candidates are expected to demonstrate the ability to apply this methodology to streamline cloud implementation processes and ensure agile delivery.</li></ul>
Topic 3	<ul style="list-style-type: none"><li>• Project Management</li><li>• Organizational Change Management (OCM): This section of the exam measures the skills of Project Managers and covers the key principles of managing SAP cloud implementation projects, including team coordination, stakeholder communication, and change management. It evaluates the ability to lead project activities, manage expectations, and handle resistance during digital transformation. Emphasis is placed on aligning organizational goals with implementation strategies to ensure effective user adoption and project success.</li></ul>

## SAP Certified Associate - Managing SAP S/4HANA Cloud Public Edition Projects Sample Questions (Q35-Q40):

### NEW QUESTION # 35

You are defining the testing strategy for your project.

What would you include in a Scope of Integration test? Note: There are 2 correct answers to this question.

- A. The connectivity between database and application servers
- B. The procedures for data migration
- C. The functionality of end-to-end business processes
- D. The connectivity with other systems

**Answer: C,D**

### NEW QUESTION # 36

In the SAP Activate explore phase, the project team conducts fit-to-standard workshops to identify gaps between business requirements and the SAP best practice standard. Which change management challenge is typical for this phase?

- A. Some project team members have never heard of organizational change management.
- B. Some business users do not adopt the new cloud solution.
- C. Some business departments do not feel well prepared for the go-live.
- D. Some managers show resistance towards the cloud standard.

**Answer: D**

Explanation:

The Explore phase of the SAP Activate methodology involves Fit-to-Standard workshops to align customer requirements with SAP Best Practices, often revealing change management challenges related to acceptance of the cloud-standard approach.

\* Option A: Some business users do not adopt the new cloud solution. Incorrect. User adoption issues typically arise in the Run phase post-go-live, not during the Explore phase. The SAP S/4HANA Cloud OCM Guide states, "User adoption challenges are addressed in the Run phase, while the Explore phase focuses on process alignment."

\* Option B: Some project team members have never heard of organizational change management.

Incorrect. Lack of OCM awareness is more likely in the Prepare phase, where change management is introduced. The SAP Activate Methodology Guide notes, "OCM awareness is established in the Prepare phase, with the Explore phase focusing on process validation."

\* Option C: Some business departments do not feel well prepared for the go-live. Incorrect. Go-live preparedness concerns emerge in the Deploy phase, not Explore. The SAP S/4HANA Cloud Study Guide clarifies, "Business readiness is assessed in the Deploy phase, while the Explore phase addresses process fit."

\* Option D: Some managers show resistance towards the cloud standard. Correct. Resistance to the cloud-standard approach, driven by SAP Best Practices, is a common challenge during Fit-to-Standard workshops, as managers may prefer customizations. The SAP S/4HANA Cloud OCM Guide explains, "In the Explore phase, a typical change management challenge is managerial resistance to the cloud-standard approach, as Fit-to-Standard workshops emphasize standard processes over custom solutions." Extract from Official Documentation:

\* SAP S/4HANA Cloud OCM Guide (SAP Help Portal, <https://help.sap.com>): "During the Explore phase, resistance from managers to the cloud-standard approach is a common change management challenge, as Fit-to-Standard workshops highlight the need to adopt SAP Best Practices."

\* SAP Activate Methodology Guide (SAP Community, <https://community.sap.com>): "The Explore phase's Fit-to-Standard workshops often encounter managerial resistance to cloud standards, requiring change management to address concerns and promote acceptance of SAP Best Practices." Additional Context:

The cloud mindset of SAP S/4HANA Cloud Public Edition prioritizes standard processes, which can challenge managers accustomed to on-premise customizations. Effective change management in the Explore phase involves communication and stakeholder engagement to overcome this resistance, ensuring alignment with the project's goals.

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SAP Help Portal: SAP S/4HANA Cloud OCM Guide (<https://help.sap.com>).

SAP Community: SAP Activate Methodology Guide (<https://community.sap.com>).

SAP S/4HANA Cloud Study Guide: Details Explore phase challenges.

SAP OCM Best Practices: Outlines change management strategies.

### NEW QUESTION # 37

What are some responsibilities of a customer center of excellence (CCOE)?

Note: There are 2 correct answers to this question.

- A. Help reduce the IT department's workload
- B. Implement standardized end-to-end operational processes
- C. Maintain a knowledge base with internal SAP experts
- D. Define Key Performance Indicators (KPIs) to support continuous improvements

Answer: B,D

### NEW QUESTION # 38

In the SAP Activate run phase the new system is monitored, maintained, and optimized to ensure it runs smoothly and efficiently.

Which change management activity can only be realized in the run phase of the cloud implementation?

- A. Measurement of actual user adoption metrics
- B. Mapping of SAP roles to employees
- C. Development of the user adoption strategy
- D. Conduction of a pulse check

Answer: A

### NEW QUESTION # 39

You are implementing SAP S/4HANA Cloud, public edition for your customer.

How do you activate the pre-configuration?

- A. Via the SAP Business Technology Platform

- Answer: C**

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