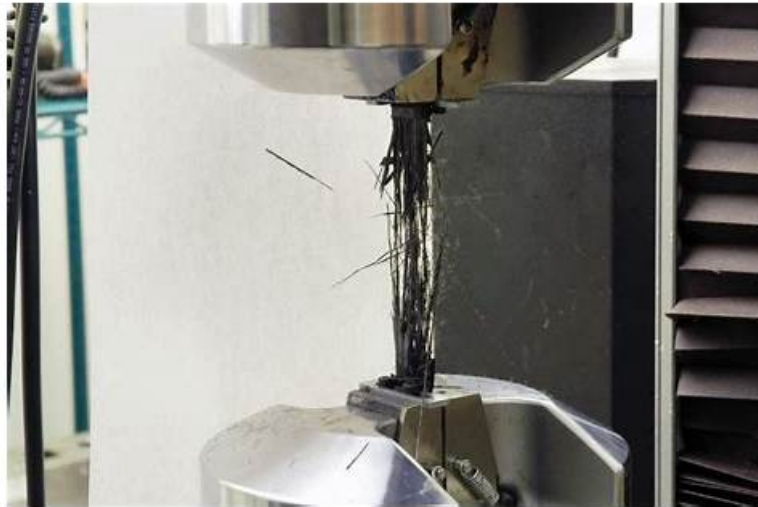


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## Salesforce Communications Cloud Accredited Professional Sample Questions (Q57-Q62):

### NEW QUESTION # 57

What are three main factors that should lead a consultant to consider assetization of a commercial product or service?

- **A. The product services sold will have child features added in the future**
- B. The product Service sold has a recurring charge
- **C. The product services sold can undergo future attribute changes**
- D. The product/service sold is high volume, one time billing event, such as a pay per view
- E. The Product sold is a device accessory such as phone case

**Answer: A,C**

#### NEW QUESTION # 58

Universal Connect has a requirement to capture site address for its high speed business internet offerings in order to do a serviceability check. Which two entities are used in communication cloud to capture location information?

- A. Premise
- B. Place
- C. Address
- D. Service Account

**Answer: A,D**

#### NEW QUESTION # 59

Universal Containers (UC) is a communication service provider using communication cloud. UC negotiates customer specific pricing with a B2B customer, which will subsequently be used for the pricing order by the customer, which two actions must a consultant take to meet these requirements?

- A. Create a New Promotion, Configure Price Overrides for the customer specific pricing and mark it as a Frame Agreement Promotion
- B. Create a Contract, add Contract line items for the customer specific pricing and mark it as a Frame Agreement Contract
- C. Create New Offering, Configure Price List Entries for the customer specific pricing and mark it as a frame agreement offering
- D. Create a Quote, add customer contract based discounts for the customer specific pricing and create a Frame Agreement from the Quote

**Answer: D**

#### NEW QUESTION # 60

Universal Tech (UT) has finalized a design for launching sales & self-service channels to enhance user experience. Which two out of box capabilities should UT use to support customers through multiple channels.

- A. Cart Based API using Omni Out
- B. Custom API via Lightning Out
- C. Digital Commerce API
- D. Digital commerce SDK

**Answer: C,D**

#### NEW QUESTION # 61

ABC Communication is using communication cloud for managing its product catalog. The inventory maintains SKUs and enters data related to SKUs. A consultant is analyzing options to sync the SKU data with communication cloud EPC products in the product catalog.

Which communication cloud feature should the consultant recommend for this use case to minimize the customer issue?

- A. Integrate communication cloud with the inventory management system using CPQ API getCartProducts. The inventory management system exposes EPC API to create product and create records in the product catalog.
- B. Export the SKU data as product and attribute from the inventory management system in .csv format, create a custom object to .....trigger on custom object to insert product and related records in the product catalog.
- C. Integrate communication cloud with inventory management system using enterprise product catalog REST APIs. The inventory will expose the EPC API to create the product and product related records in the product catalog.
- D. Create a custom trigger to insert product and related records in the product catalog, Export data related attribute from inventory management system in .csv format and related records in the product catalog.

**Answer: C**



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