

New-Jersey-Real-Estate-Salesperson 인기시험덤프 & New-Jersey-Real-Estate-Salesperson 유효한인증시험덤프



참고: ExamPassdump에서 Google Drive로 공유하는 무료 2026 Real Estate New-Jersey-Real-Estate-Salesperson 시험 문제집이 있습니다: <https://drive.google.com/open?id=1rcuigm4cE9thCQpPh8uDYiaOyz5oVJIQ>

자신을 부단히 업그레이드하려면 많은 노력이 필요합니다. IT업종 종사자라면 국제승인 IT인증자격증을 취득하는 것이 자신을 업그레이드하는 것과 같습니다. Real Estate인증 New-Jersey-Real-Estate-Salesperson 시험을 패스하여 원하는 자격증을 취득하려면 ExamPassdump의 Real Estate인증 New-Jersey-Real-Estate-Salesperson 덤프를 추천해드립니다. 하루빨리 덤프를 공부하여 자격증 부자가 되세요.

IT전문가들이 자신만의 경험과 끊임없는 노력으로 만든 최고의 Real Estate New-Jersey-Real-Estate-Salesperson 학습자료---- ExamPassdump의 Real Estate New-Jersey-Real-Estate-Salesperson 덤프! Real Estate New-Jersey-Real-Estate-Salesperson 덤프로 시험보시면 시험패스는 더는 어려운 일이 아닙니다. 사이트에서 데모를 다운받아 보시면 덤프의 일부분 문제를 먼저 풀어보실 수 있습니다. 구매 후 덤프가 업데이트되면 업데이트 버전을 무료로 드립니다.

>> New-Jersey-Real-Estate-Salesperson 인기시험덤프 <<

New-Jersey-Real-Estate-Salesperson 인기시험덤프 100% 시험패스 덤프

Real Estate 인증 New-Jersey-Real-Estate-Salesperson 시험에 도전해보려고 하는데 공부할 내용이 너무 많아 스트레스를 받는 분들은 지금 보고계시는 공부자료는 책장에 다시 넣고 ExamPassdump의 Real Estate 인증 New-Jersey-Real-Estate-Salesperson 덤프 자료에 주목하세요. ExamPassdump의 Real Estate 인증 New-Jersey-Real-Estate-Salesperson 덤프는 오로지 Real Estate 인증 New-Jersey-Real-Estate-Salesperson 시험에 대비하여 제작된 시험공부 가이드로서 시험패스율이 100%입니다. 시험에서 떨어지면 덤프비용 전액 환불해드립니다.

최신 New Jersey Real Estate New-Jersey-Real-Estate-Salesperson 무료 샘플 문제 (Q13-Q18):

질문 # 13

Which of the following statements correctly describes a standard feature of a buyer-agency agreement?

- A. A retainer fee is normally paid at the time the agreement is signed.
- **B. It establishes a fiduciary relationship with the buyer.**
- C. The source of compensation determines the agency relationship.
- D. A buyer-agency agreement is an option rather than an employment contract.

정답: B

설명:

Under the New Jersey Real Estate Commission rules on agency disclosure and the Salesperson Study Guide (Chapter on Buyer Agency):

A buyer-agency agreement is a form of employment contract creating a fiduciary relationship between the buyer and the broker.

A is incorrect because it is not just an option; it's a binding agreement.

B may or may not be true - a retainer fee is not required in NJ.

C is false because the source of compensation does not determine agency; agency is determined by the agreement and consent of the parties.

D is correct: a buyer-agency agreement creates fiduciary duties such as loyalty, disclosure, confidentiality, and obedience to the buyer.

Reference: NJ Real Estate Salesperson Pre-Licensure Course Study Guide, Agency & Fiduciary Duties section; NJREC Agency Disclosure Rules.

질문 # 14

The feature that most distinguishes a joint tenancy from a tenancy in common is

- A. right of survivorship
- B. unity of possession.
- C. right of transfer.
- D. undivided interests.

정답: A

설명:

Both joint tenancy and tenancy in common involve co-ownership where each co-owner holds an undivided interest and shares the right of possession. The distinguishing feature is the right of survivorship present in a joint tenancy: upon the death of one joint tenant, their interest automatically passes to the surviving joint tenants rather than being inheritable by heirs.

A (undivided interests) and B (unity of possession) exist in both forms of ownership.

D (right of transfer) also applies to both, since owners may sell or transfer their interest.

Only C (right of survivorship) uniquely characterizes joint tenancy.

(Reference: NJ Real Estate Salesperson Pre-Licensure Course Study Guide, Ownership Interests in Real Estate-Joint Tenancy vs. Tenancy in Common.)

질문 # 15

A seller is offering his property for sale in as-is condition. A buyer enters into a contract with the seller and has the home inspected. The inspection reveals a latent defect known to, but not disclosed by, the seller. The buyer:

- A. can reduce the contract sales price by the cost of correcting the defect.
- B. can void the contract due to the seller's failure to disclose the latent defect.
- C. must go through with the purchase because the house is being sold as is.
- D. can force the seller to correct the defect.

정답: B

설명:

In New Jersey:

An "as is" sale does not relieve the seller from the duty to disclose known latent (hidden) defects.

If a seller fails to disclose a known material defect, the buyer has grounds to rescind (void) the contract or pursue legal remedies.

The buyer is not required to proceed with the purchase.

Correct answer = A.

Reference: NJREC Rules and Regulations; NJ Real Estate Salesperson Study Guide, Chapter on Seller's Disclosure and "As Is" Transactions.

질문 # 16

A seller has entered into an exclusive right to sell agreement with a broker. The buyer presents the seller with an offer to purchase that is 20% less than the list price. Which of the following is appropriate?

- A. The seller is obligated to pay the buyer a commission or the offer price if the seller rejects the offer.
- B. The seller is under no obligation to accept the offer or make a counteroffer.
- C. The seller is obligated to make a counteroffer to the buyer if the offer is unacceptable.
- D. The seller has 72 hours to submit a counteroffer or else the offer is considered to be accepted.

정답: B

설명:

Under New Jersey agency and contract principles taught in the NJ Real Estate Salesperson Pre-Licensure Course Study Guide (Listings & Offers/Contracts chapters), a seller who has a listing (including an exclusive right to sell) is never obligated to accept any offer and is not required to make a counteroffer. The listing is an employment contract with the broker; it does not compel acceptance of buyer terms. An offer may be accepted, rejected, or countered at the seller's discretion. There is no automatic acceptance period like "72 hours," unless explicitly written into the offer itself.

* Therefore, B is correct.

* A is wrong-sellers owe no "commission or offer price" to a buyer for rejecting an offer.

* C is wrong-no default 72-hour rule exists by law.

* D is wrong-no duty to counter exists.

(Reference: NJ Real Estate Salesperson Pre-Licensure Course Study Guide, Agency & Listings; Contracts- Offer and Acceptance.)

질문 # 17

Limiting the neighborhoods in which a licensee shows houses because of a buyer's race is:

- A. puffing
- B. redlining
- C. steering
- D. blockbusting

정답: C

설명:

Steering = Directing or discouraging buyers from certain neighborhoods based on race, religion, or other protected classes. This violates the Federal Fair Housing Act.

Blockbusting = Inducing owners to sell by suggesting a protected class moving into the neighborhood will lower values.

Redlining = Refusing loans or insurance in certain neighborhoods.

Puffing = Exaggerated sales talk, not discriminatory.

Therefore, the action described = steering.

Reference: Federal Fair Housing Act (1968, as amended); NJ Real Estate Salesperson Study Guide, Chapter on Fair Housing Practices.

질문 # 18

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Real Estate인증New-Jersey-Real-Estate-Salesperson시험준비를 하고 계시다면ExamPassdump에서 출시한Real Estate인증New-Jersey-Real-Estate-Salesperson덤프를 제일 먼저 추천해드리고 싶습니다. ExamPassdump제품은 여러분들이 제일 간편한 방법으로 시험에서 고득점을 받을수 있도록 도와드리는 시험동반자입니다. Real Estate인증New-Jersey-Real-Estate-Salesperson시험패는ExamPassdump제품으로 고고고!

New-Jersey-Real-Estate-Salesperson유효한 인증 시험덤프: https://www.exampassdump.com/New-Jersey-Real-Estate-Salesperson_valid-braindumps.html

Real Estate New-Jersey-Real-Estate-Salesperson인기시험덤프 가장 최신 시험 기출문제 모음자료, Real Estate New-Jersey-Real-Estate-Salesperson인기시험덤프 경쟁율이 치열한 IT업계에서 아무런 목표없이 아무런 희망없이 무미건조한 생활을 하고 계시나요, 만약 처음Real Estate New-Jersey-Real-Estate-Salesperson시험에 도전한다면 우리의Real Estate New-Jersey-Real-Estate-Salesperson시험자료를 선택하여 다운받고 고부를 한다면 생각보다는 아주 쉽게Real Estate New-Jersey-Real-Estate-Salesperson시험을 통과할 수 있으며 무엇보다도 시험시의 자신감 충만에 많은 도움이 됩니다, New-Jersey-Real-Estate-Salesperson인증시험은 IT업계에 종사하고 계신 분이라면 최근 많은 인기를 누리고 있다는 것을 알고 계실것입니다, 가장 최신 시험에 대비하여 제작된 New-Jersey-Real-Estate-Salesperson 덤프는 응시자들의 시험준비에 대한 모든 로망을 만족해드립니다.자격증을 취득하면 취직이나 연봉협상 또는 승진이거나 이직에 크나큰 영향을 일으킬수 있습니다.

얼음같이 창백한 얼굴, 김성태 님이라고 하셨습니까, 가장 최신 시험 기출문제 모음자료, 경쟁율이 치열한 IT업계에서 아무런 목표없이 아무런 희망없이 무미건조한 생활을 하고 계시나요, 만약 처음Real Estate New-Jersey-Real-Estate-Salesperson시험에 도전한다면 우리의Real Estate New-Jersey-Real-Estate-Salesperson시험자료를 선택하여 다운받고 고부를 한다면 생각보다는 아주 쉽게Real Estate New-Jersey-Real-Estate-Salesperson시험을 통과할 수 있으며 무

