

ED-Con-101시험패스가능한공부자료, ED-Con-101퍼펙트덤프데모



그 외, ExamPassdump ED-Con-101 시험 문제집 일부가 지금은 무료입니다: <https://drive.google.com/open?id=13ND1yTPwumq-Ot7B7IRjbqn4cجي5ypr>

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현재 많은 IT인사들이 같은 생각하고 있습니다. 그것은 바로Salesforce ED-Con-101인증시험자격증 취득으로 하여 IT업계의 아주 중요한 한걸음이라고 말입니다.그만큼Salesforce ED-Con-101인증시험의 인기는 말 그대로 하늘을 찌르고 있습니다,

>> ED-Con-101시험패스 가능한 공부자료 <<

ED-Con-101시험패스 가능한 공부자료 최신 업데이트된 덤프

ExamPassdump의 Salesforce 인증 ED-Con-101시험덤프공부자료는 pdf버전과 소프트웨어버전 두가지 버전으로 제공되는데 Salesforce 인증 ED-Con-101실제시험예상문제가 포함되어있습니다.덤프의 예상문제는 Salesforce 인증 ED-Con-101실제시험의 대부분 문제를 적중하여 높은 통과율과 점유율을 자랑하고 있습니다. ExamPassdump의 Salesforce 인증 ED-Con-101덤프를 선택하시면 IT자격증 취득에 더할것 없는 힘이 될것입니다.

최신 Salesforce Consultant ED-Con-101 무료샘플문제 (Q61-Q66):

질문 # 61

A university has hired a consultant to help it plan the campus's enterprise roadmap for Salesforce. The CIO wants to use a single Salesforce org across the university and is interested in learning more about the Education Data Architecture (EDA). The university has two existing Salesforce orgs, one uses Person Accounts, and the other org uses a custom data architecture. What should the consultant do first to assess the situation?

- A. Submit a Salesforce Support case to merge orgs.
- B. Install EDA into one of the production environments.
- C. Document solution requirements from the groups involved.
- D. Create a new Salesforce org using EDA as the foundation.

정답: C

설명:

The first thing that the consultant should do to assess the situation is to document solution requirements from the groups involved. This will help the consultant understand the current state, pain points, goals, and needs of each group that uses or will use Salesforce, and how they relate to each other. This will also help the consultant determine whether EDA is a suitable solution for all groups, or whether some customization or integration is needed. Submitting a Salesforce Support case to merge orgs, installing EDA into one of the production environments, and creating a new Salesforce org using EDA as the foundation are not good first steps, because they do not involve gathering requirements from the stakeholders, and they may cause data loss or disruption. Reference:

<https://trailhead.salesforce.com/en/content/learn/modules/education-cloud-basics/education-cloud-basics-discovery>

<https://powerofus.force.com/s/article/EDA-Migrate>

질문 # 62

The Law school's dean, recruitment director, and end users want to implement Salesforce so they can have a central, shared reporting system of engagement for recruitment and admission processes and raise enrollment by 10%. The Law school plans to grow and expand its use of Salesforce to other departments in the future; however, the IT department can only support system integration.

What should the consultant discuss first with the school?

- A. Leadership sponsorship
- B. Metric identification
- C. Business objectives
- D. Capacity to administer

정답: D

설명:

The consultant should discuss the capacity to administer with the school first, because this is a critical factor for a successful implementation and adoption of Salesforce. The capacity to administer means having the resources, skills, and processes to manage and maintain the Salesforce system on an ongoing basis. The consultant should assess whether the school has a dedicated Salesforce administrator or team, or whether they need to hire or train one. The consultant should also advise the school on the best practices and tools for administering Salesforce. Leadership sponsorship, business objectives, and metric identification are important factors for a successful implementation, but they are already given in the scenario, so they do not need to be discussed first by the consultant. Reference:

<https://trailhead.salesforce.com/en/content/learn/modules/education-cloud-basics/education-cloud-basics-key-stakeholders>

https://trailhead.salesforce.com/en/content/learn/modules/admin_intro

질문 # 63

The Executive Education department uses Salesforce to track sales of custom education programs to corporations and organizations. The department director needs to know the pipeline of custom programs.

How should the consultant meet this business requirement?

- A. Configure a list view.
- B. Create custom report type.
- C. Use an Opportunity report.
- D. Set up an Affiliations report.

정답: C

설명:

The consultant should use an Opportunity report to meet the business requirement of showing the pipeline of custom programs for the Executive Education department. An Opportunity report is a type of report that shows information about Opportunities, such as amount, stage, probability, or close date. An Opportunity report can help the department director know the pipeline of custom programs by showing the distribution and performance of Opportunities by various criteria, such as program type, account, or owner. Creating a custom report type, setting up an Affiliations report, or configuring a list view are not ways to meet the business requirement of showing the pipeline of custom programs for the Executive Education department. Reference:

https://help.salesforce.com/s/articleView?id=sf.reports_standard_opp.htm&type=5

https://trailhead.salesforce.com/en/content/learn/modules/reports_dashboards/reports_dashboards_funnel

질문 # 64

The director of advising wants to better understand why students are meeting with their advisors.

Which Advisor Link Feature should the consultant include in a report?

- A. Appointment Topic
- B. Alert Reason
- C. Success Plan Type
- D. Case Status

정답: A

설명:

Appointment Topic is an Advisor Link feature that the consultant should include in a report to better understand why students are meeting with their advisors. Appointment Topic is a field on the Appointment object that indicates the reason or subject of the meeting. Success Plan Type, Alert Reason, and Case Status are not Advisor Link features that show why students are meeting with their advisors. Reference:

https://help.salesforce.com/s/articleView?id=sf.eda_appointment_topic.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.eda_advisor_link_reports.htm&type=5

질문 # 65

The IT department at a university is evaluating open source solutions for student recruitment.

Which consideration should the consultant discuss with the department?

- A. The code is maintained by Salesforce developers.
- B. The code is updated via Salesforce Releases.
- C. The code is shared and sourced by the community.

정답: C

설명:

The consideration that the consultant should discuss with the IT department is C. The code is shared and sourced by the community¹. This means that open source solutions for student recruitment are developed and maintained by a network of volunteers, contributors, and users who collaborate and exchange ideas, feedback, and code. The code is publicly available and can be modified, customized, and redistributed by anyone who follows the license terms and conditions².

A. The code is updated via Salesforce Releases and B. The code is maintained by Salesforce developers are not valid considerations for open source solutions for student recruitment. These statements apply to Salesforce products and features that are built and supported by Salesforce, such as the Education Data Architecture (EDA) or the Higher Education Data Platform (HEDA)³. However, open source solutions are not part of the Salesforce platform and do not depend on Salesforce releases or developers.

질문 # 66

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ExamPassdump의 제품들은 모두 우리만의 거대한 IT업계 엘리트들로 이루어진 그룹 즉 관련업계에서 권위가 있는 전문가들이 자기만의 지식과 지금까지의 경험으로 최고의 IT인증관련자료를 만들어냅니다. ExamPassdump의 문제와 답은 정확도 적중률이 아주 높습니다. 우리의 덤프로 완벽한 Salesforce인증 ED-Con-101 시험대비를 하시면 되겠습니다

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