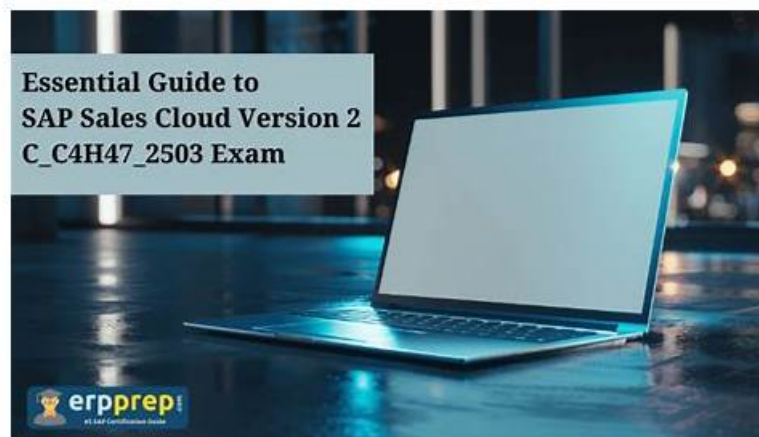


C-C4H47-2503 Torrent Anleitung - C-C4H47-2503 Studienführer & C-C4H47-2503 wirkliche Prüfung



Die Ausbildungsmaterialien zur SAP C-C4H47-2503 Zertifizierungsprüfung aus Fast2test enthalten Testfragen und Antworten. Diese Materialien sind von unserer Berufsgruppe aus erfahrenen IT-Experten untersucht und erforscht, deren Autorität zweifellos ist. Sie können auf unserer Webseite einige kostenlosen Testaufgaben und Antworten als Probe herunterladen. Nachdem Sie unsere Ausbildungsmaterialien zur SAP C-C4H47-2503 Zertifizierungsprüfung gekauft haben, werden wir Ihnen einjähriger Aktualisierung kostenlos anbieten.

SAP C-C4H47-2503 Prüfungsplan:

Thema	Einzelheiten
Thema 1	• Mobile App: This section of the exam measures the skills of a Field Sales Representative and covers the use of the SAP Sales Cloud Version 2 Mobile App. It includes setup and a review of available capabilities, supporting productivity on the go.
Thema 2	• General, Company, Users, and Control Settings: This section of the exam measures the skills of a System Administrator and focuses on how to manage foundational system settings. It includes setting up employees, users, authorizations, business roles, and the organizational structure to control access and processes efficiently.
Thema 3	• Machine Learning and Gen AI: This section of the exam measures the skills of an Innovation Consultant and explores how SAP Sales Cloud Version 2 utilizes machine learning and generative AI. These technologies are used to automate tasks, gain insights, and enhance the intelligence of sales processes.
Thema 4	• Master Data: This section of the exam measures the skills of a Data Steward and focuses on maintaining critical customer and product-related master data. It includes managing accounts, individual customers, contacts, products, registered products, and pricing elements within SAP Sales Cloud.
Thema 5	• Playbook, Digital Selling Workspace, and Guided Selling: This section of the exam measures the skills of a Digital Sales Manager and focuses on features that support structured selling. It includes working with the Playbook, using the Digital Selling Workspace, and applying Guided Selling techniques to drive better customer engagement and sales outcomes.
Thema 6	• SAP Sales Cloud Version 2 in App and Side-by-Side Extensibility: This section of the exam measures the skills of a Technical Consultant and explores how to customize and extend SAP Sales Cloud Version 2. It includes both in-app extensibility and side-by-side development options for enhancing functionality while maintaining system stability.

Thema 7	• Introduction to SAP Sales Cloud Version 2: This section of the exam measures the skills of a CRM Consultant and covers a high-level overview of SAP Sales Cloud Version 2. It includes an introduction to its main capabilities, supported business scenarios, and integration options. Understanding the platform's purpose and role in customer relationship management is key here.
Thema 8	• Set-up of Sales-Specific Capabilities: This section of the exam measures the skills of a Sales Operations Specialist and covers configuring essential sales features such as leads, opportunities, pipeline management, forecasting, activities, and integration with tools like Microsoft Teams and email. It focuses on tailoring sales processes for productivity and visibility.
Thema 9	• Scenario: Best Run Bikes: This section of the exam measures the skills of a Solution Architect and includes scenario-based questions from several key topics such as digital selling, guided selling, extensibility, master data, and system settings. It simulates real-world challenges to test a deep understanding of how the solution is applied in practice.

>> C-C4H47-2503 PDF <<

Das neueste C-C4H47-2503, nützliche und praktische C-C4H47-2503 pass4sure Trainingsmaterial

Per Fast2test können Sie die neuesten Fragen und Antworten zur SAP C-C4H47-2503 Zertifizierungsprüfung bekommen. Bitte kaufen Sie die Produkte schnell, so dass Sie die Prüfung zum ersten mal bestehen können. Zur Zeit besitzt nur PassTest die kürzlich aktualisierten SAP C-C4H47-2503 Prüfungsfragen und Antworten .

SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 C-C4H47-2503 Prüfungsfragen mit Lösungen (Q23-Q28):

23. Frage

As an Administrator, which of the following Interaction filters can be displayed as part of Customer Insights for Accounts? Note: There are 3 correct answers to this question.

- A. Trend Analytics
- B. Phone Calls
- C. Hugrank
- D. Chats
- E. Emails

Antwort: B,D,E

24. Frage

When logged into Mobile Administration, which header and list fields can be configured to meet business requirements? Note: There are 3 correct answers to this question.

- A. Call list fields
- B. Task header layout
- C. Home page cards
- D. Target group list fields
- E. Lead list fields

Antwort: A,C,E

25. Frage

What work center must a Sales Representative access to view the data visualizations produced by Relationship Intelligence?

- A. Activity Manager
- B. Playbooks
- C. Guided Selling
- **D. My Network**

Antwort: D

26. Frage

What is a benefit of assigning Playbooks to Leads based on an existing list of Account IDs?

- A. Any newly created Accounts will automatically have Leads created based on the Playbook.
- **B. Any newly created Lead associated with the listed Account will automatically receive suggestions from the Playbook.**
- C. Any newly created Lead associated with the listed Account will automatically be converted into Opportunities.
- D. Any newly created Lead associated with the listed Account will automatically be created with the same Source as the last Lead created.

Antwort: B

27. Frage

You are an Administrator who needs to create a robust mobile scenario for your business users.

What administration tasks are performed during mobile application setup?

Note: There are 2 correct answers to this question.

- A. Widget creation
- **B. Home Page layout**
- **C. UI screen adaptation**
- D. Mobile User creation

Antwort: B,C

28. Frage

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